

GLOBAL MERGERS & ACQUISITIONS REVIEW LEGAL ADVISORS

Full Year 2012





M&A Legal Advisory Review

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Making Community



MERGERS & ACQUISITIONS REVIEW

Spinoffs & Divestitures Push Worldwide M&A Up 2% to US\$2.6 trillion I Cross Border M&A Up 6%

Global Deals Intelligence

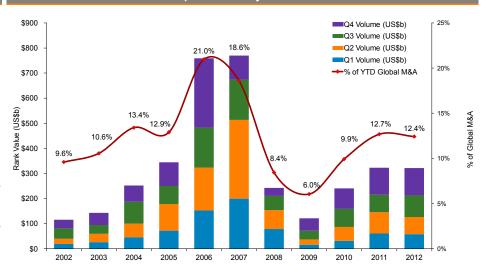
WORLDWIDE M&A UP 2%, SPINOFFS & DIVESTITURES ACCOUNT FOR 47% OF M&A - Bolstered by record levels of spinoff and divestiture activity, the value of worldwide M&A totalled US\$2.6 trillion during full year 2012, a 2% increase from comparable 2011 levels. Worldwide spinoffs and divestitures, which totalled US\$1.2 trillion for full year 2012, accounted for 47% of overall M&A activity this year, the highest annual percentage since records began in 1980. Compared to the third quarter of 2012, the value of announced mergers & acquisitions increased 53% during the fourth quarter of 2012.

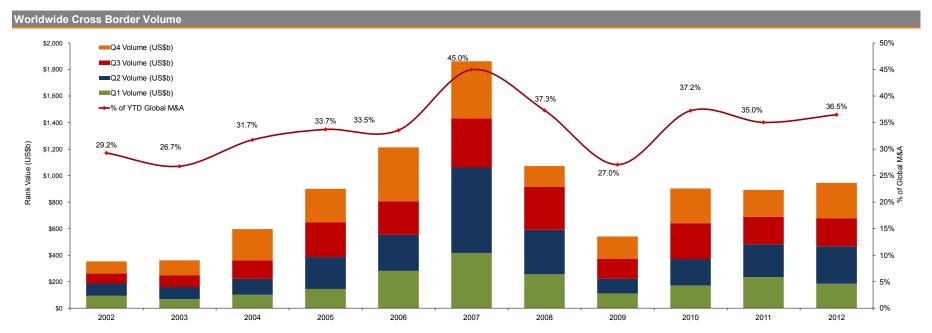
EMERGING MARKETS ACCOUNT FOR 28% OF M&A; CROSS BORDER UP 6% – Accounting for over onequarter of worldwide announced merger activity, M&A involving companies located in the emerging markets totalled US\$723.0 billion during full year 2012, a 9% increase from 2011. Cross Border M&A activity totalled US\$944.1 billion during full year 2012, accounting for 36% of overall M&A volume and up 6% compared to full year 2011. Cross border M&A was driven by the energy & power, industrials, and consumer staples sectors, which comprised 42% of cross-border deal volume during 2012.

RESOURCES, REAL ESTATE, FINANCIALS LEAD ACTIVITY - The energy & power sector was most active during full year 2012, commanding 18% of announced M&A, while the financials and real estate sectors accounted for 13% and 11% of M&A activity, respectively. Consumer staples and retail deal making led all sectors as to growth rate, up 71% and 38%, respectively, during full year 2012, while materials and high technology registered declines of 22% and 18% over full year 2011.

BUYSIDE PRIVATE EQUITY M&A FLAT COMPARED TO 2011 —Worldwide private equity-backed M&A activity totalled US\$321.4 billion during full year 2012. Private equity deal making in the energy & power, industrials and financial sectors accounted for 40% of activity during full year 2012. Accounting for 12% of worldwide M&A during 2012, private equity-backed M&A was flat compared to 2011 levels.

