



## Felipe Yannone

Of counsel

Madrid

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Real Estate

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## Experience

Felipe Yannone is of counsel in the Real Estate Law Department at Garrigues, having joined the Firm in 1983, where he has pursued his entire professional career.

He can boast a wealth of experience in all types of real estate investment, development, financing, construction and commercialization transactions across all industries (land, offices, industrial buildings, hotels, shopping malls, residential complexes, etc.). In 2008, he advised on the sale and purchase of Banco Santander's Financial City, for the amount of €1,900 million, considered to be continental Europe's largest real estate deal involving a single asset.

Since 2002, international directories and publications have singled Felipe Yannone out for praise as a leading lawyer, pointing to his "encyclopedic knowledge of the property market", his "ability to handle large deals", and his "outstanding negotiating skills that combine an aggressive approach and common sense" (Chambers & Partners).

Other publications have also acknowledged Felipe Yannone as a "leading lawyer" and a "respected lawyer specializing in general real estate law" (Who's Who Legal, PLC Which Lawyer, and Legal 500, to name but a few).

He lectures at Instituto de Empresa on the Master's Degree in Real Estate Company Management, organized by Aguirre Newman, and is a regular speaker at conferences and seminars on civil law real estate-related matters (real estate sale and purchase, construction, financing and leasing).

Felipe Yannone is a member of the Madrid Bar Association and the Spanish Shopping Malls Association.

## Academic background

Degree in Law from Universidad Complutense de Madrid (1982).

Master's Degree in Business Law from Instituto de Empresa (1982-1983).

## Publications

- Instituto de Empresa: April 2003, "New regulations in the real estate industry".
- Instituto de Fomento Empresarial; March 2003, "Standard and special clauses in leases for offices, outlets at shopping centers, hotels and other premises for industrial purposes".
- Instituto de Empresa: March 2002, "Optimization of real estate assets".