GARRIGUES



Francisco Javier Madrigal Covarrubias

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Corporate and M&A
Corporate Governance and Sustainable Development

Francisco Javier is a corporate lawyer with experience in corporate governance, mergers and acquisitions and commercial contracts. He has advised international companies on the structure and operation of their subsidiaries in Mexico.

As the inhouse advisor of a Fortune 500 company in the automotive industry, he designed corporate governance policies, coordinated commercial agreements and managed conflicts between strategic partners.

He has participated in due diligence processes, the structuring of sale and purchase agreements and shareholders' agreements, as well as in post-closing integration relating to M&A transactions, joint ventures and corporate restructuring, with a focus on cross-border transactions.

He also has experience in drafting and negotiating distribution, supply, services, licensing and non-disclosure agreements, both at local and international level.

Francisco Javier has experience in the automotive, consumer goods, industrial real estate and retail industries, where he has worked on expansion and soft-landing projects in Mexico.

He has a Master of Laws (LL.M.) in International Business and Economic Law from University of Southern California (USC), Gould School of Law.

Experience

Francisco Javier Madrigal Covarrubias is an associate in the Corporate and M&A practice. He has solid experience in corporate governance, commercial contracts and strategic transactions, advising domestic and international companies on the structuring, operation and expansion of their businesses in Mexico.

As an inhouse advisor of a Fortune 500 company in the automotive industry, he has led key corporate governance projects, including designing internal policies, negotiating commercial contracts and resolving disputes between strategic partners. He has also participated in M&A transactions, assisting with due diligence processes, drafting transactional documents and coordinating closings in international projects.

He has advised global companies on setting up and expanding in Mexico, including the legal and contractual structure of a new industrial plant in Mexico, and has also participated in the management of soft-landing projects in the automotive, industrial real estate and consumer industries. In this context, he has led negotiations with suppliers and local authorities, ensuring regulatory compliance and the effective running of the business.

In the transactional field, he has participated in preparing and reviewing distribution, supply, licensing, lease and services contracts for companies with a regional and global footprint, helping to close complex agreements with a strategic, risk mitigation strategy.

He is fluent in Spanish and English.

Academic background

- Degree in Law, Universidad Autónoma de San Luis Potosí. (2016-2021)
- Diploma in Mergers, Acquisitions and Corporate Spin-offs, Instituto Tecnológico Autónomo de México (ITAM), Mexico City, Mexico (2021)
- Master of Laws (LL.M.), International Business and Economic Law, University of Southern California (USC), Gould School of Law. (2024-2025)

Publications

- “Contratos Inteligentes: “Smart Contracts: ¿Qué son, cómo funcionan y cuáles son sus beneficios y desventajas?”. (*Smart Contracts: What are they, how do they work and what are their advantages and disadvantages?”)* Mexico City Abogado Corporativo marzo-abril (2023) Thomson Reuters 25-29.