Worldwide Announced Financial Sponsor Activity





https://www.thomsonone.com

Worldwide Announced M&A by Target Industry





South Asia

Central Asia

Scorecard: Worldwide Announced M&A 1/1/2012 - 12/31/2012 1/1/2011 - 12/312011 % Change in Rank Rank Val Rank Val No. Target Region/Nation US\$m Deals US\$m Deals Value Worldwide 2,588,907.3 37.923 2,545,300.0 42,074 1.7 1,214,223.8 1.234.909.5 12 800 -1.7 ▼ Americas 11.883 Caribbean 11.341.5 121 12.651.9 160 -10.4 ▼ Central America 35,942.9 286 36,738.8 319 -2.2 **▼** Panama 1,518.8 29 470.4 24 222.9 North America 1.075.091.7 10.037 1.075.760.7 10.730 -0.1 ▼ United States 935.064.4 8.119 980.220.8 8.555 -4.6 ▼ 2 175 466 🛦 Canada 140.027.4 1.918 95.539.9 South America 91,847.7 1,439 109,758.1 1,591 -16.3 **v** Brazil 57,042.2 720 72,781.5 734 -21.6 **▼** Chile 14,416.5 192 15,744.2 223 -8.4 ▼ Africa/Middle East 65,423.4 1,267 47,495.2 1,139 37.7 Middle East 21,986.2 551 15,091.4 462 45.7 ▲ 106 North Africa 8 909 2 123 1.876.1 374.9 Sub-Saharan Africa 25,040.2 531 21,239.1 494 17.9 Europe 785,109.2 13,382 711,763.2 16,036 10.3 Eastern Europe 143,476.6 3,544 110,824.5 4,609 29.5 🛦 641,632.6 9,838 600,938.7 11,427 Western Europe 6.8 United Kingdom 134 350 6 134 004 5 0.3 2 395 2 496 Spain 129,606.5 766 66,713.9 1,026 94.3 Switzerland 89.905.5 344 27 981 8 440 221.3 Asia-Pacific 438.206.2 9.384 444.318.9 10,212 -1.4 ▼ Australasia 73,473.2 1,645 127,927.7 1,499 -42.6 **▼** 67,821.0 119,310.2 Australia 1,444 1,329 -43.2 ▼ 178 New Zealand 4.741.9 8.556.9 154 -44.6 **▼** South East Asia 103,668.3 1,856 70,962.5 2,320 46.1 ▲ Singapore 49,950.1 363 17,057.4 401 192.8 Malaysia 22,015.5 481 18,325.4 610 20.1 North Asia 232,341.3 4,957 217,478.5 5,481 6.8 3,694 157.359.1 3,419 140.157.1 12.3 China South Korea 42.800.4 1.002 45.550.8 1,120 -6.0 **▼**

