GARRIGUES



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Corporate and M&A

Technology, Communications and Digital

Experience

Ildefonso Polo is a partner in Garrigues, where he has pursued almost his entire professional career following a period at Ernst&Young (where he worked until August 1999). He specializes in corporate/commercial law, especially in the areas of mergers & acquisitions, Distressed M&A, technology and outsourcing, and commercial contracts and company law.

His areas of expertise include M&A transactions (advising industrial clients and private equity funds alike); hedge funds and other distressed operators in the sale and purchase of loan portfolios (both performing and non-performing, secured and unsecured), real estate assets, corporate debt, shares in companies declared to be insolvent (or at risk of being so declared) and their businesses; outsourcing processes and IT; general commercial contracts; corporate advice on private and listed companies; and business reorganization processes (mergers, spin-offs, etc.) at national level as well as those with an international dimension.

His professional experience encompasses approaching, analyzing, negotiating and formalizing sale and purchase transactions (involving shares, businesses or a combination of both, as well as distressed debt); outsourcing agreements (of a technological nature and for business processes, including real estate and NPLs portfolios), and agreements for the development of ERPs, CRMs, licenses and software; and agreements on social networks (i.e. community management agreements) and cloud services; mergers, reorganizations and concentrations of companies and groups (at a national and cross-border level, both within and outside the EU); and advice on all aspects of company law to private and listed companies.

Ildefonso Polo is a member of Madrid Bar Association; is included in the Best Lawyers directory in the Corporate and M&A practice area; has lectured on the Master’s courses on Business Law and Employment Law Counseling offered by Centro de Estudios Garrigues; and is a speaker at various seminars held by Asociación Española de Asesores Fiscales and Centro de Estudios Financieros (CEF).

Academic background

Degree in Law, Universidad Complutense (1995).

Associate’s Degree specializing in Business Law, C.E.U. San Pablo (1996).

Associate’s Degree in Business, Universidad San Pablo CEU (1997).

Master’s Degree in Legal Counseling for Businesses, Instituto de Empresa (1998).

Publications

Author of the article entitled “Cross-border Mergers: an initial approach” (*); February 2010, published in Revista de Derecho de Sociedades.

(*) originally published in Spanish