GARRIGUES



José Berrueta Ochoa

Partner

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Securities Markets
Banking and Finance
Sustainability

José has acquired significant experience in capital markets, bank finance and financial legislation over more than 20 years. His practice has focused on representing issuers and underwriters in relation to public and private offerings, including corporate bonds, equity and structured instruments. His experience in bank finance comprises representing Mexican and other financial institutions in finance structuring and restructuring processes for public and private companies in Mexico. In recent years, José has also provided legal advisory services to various companies in the fintech ecosystem.

Experience

José Berrueta is a partner in the Securities Markets and Banking and Finance practices. He has advised on a diverse range of complex and high-profile transactions on financial markets, acquisitions, debt issuances and financial restructuring processes. He has notably worked on projects for the establishment of debt programs and programs for the issuance of trust certificates (*certificados bursátiles*), as well as on public share offerings and notes issuances on domestic and international markets.

He has provided advisory services on syndicated financing and refinancing processes to various companies, as well as on financial restructuring processes and corporate acquisitions. His experience further includes the structuring of private investment funds and capital development trust certificates in the real estate and energy sectors, among others.

Among his other achievements he has worked on international note offering and sale transactions under U.S. Legislation, notably issuances for large financial groups. José has represented underwriters in public debt offerings and private debt issuances of financial institutions, and established himself as an expert in the structuring and performance of strategic transactions in Mexico and elsewhere.

José is fluent in English and Spanish.

Academic background

- Diploma in Crowdfunding & Fintech, Asociación de Plataformas de Fondeo Colectivo, A.C. (2019)
- Master of Laws in Banking and Financial Law, Boston University, School of Law (2009)
- Law Degree, Universidad Panamericana (2006)

Memberships

- Lecturer on the Securities and Debt Transactions course at Universidad Panamericana, Mexico City Campus.

Distinctions

- Chambers & Partners Latin America 2025
  Band Up and Coming - Banking & Finance
  Band Up and Coming – Capital Markets
- Legal 500 2025
  Recommended Lawyer
- IFLR1000 2024
  Highly regarded
- Best Lawyers 2025

Publications

- “Mexico: Law & Practice”, Chambers Global Practice Guide: Fintech (2019)
- “Inician Procesos de Autorización de Instituciones de Tecnología Financiera ante la CNBV bajo nuevo marco regulatorio” (*Authorization Processes for Fintech Institutions Start under New Rules at the Mexican Banking and Securities Commission*) (2019)