926

62

27,950.2

9,288.8

912

77

2.8

2.1 🛦

19.5 ▼

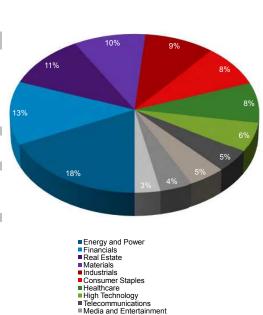
28,723.4

9,487.9

85,944.7

1/1/2012 - 12/31/2012 1/1/2011 - 12/312011 % Change in Rank Rank Val Rank Val No Target Region/Nation US\$m Deals US\$m Deals Value Worldwide 2,040,637.3 28,449 2,424,490.4 31,849 -15.8 **v** 1,085,322.3 -5.2 ▼ 1,144,683.7 10,400 Americas 9.667 Caribbean 4.966.5 86 12,496.0 126 -60.3 ▼ Central America 10,618.8 181 31,033.2 195 -65.8 **v** Mexico 7,993.2 129 29,885.0 143 -73.3 **▼** North America 984.997.7 8.397 994.672.9 8.934 -1.0 ▼ United States 882.129.9 6.946 898.363.5 7,381 -1.8 ▼ 1.553 Canada 102.867.8 1.451 96.309.4 6.8 South America 84,739.2 1,003 106,481.5 1,145 -20.4 🔻 Brazil 58,210.0 502 72,312.4 490 -19.5 **▼** Chile 11,185.0 146 14,362.0 170 -22.1 **▼** Africa/Middle East 41,994.2 771 37,956.2 728 10.6 Middle East 13,437.0 333 11.941.8 334 12.5 3,460.6 70 North Africa 3.281.9 79 -5.2 **▼** Sub-Saharan Africa 14,615.0 320 20,940.5 275 -30.2 🔻 Europe 512,680.6 11,029 748,964.3 13,241 -31.5 ▼ Eastern Europe 68,297.6 2,827 135,108.9 3,809 -49.4 **▼** 444,383.0 9,432 -27.6 ▼ Western Europe 8.202 613.855.3 116 564 8 123 754 8 2,207 United Kinadom 2.073 -5.8 **v** Spain 59.529.3 657 68,004.7 821 -12.5 **▼** Germany 50.567.4 1.118 53.785.9 1.313 -6 0 V **-26.0** ▼ Asia-Pacific 297.582.8 5,479 402,160.6 6.162 Australasia 78,000.8 1,224 135,788.2 1,229 -42.6 **▼** 129,046.1 Australia 72.563.5 1,088 1,087 -43.8 ▼ 6,383.7 -18.4 **▼** New Zealand 5.209.9 119 132 South East Asia 52,280.0 1,189 61,774.2 1,582 -15.4 **▼** Malaysia 21,278.4 350 14,392.7 429 47.8 Singapore 17,366.5 249 15,859.4 300 9.5 🛦 154,336.6 2,410 167,850.3 2,668 -8.1 ▼ North Asia 83,259.3 1,359 98,363.6 1,343 -15.4 ▼ China South Korea 46.751.2 756 42,737.0 874 94 🛦 South Asia 12,965.4 656 36,748.0 683 -64.7 **▼** Central Asia 10,660.4 39 1,613.3 560.8 03,057.5 90,725.7 13.6

Scorecard: Worldwide Completed M&A



| Top Fifteen Wo | uldurida Annarra | and Danie | | | | Jan 1 - Dec 31 2012 |
|----------------|------------------|---------------------------------------|--------------------------------|-------------------------------|--------------------|--|
| Top Filleen wo | riawiae Announ | ced Deals | | | | Jan 1 - Dec 31 2012 |
