GARRIGUES




## José Antonio Postigo Uribe

Partner

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**Corporate and M&A**
Energy
Automotive

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Throughout his career as an M&A, transactional and energy lawyer, José Antonio has accumulated more than three decades of experience and extensive knowledge of the energy industry. He advises clients on mergers and acquisitions, private equity, general financing, transaction structuring, corporate planning and restructuring, public and private bidding processes, project finance, infrastructure, mining and energy projects.

He is an expert in power and oil & gas regulation, projects and transactions. In the power sector, he advises infrastructure developers, generators, suppliers and users on projects, structuring, contracts and regulatory matters. In oil & gas, he advises across upstream, midstream and downstream activities, representing oil companies, infrastructure developers, importers, exporters, traders, distributors and retailers.

José Antonio heads the firm’s Energy practice in Mexico, with more than 20 professionals. Clients rely on him for complex and sensitive transactions. He has authored articles published in Mexico and abroad and regularly speaks at national and international forums on energy, investment and transactional matters.

## Experience

José Antonio Postigo is partner in the Energy practice and the Corporate and M&A practice.

He has participated in a wide variety of legal transactions encompassing mergers and acquisitions, finance, capital markets, energy and infrastructure projects, joint ventures, regulation and compliance, as well as public tenders and government contracts. Notable transactions he has worked on include representing a global firm in the acquisition of Mexican entities from a business group; advisory services to a North American consumer goods company in the international acquisition of a pet food manufacturer and distributor; representing a U.S.-based manufacturer in the purchase of a plastic injection molding business in Querétaro; and participation in the sale of a Mexican bank to a financial group. He has also advised on the sale of shares in two financial institutions to local banks.

In the area of financing and refinancing, he has taken part in transactions including a refinancing facility provided by a bank to a motorway company; a secured syndicated facility provided to an industrial group, representing a number of Mexican creditors; a US$150 million debt refinancing facility for a company in the telecommunications sector, representing a bank; and a Mex$700 million facility to subsidiaries of a chemicals company, representing a number of banks. He also notably participated in a US$45 million facility provided to a company in the energy sector, representing a bank, as well as in the provision of a Mex$2 billion syndicated loan to a movie theater chain.

His capital markets services include a Mex$2 billion public offering of trust certificates (*certificados bursátiles*) by a finance company, the issuance of trust certificates by a natural gas company amounting to Mex$ 3.5 billion, a Mex$4.065 billion global offering of shares in a transport company, the sixth issuance of trust certificates by an automotive company, amounting to Mex$930 million, the establishment of a debt program for a finance company for the issuance of trust certificates, a Mex$1.832 billion public share offering for a hotel company, the issuance of notes by a beverage company, amounting to €$[CL1] 1 billion, and the initial public offering of a bank.

In the energy and infrastructure sector, José Antonio has advised on the redesign of the energy supply structure of an international automotive company in Mexico, on the development of a wind farm in Honduras, on the potential sale of an industrial wind farm in Oaxaca, and on the engineering, acquisition and construction project for a natural gas pipeline system in the states of Tabasco and Chiapas. He has also supported clients in cogeneration projects, including the design of tax and legal structures, energy regulations, labor strategy and the preparation of contracts and negotiations with suppliers.

Lastly, he has represented clients in public tenders for the sale of products and services to government agencies, as well as in challenges related to provisions in the Law on Purchasing, Leasing and Services in the Public Sector. He has also advised on international acquisitions, representing companies in various industries, including insurance, manufacturing, real estate and energy.

José Antonio is fluent in English and Spanish.

## Academic background

- Master of Laws (LL.M.), New York University, New York, U.S. (2002).
- Master of Laws (LL.M.), Georgetown University Law Center, Washington, D.C., U.S. (1999).
- Law Degree, Universidad Anáhuac, Mexico City, Mexico (1997).

## Memberships

- Member of the American Chamber of Commerce in Mexico
- Member of Barra Mexicana (Mexican Bar Association)
- Member of the American Bar Association.
- Member of the Mexican Association of Business Lawyers.
- Member of the Association of Petroleum Negotiators.

## Distinctions

- Chambers and Partners Global 2025
  Oil & Gas Band 2
  Power Band 2
- Chambers and Partners Latin America 2025
  Oil & Gas Band 2
  Power Band 2
- Legal 500 2025
  Recommended Lawyer
- IFLR 1000 2024
  Highly Regarded
- Leaders League 2024
  Recommended
- Best Lawyers 2025