



## José Manuel Simón Montelongo

Senior associate

Madrid

[jose.manuel.simon@garrigues.com](mailto:jose.manuel.simon@garrigues.com)

Abogado colegiado nº 129836

I. Colegio de la Abogacía de Madrid

Plaza de Colón, 2

28046 Madrid (Spain)

Tel: +34 91 514 52 00

Fax: +34 91 399 24 08

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### Corporate and M&A

Banking and Finance

Startups & Open innovation

Private Equity

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José Manuel Simón is a senior associate in the Corporate/Commercial Department of Garrigues' Madrid office, where he practices in the areas of Banking and Finance, commercial contracts and private equity. His practice focuses on financing and investment processes, as well as acquisition transactions, generally in the venture capital world. Amongst the financing processes, he is particularly active in venture debt financings with hybrid instruments that give access to share capital, in the form of warrants or equity kickers. He also provides recurring advice on contractual and strategic matters. He advises banks, investors, companies and founders. He specializes in national and international transactions, and particularly in transactions related to high-growth emerging companies.

He holds a double degree in Law and Economics from the University of Navarra, with a period at IESE Business School (Undergraduate program).

### Experience

José Manuel is specialized in the financing world. His activity is mainly focused on processes of obtaining financing, not only bank financing -or direct lending-, but also in the framework of investment rounds in high-growth companies. He is also frequently involved in acquisition and M&A processes, generally in the venture capital ecosystem with high-growth companies.

During his career, he has participated in numerous conventional financing processes - both bank and direct lending - in a wide range of categories - corporate financing, LBO or real estate financing, among others.

Apart from conventional financing, José Manuel has particular experience in venture debt transactions, with a hybrid component, which give access to share capital through hybrid instruments such as warrants or equity kickers. In this practice he regularly advises some of the major players in the venture debt industry.

He also frequently participates in investment or acquisition transactions in the VC ecosystem.

His clients include banks, private equity/VC firms and funds.

A multi-jurisdictional component is common in his transactions, where he often participates both as leading counsel and local counsel.

## **Academic background**

- Double degree in Law and Economics from the University of Navarra.
- Semester at IESE Business School, as part of the Undergraduate Program.
- Exchange student for a semester at Corvinus University of Budapest.