| Rank Date | Date Effective | Target (% Sought/Acquired) | Acquiror | Acquiror / Target Nation | Rank Value (US\$m) | Target Macro / Mid Industry |
| 12/10/2012 | Pending | Abbott Laboratories-Research (100%) | Shareholders | United States / United States | 66,416.8 | Healthcare / Pharmaceuticals |
| 2/7/2012 | Pending | Xstrata PLC (65.9%) | Glencore International PLC | Switzerland / Switzerland | 45,803.1 | Materials / Metals & Mining |
| 9/17/2012 | 10/1/2012 | Kraft Foods Inc-N Amer Grocery (100%) | Shareholders | United States / United States | 36,088.7 | Consumer Staples / Food and Beverage |
| 10/22/2012 | Pending | TNK-BP Ltd (50%) | NK Rosneft' | Russian Fed / Russian Fed | 28,000.0 | Energy and Power / Oil & Gas |
| 10/22/2012 | Pending | TNK-BP Ltd (50%) | NK Rosneft' | Russian Fed / Russian Fed | 26,469.2 | Energy and Power / Oil & Gas |
| 12/21/2012 | Pending | Bankia SA-Bad RE Assets (100%) | SAREB | Spain / Spain | 25,686.0 | Real Estate / Residential |
| 5/25/2012 | 6/27/2012 | Banco Financiero y de Ahorros (100%) | FROB | Spain / Spain | 23,785.7 | Financials / Banks |
| 4/12/2012 | 4/30/2012 | ConocoPhillips-Refining ,Mktg (100%) | Shareholders | United States / United States | 21,657.1 | Energy and Power / Oil & Gas |
| 6/19/2012 | Intended | Alliance Boots GmbH (55%) | Walgreen Co | United States / Switzerland | 21,361.5 | Retail / Other Retailing |
| 10/15/2012 | Pending | Sprint Nextel Corp (70%) | SoftBank Corp | Japan / United States | 20,140.0 | Telecommunications / Telecommunications Services |
| 6/29/2012 | Pending | Grupo Modelo SAB de CV (49.7%) | Anheuser-Busch Inbev | Belgium / Mexico | 20,093.4 | Consumer Staples / Food and Beverage |
| 8/22/2012 | Pending | China Telecom Corp-3G Assets (100%) | China Telecom Corp Ltd | China / China | 18,047.3 | Telecommunications / Wireless |
| 12/26/2012 | Pending | Bankia SA (%) | FROB | Spain / Spain | 17,805.3 | Financials / Banks |
| 7/23/2012 | Pending | Nexen Inc (100%) | CNOOC Canada Holding Ltd | Canada / Canada | 17,665.6 | Energy and Power / Oil & Gas |
| 12/5/2012 | Pending | Plains Expl & Prodn Co (100%) | Freeport-McMoRan Copper & Gold | United States / United States | 17,204.3 | Energy and Power / Oil & Gas |



