



Alejandro Jaime García Escárzaga

Associate

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Corporate and M&A

Corporate Governance and Sustainable Development

Alejandro has extensive experience in corporate governance, mergers and acquisitions (M&A) and regulatory compliance. As an experienced corporate lawyer, he provides strategic legal advice to domestic and international clients, ensuring that their business objectives are met with precision and efficiency.

Alejandro's practice encompasses a wide range of corporate matters, including the structuring and negotiation of complex M&A transactions. He has successfully guided clients through mergers, acquisitions, joint ventures, and divestitures, with a particular emphasis on navigating the intricacies of cross-border deals and industry-specific regulations. His experience includes overseeing due diligence processes, advising on deal structuring, and managing post-transaction integration, ensuring seamless transitions and alignment with corporate strategies.

In addition to his M&A experience, Alejandro advises clients on corporate reorganizations, spin-offs, and dissolutions, tailoring solutions to meet the unique needs of each transaction. His ability to manage complex corporate restructurings and align them with clients' long-term objectives has made him a trusted adviser in the industry.

Alejandro's sectoral expertise spans various industries, including automotive, pharmaceuticals, industrial real estate, food products, and retail. He has played a key role in advising companies on the implementation of their projects and activities, ensuring compliance with regulatory requirements and best practices in different markets.

A significant aspect of Alejandro's practice involves assisting clients with anti-corruption and anti-money laundering (AML) compliance. He conducts comprehensive risk assessments and compliance investigations, offering actionable insights to mitigate potential risks. Alejandro also provides training and ongoing support to multinational companies, helping them navigate the complex global compliance and regulatory landscape.

Experience

Alejandro García is an associate in the Corporate and M&A practice. He has extensive experience in corporate restructuring, mergers, acquisitions and regulatory compliance, advising domestic and international

companies on complex and strategic transactions. Among his notable engagements is the analysis and implementation of a complex corporate restructuring for a major international pharmaceutical company in Mexico, which involved more than seven entities and had an estimated value of US\$600 million.

He has designed strategies and supported the expansion of a leading manufacturing company in San Luis Potosí, with an investment of over US\$450 million. He has also taken part in a number of corporate restructuring processes and advised on the acquisition of Mexican corporate groups, including the negotiation and review of transactional documents.

In the international sphere, he has represented a US investment fund on the acquisition of multiple companies in Mexico, from due diligence to the signing of share and asset purchase agreements. He has also advised a leading Colombian company on the creation of a 50-50 joint venture in Mexico, with the aim of pursuing a new business in the country, and an international group on the sale of its plant in the Bajío region and its business in Mexico.

In the automotive industry, he advised a company and its Mexican subsidiaries on the purchase of assets from another company, managing the due diligence process and the drafting and negotiation of the purchase agreement. He also designed strategies for and participated in the resolution of a dispute between international shareholders in a joint venture in Mexico.

His experience includes drafting and reviewing agreements in such sectors as pharmaceuticals, automotive, telecommunications, real estate, insurance and food. In addition, he has advised multinational companies on internal investigations into allegations of corruption in Mexico, coordinating remediation plans to eradicate such practices. He has drafted compliance manuals and taken part in investigations related to anti-corruption and anti-money laundering practices, bolstering his profile as an expert in regulatory compliance.

Fluent in Spanish and English.

Academic background

- Degree in Law, Universidad La Salle (2020)
- Specialty in Commercial Law, Universidad La Salle (2023)
- Master's Degree in Corporate Law, Universidad La Salle (in progress)

Distinctions

- Best Lawyers
Ones to Watch