

# GARRIGUES



## Andres Crump Gómez

Partner

Bogota

[andres.crump@garrigues.com](mailto:andres.crump@garrigues.com)

Avenida Calle 92 No. 11-51 Piso 5

Bogotá D.C. (Colombia)

Tel: +57 601 326 69 99

Fax: +57 601 326 69 70

### Corporate and M&A

Andrés Crump is a partner with the Corporate and M&A Department at Garrigues' Colombian office.

For over 20 years, Andres Crump has advised clients on a wide range of transactional matters, including mergers and acquisitions, privatizations and private equity deals both in public and private markets.

He has been involved in major transactions for the purchase and sale of energy and infrastructure related assets (pipelines, power plants, energy distribution and energy transmission companies, gas distribution, toll roads, ports, among others) in Colombia, Brazil, Chile, Perú and Central America. Andres has played a meaningful role in some of the most relevant M&A transactions in Colombia's recent past.

His practice focuses on cross-border acquisitions representing primarily multinational corporations and private equity funds in acquiring or divesting assets and companies based in Latin America. In addition, Andrés has significant experience in securities offerings, tender offers and other public market related transactions.

Andrés holds a Law Degree from Universidad de Los Andes, a Master in Law LL.M. from Columbia University in New York and a Master in Finance from Universidad de Los Andes. He has been recognized among the most influential M&A lawyers in the Country by Chambers and Partners and was nominated for Latam's M&A Lawyer of the year in 2015.

### Experience

Andrés Crump has recently joined Garrigues. Before joining Garrigues he practiced as Principal - Head of M&A at the Baker Mckenzie for 7 years. He also worked for Brookfield Asset Management as a Senior Vice President for over 9 years.

Andrés has worked on numerous cross-border corporate transactions in a broad range of industries, including financial services, private equity, insurance, infrastructure, healthcare, telecommunications, pharmaceuticals, technology, energy, and logistics, among others.

Key transactions include:

- Ecopetrol's acquisition of ISA: Advised Ecopetrol, Colombia's largest Company, on its recent acquisition of 51.4% of Interconexión Electrica S.A. E.S.P. "ISA", from the Ministry of Finance for a total amount of USD3.6billion. ISA consolidates more than 90% of Colombia's transmission power grid and is also one of the main power transmission companies in Brazil and Peru.
- Gas Natural S.A. E.S.P. Advised Brookfield Asset Management in the acquisition of 54% of Gas Natural from Gas Natural Fenosa. This transaction was completed while Gas Natural was listed in the Colombian Stock Exchange so it involved sophisticated advisory to deal with securities regulatory requirements, a mandatory tender offer and open market competition. Deal was in excess of USD570m;
- Electricaribe - Caribe Mar. Advised Empresas Publicas de Medellín S.A. E.S.P. in the process of acquiring Electricaribe - Caribe Mar, one of the main power distribution companies in Colombia. This was a highly structured process run by the Colombian Government resulting from the Government's intervention of Electricaribe. Total deal value exceeds US1.2b including a very aggressive capex plan for the next couple of years;
- Ocensa S.A. Advised Grupo Romero in their acquisition of 27% of Ocensa - Oleoducto Central, Colombia's largest crude oil transportation system;
- Empresa de Energía de Boyaca S.A. E.S.P. Advised seller on the sale process of Empresa de Energía de Boyacá. As a tariff reset was expected at any time after signing, the deal included purchase price adjustment mechanics to deal with the uncertainty over the applicable regulatory framework post-signing. The total deal value was in excess of USD750m;
- Akzo Nobel's acquisition of Grupo Orbis: Advised Akzo Nobel on its recent acquisition of Grupo Orbis, one of the largest paints and coatings business in Latin and Central America. This transaction was completed while Grupo Orbis was a listed company so it involved sophisticated advisory to deal with securities regulatory requirements. The deal was in excess of US700m.
- Isagen E.S.P. S.A.: Acquisition in a privatization auction conducted by Colombia's Ministry of Finance and in follow-on tender offers of an aggregate ownership of 99.7% in Isagen. Isagen is a portfolio of hydroelectric and thermal generation plants with +3GW of installed capacity and which accounts for approximately 20% of Colombia's overall power generation.
- VLI Multimodal S.A.: Acquisition of a 27% interest in VLI to become the second largest shareholder of VLI, where Brookfield is partnering with Vale, Mitsui, and FI-FGTS. VLI is the second largest rail logistics operator in Brazil, which provides transportation of general cargo through an integrated system of railroads, ports and inland terminals. VLI's rail consists of over 4,000 km under concession and is integrated with five inland terminals and three ports, covering eight different states.
- Arteris S.A.: Acquisition in partnership with Abertis of a controlling stake in Arteris, one of the largest owners and operators of toll roads in Brazil with approximately 3,200 km under concession. The Arteris transaction triggered a change of control mandatory tender offer in the Brazilian/Bovespa stock market entailing a highly structured and complex execution process whereby minority shareholders had to be offered with the same consideration paid to the seller (OHL), including cash and shares of Abertis registered in the Spanish stock market.
- Autopista Vespucio Norte AVN: Acquisition of AVN and Tunel San Cristobal in Chile for an aggregate of USD900m. AVN is part of the Santiago ring road being one of the key arteries going in and out of the city.
- Brookfield Transmissao: Acquisition in partnership with ACS of three power transmission projects in the Northeast region of Brazil with a total length of approximately 1,600 km.

## Academic background

- Master in Law - LL.M., 2007. Columbia University School of Law, New York, U.S.
- Master in Finance, 2004. Universidad de los Andes, Business School, Bogotá, Colombia.
- Lawyer, 2002. Universidad de los Andes, School of Law, Bogotá, Colombia.

## Distinctions

- Chambers and Partners  
Colombia Chapter  
Ranked among the 10 most influential M&A lawyers in the Country - Band 3.
- International Law Office  
Nominated for Latam's M&A Lawyer of the year for 2015
- Legal 500, GC PoweLEGAL 500, GC POWER LIST  
Ranked on the 2016 Chapter

## Publications

- "La relación laboral especial de los abogados en despachos". Thomson Reuters Aranzadi. 2022.