Worldwide Rankings

Worldwide Announced (AE1)

Jan 1 - Dec 31

| | | Ra | nk Value per Adviso | or (US\$m |) | # of 1 | Deals pe | r Advisor | |
|------------------------------------|------|------|---------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Skadden | 1 | 3 | 346,991.8 | 13.4 | 1.8 ▲ | 234 | 9 | 0.6 | -7 ▼ |
| Freshfields Bruckhaus Deringer | 2 | 8 | 256,738.9 | 9.9 | 2.2 ▲ | 243 | 8 | 0.6 | -62 ▼ |
| Wachtell Lipton Rosen & Katz | 3 | 4 | 255,319.3 | 9.9 | -0.5 ▼ | 80 | 46* | 0.2 | -1 ▼ |
| Linklaters | 4 | 6 | 239,520.2 | 9.3 | 0.8 ▲ | 283 | 5 | 0.8 | -28 ▼ |
| Latham & Watkins | 5 | 5 | 239,224.0 | 9.2 | -1.0 ▼ | 290 | 3 | 0.8 | -46 ▼ |
| Weil Gotshal & Manges | 6 | 14 | 205,389.7 | 7.9 | 2.4 ▲ | 189 | 11 | 0.5 | 51 ▲ |
| Simpson Thacher & Bartlett | 7 | 2 | 203,851.2 | 7.9 | -4.5 ▼ | 146 | 18 | 0.4 | -22 ▼ |
| Sullivan & Cromwell | 8 | 1 | 192,713.4 | 7.4 | -8.8 ▼ | 134 | 19 | 0.4 | -12 ▼ |
| Clifford Chance | 9 | 17 | 185,620.4 | 7.2 | 3.0 ▲ | 231 | 10 | 0.6 | -52 ▼ |
| Cleary Gottlieb Steen & Hamilton | 10 | 15 | 184,398.0 | 7.1 | 1.8 ▲ | 94 | 39 | 0.3 | -37 ▼ |
| Baker & McKenzie | 11 | 20 | 176,871.7 | 6.8 | 3.1 ▲ | 278 | 6 | 0.7 | -93 ▼ |
| Cravath, Swaine & Moore | 12 | 12 | 171,513.0 | 6.6 | 0.0 - | 53 | 73 | 0.1 | -8 ▼ |
| Davis Polk & Wardwell | 13 | 9 | 159,064.3 | 6.1 | -1.3 ▼ | 112 | 28 | 0.3 | -23 ▼ |
| Shearman & Sterling LLP | 14 | 10 | 149,194.2 | 5.8 | -1.6 ▼ | 128 | 22* | 0.3 | -24 ▼ |
| White & Case LLP | 15 | 37 | 134,636.6 | 5.2 | 3.1 ▲ | 178 | 12 | 0.5 | 30 ▲ |
| Allen & Overy | 16 | 11 | 125,349.0 | 4.8 | -2.4 ▼ | 254 | 7 | 0.7 | -52 ▼ |
| Kirkland & Ellis | 17 | 24 | 124,389.5 | 4.8 | 1.9 ▲ | 286 | 4 | 0.8 | 31 ▲ |
| Blake Cassels & Graydon | 18 | 21 | 121,397.8 | 4.7 | 1.1 ▲ | 162 | 14 | 0.4 | 30 ▲ |
| McCarthy Tetrault | 19 | 58 | 118,939.4 | 4.6 | 3.3 ▲ | 70 | 55* | 0.2 | -33 ▼ |
| Paul, Weiss | 20 | 50 | 107,639.6 | 4.2 | 2.6 ▲ | 95 | 38 | 0.3 | 3 ▲ |
| Jones Day | 21 | 13 | 106,083.0 | 4.1 | -1.8 ▼ | 396 | 1 | 1.0 | -61 ▼ |
| King & Wood Mallesons | 22 | 23 | 101,569.7 | 3.9 | 0.9 ▲ | 110 | 29 | 0.3 | -14 ▼ |
| Morrison & Foerster | 23 | 44 | 94,392.9 | 3.7 | 1.8 ▲ | 106 | 32 | 0.3 | 27 ▲ |
| Gibson Dunn & Crutcher | 24 | 18 | 79,436.1 | 3.1 | -1.1 ▼ | 115 | 26 | 0.3 | -8 ▼ |
| Mattos Filho Veiga Filho Marrey Jr | 25 | 112 | 78,449.0 | 3.0 | 2.5 ▲ | 42 | 91* | 0.1 | -12 ▼ |
| Industry Total | | | 2,588,907.3 | 100.0 | | 37,918 | | | -4,156 |

Industry % Change from Same Period Last Year 1.7% ▲ Industry % Change from Last Quarter

53.4%

-9.9% ▼ 5.7%

Worldwide Announced (AE1) - Based on Number of Deals

Jan 1 - Dec 31

| | | | # of Deals per Ad | lvisor | | | Rank Val | ue per A | dvisor (US | \$m) |
|--------------------------------|------|------|-------------------|----------|----------|----------------|------------|----------|------------|-----------|
| | 2012 | 2011 | # | Market | Change | in | Rank Value | | Market | Market |
| Legal Advisor | Rank | Rank | Of Deals | hare (%) | # of Dea | ıls | US\$m | Rank | Sh (%) | Share Ch. |
| Jones Day | 1 | 1 | 396 | 1.0 | -61.0 | ▼ | 106,083 | 21 | 4.1 | -1.8 ▼ |
| DLA Piper | 2 | 2 | 358 | 0.9 | -65.0 | \blacksquare | 44,280 | - | - | |
| Latham & Watkins | 3 | 4 | 290 | 0.8 | -46.0 | ▼ | 239,224 | 5 | 9.2 | -1.0 ▼ |
| Kirkland & Ellis | 4 | 10 | 286 | 0.8 | 31.0 | | 124,390 | 17 | 4.8 | 1.9 ▲ |
| Linklaters | 5 | 5 | 283 | 0.8 | -28.0 | ▼ | 239,520 | 4 | 9.3 | 0.8 🛦 |
| Baker & McKenzie | 6 | 3 | 278 | 0.7 | -93.0 | ▼ | 176,872 | 11 | 6.8 | 3.1 ▲ |
| Allen & Overy | 7 | 6 | 254 | 0.7 | -52.0 | ▼ | 125,349 | 16 | 4.8 | -2.4 ▼ |
| Freshfields Bruckhaus Deringer | 8 | 7 | 243 | 0.6 | -62.0 | ▼ | 256,739 | 2 | 9.9 | 2.2 🛦 |
| Skadden | 9 | 11 | 234 | 0.6 | -7.0 | ▼ | 346,992 | 1 | 13.4 | 1.8 ▲ |
| Clifford Chance | 10 | 8* | 231 | 0.6 | -52.0 | \blacksquare | 185,620 | 9 | 7.2 | 3.0 ▲ |
| Weil Gotshal & Manges | 11 | 22* | 189 | 0.5 | 51.0 | \blacksquare | 205,390 | 6 | 7.9 | 2.4 🛦 |
| White & Case LLP | 12 | 18* | 178 | 0.5 | 30.0 | | 134,637 | 15 | 5.2 | 3.1 ▲ |
| Hogan Lovells | 13 | 12 | 167 | 0.4 | -29.0 | ▼ | 52,986 | - | - | |
| Blake Cassels & Graydon | 14 | 25* | 162 | 0.4 | 30.0 | | 121,398 | 18 | 4.7 | 1.1 ▲ |
| CMS | 15 | 8* | 150 | 0.4 | -133.0 | ▼ | 13,407 | - | - | |
| Gowling Lafleur Henderson LLP | 16* | 59* | 149 | 0.4 | 68.0 | | 7,832 | - | - | |
| Ashurst | 16* | 13 | 149 | 0.4 | -44.0 | ▼ | 38,526 | 45 | 1.5 | -2.9 ▼ |
| Simpson Thacher & Bartlett | 18 | 14 | 146 | 0.4 | -22.0 | ▼ | 203,851 | 7 | 7.9 | -4.5 ▼ |
| Sullivan & Cromwell | 19 | 20 | 134 | 0.4 | -12.0 | ▼ | 192,713 | 8 | 7.4 | -8.8 ▼ |
| Mayer Brown LLP | 20* | 15 | 132 | 0.4 | -23.0 | \blacksquare | 27,067 | - | - | |
| Paul Hastings | 20* | 21 | 132 | 0.4 | -7.0 | ▼ | 16,581 | - | - | |
| Mori Hamada & Matsumoto | 22* | 25* | 128 | 0.3 | -4.0 | \blacksquare | 71,850 | 27 | 2.8 | -0.2 - |
| Shearman & Sterling LLP | 22* | 16* | 128 | 0.3 | -24.0 | ▼ | 149,194 | 14 | 5.8 | -1.6 ▼ |
| Norton Rose | 24 | 16* | 124 | 0.3 | -28.0 | \blacksquare | 32,992 | - | - | |
| Herbert Smith Freehills LLP | 25 | 28* | 122 | 0.3 | | ▼ | 32,569 | - | - | |
| Industry Total | | | 37,918 | | -4,156 | ▼ | 2,588,907 | | 100.0 | |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

-9.9% ▼ 5.7% ▲

1.7% ▲ 53.4% ▲

Worldwide Completed (AG1)

Jan 1 - Dec 31

| | | Ra | nk Value per Advisc | or (US\$m |) | # of l | Deals pe | r Advisor | |
|----------------------------------|------|------|---------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Skadden | 1 | 6 | 316,412.6 | 15.5 | 5.3 ▲ | 200 | 8 | 0.7 | -29 ▼ |
| Simpson Thacher & Bartlett | 2 | 1 | 281,372.2 | 13.8 | 1.3 ▲ | 133 | 19 | 0.5 | -30 ▼ |
| Sullivan & Cromwell | 3 | 2 | 275,179.9 | 13.5 | 1.3 ▲ | 120 | 23 | 0.4 | -15 ▼ |
| Wachtell Lipton Rosen & Katz | 4 | 9 | 244,784.5 | 12.0 | 4.0 ▲ | 65 | 57 | 0.2 | -1 ▼ |
| Latham & Watkins | 5 | 5 | 241,071.4 | 11.8 | 1.5 ▲ | 262 | 4 | 0.9 | -67 ▼ |
| Weil Gotshal & Manges | 6 | 12 | 180,641.2 | 8.9 | 2.5 ▲ | 160 | 11 | 0.6 | 30 ▲ |
| Freshfields Bruckhaus Deringer | 7 | 4 | 161,952.3 | 7.9 | -2.4 ▼ | 186 | 10 | 0.7 | -92 ▼ |
| Linklaters | 8 | 3 | 159,096.6 | 7.8 | -2.6 ▼ | 241 | 6 | 0.9 | -39 ▼ |
| Dewey & LeBoeuf LLP | 9 | 21 | 144,905.7 | 7.1 | 2.9 ▲ | 47 | 75* | 0.2 | -75 ▼ |
| Shearman & Sterling LLP | 10 | 11 | 144,653.0 | 7.1 | 0.3 🛕 | 124 | 21 | 0.4 | -14 ▼ |
| Cleary Gottlieb Steen & Hamilton | 11 | 16 | 138,748.7 | 6.8 | 1.6 ▲ | 97 | 34* | 0.3 | -38 ▼ |
| Cravath, Swaine & Moore | 12 | 13 | 131,758.7 | 6.5 | 0.4 ▲ | 48 | 72* | 0.2 | -14 ▼ |
| Clifford Chance | 13 | 14 | 120,552.3 | 5.9 | -0.2 ▼ | 196 | 9 | 0.7 | -62 ▼ |
| Jones Day | 14 | 10 | 115,443.2 | 5.7 | -1.2 ▼ | 381 | 1 | 1.3 | -56 ▼ |
| Kirkland & Ellis | 15 | 42 | 111,954.1 | 5.5 | 3.4 ▲ | 269 | 3 | 1.0 | 39 ▲ |
| Gibson Dunn & Crutcher | 16 | 19 | 100,170.0 | 4.9 | 0.1 🔺 | 105 | 26* | 0.4 | -11 ▼ |
| Davis Polk & Wardwell | 17 | 7 | 98,748.7 | 4.8 | -5.3 ▼ | 97 | 34* | 0.3 | -35 ▼ |
| Allen & Overy | 18 | 8 | 98,493.9 | 4.8 | -3.5 ▼ | 217 | 7 | 0.8 | -55 ▼ |
| Baker & McKenzie | 9 | 15 | 97,246.0 | 4.8 | -0.9 ▼ | 249 | 5 | 0.9 | -114 ▼ |
| Vinson & Elkins LLP | 20 | 32 | 93,620.5 | 4.6 | 1.9 ▲ | 94 | 37 | 0.3 | 0 - |
| Mori Hamada & Matsumoto | 21 | 49 | 84,801.0 | 4.2 | 2.6 ▲ | 141 | 17* | 0.5 | 41 ▲ |
| Blake Cassels & Graydon | 22 | 17 | 84,077.3 | 4.1 | -0.9 ▼ | 152 | 14 | 0.5 | 26 ▲ |
| White & Case LLP | 23 | 37 | 81,498.1 | 4.0 | 1.6 ▲ | 154 | 13 | 0.5 | 25 ▲ |
| McCarthy Tetrault | 24 | 72 | 77,599.3 | 3.8 | 2.7 🛕 | 78 | 46 | 0.3 | -18 ▼ |
| Bracewell & Giuliani | 25 | 109 | 76,128.3 | 3.7 | 3.2 ▲ | 36 | 99* | 0.1 | 23 🛦 |
| Industry Total | | | 2,040,637.3 | 100.0 | | 28,454 | | | -3,395 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

-15.8% ▼ 19.6%

-10.7% ▼

Worldwide Completed (AG1) - Based on Number of Deals

Jan 1 - Dec 31

| | | | # of Deals per Ac | lvisor | | | Rank Valu | ie per Ai | dvisor (US | S\$m) |
|--------------------------------|------|------|-------------------|--------|----------|------------------|------------|-----------|------------|-----------|
| | 2012 | 2011 | # | Market | Change | in | Rank Value | | Market | Market |
| Legal Advisor | Rank | Rank | Of Deals | Sh (%) | # of Dea | ls | US\$m | Rank | Sh (%) | Share Ch. |
| Jones Day | 1 | 1 | 381 | 1.3 | -56.0 | ▼ | 115,443 | 14 | 5.7 | -1.2 |
| DLA Piper | 2 | 2 | 337 | 1.2 | -52.0 | ▼ | 37,107 | - | - | - |
| Kirkland & Ellis | 3 | 10 | 269 | 1.0 | 39.0 | \blacksquare | 111,954 | 15 | 5.5 | 3.4 |
| Latham & Watkins | 4 | 4 | 262 | 0.9 | -67.0 | ▼ | 241,071 | 5 | 11.8 | 1.5 |
| Baker & McKenzie | 5 | 3 | 249 | 0.9 | -114.0 | ▼ | 97,246 | 19 | 4.8 | -0.9 |
| Linklaters | 6 | 5 | 241 | 0.9 | -39.0 | ▼ | 159,097 | 8 | 7.8 | -2.6 |
| Allen & Overy | 7 | 7 | 217 | 0.8 | -55.0 | ▼ | 98,494 | 18 | 4.8 | -3.5 |
| Skadden | 8 | 11 | 200 | 0.7 | -29.0 | ▼ | 316,413 | 1 | 15.5 | 5.3 |
| Clifford Chance | 9 | 8 | 196 | 0.7 | -62.0 | ▼ | 120,552 | 13 | 5.9 | -0.2 |
| Freshfields Bruckhaus Deringer | 10 | 6 | 186 | 0.7 | -92.0 | ▼ | 161,952 | 7 | 7.9 | -2.4 |
| Weil Gotshal & Manges | 11 | 23 | 160 | 0.6 | 30.0 | \blacksquare | 180,641 | 6 | 8.9 | 2.5 |
| Hogan Lovells | 12 | 12 | 156 | 0.6 | -26.0 | ▼ | 57,020 | - | - | - |
| White & Case LLP | 13 | 24 | 154 | 0.5 | 25.0 | \blacksquare | 81,498 | 23 | 4.0 | 1.6 |
| Blake Cassels & Graydon | 14 | 26 | 152 | 0.5 | 26.0 | Δ | 84,077 | 22 | 4.1 | -0.9 |
| CMS | 15 | 9 | 147 | 0.5 | -98.0 | ▼ | 16,751 | - | - | - |
| Gowling Lafleur Henderson LLP | 16 | 63* | 143 | 0.5 | 70.0 | | 10,591 | - | - | - |
| Mori Hamada & Matsumoto | 17* | 42 | 141 | 0.5 | 41.0 | A | 84,801 | 21 | 4.2 | 2.6 |
| Ashurst | 17* | 13 | 141 | 0.5 | -24.0 | ▼ | 56,894 | 38 | 2.8 | -1.3 |
| Simpson Thacher & Bartlett | 19 | 14 | 133 | 0.5 | -30.0 | ▼ | 281,372 | 2 | 13.8 | 1.3 |
| Paul Hastings | 20 | 25 | 132 | 0.5 | 4.0 | \blacktriangle | 15,875 | - | - | - |
| Shearman & Sterling LLP | 21 | 17 | 124 | 0.4 | -14.0 | ▼ | 144,653 | 10 | 7.1 | 0.3 |
| Herbert Smith Freehills LLP | 22 | 37* | 121 | 0.4 | 14.0 | Δ | 45,185 | - | - | - |
| Sullivan & Cromwell | 23 | 19* | 120 | 0.4 | -15.0 | ▼ | 275,180 | 3 | 13.5 | 1.3 |
| Mayer Brown LLP | 24 | 16 | 119 | 0.4 | -20.0 | ▼ | 31,166 | - | - | - |
| Norton Rose | 25 | 18 | 114 | 0.4 | -23.0 | ▼ | 40,960 | - | - | - |
| Industry Total | | | 28,454 | | -3,395 | ▼ | 2,040,637 | | 100.0 | |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

-10.7% ▼ -0.2% ▼

-15.8% ▼ 19.6% ▲



| Exit Multiple Matrix - Year to Date Average Rank Value / EBITDA Jan 1 – Do | | | | | | | | | | | | | | | | | Jan 1 – | Dec 31 |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|-------|---------|--------|
| 2012 UP 2012 DOWN 2011 | Wor | ld | Amer | icas | us | A | Can | ada | ЕМІ | EA | Eur | ope | UI | K | Asia ex. | Japan | Japa | an |
| Consumer Products and Services | 9.8x | 11.4x | 9.3x | 12.7x | 9.8x | 11.4x | 13.1 | 13.1x | 7.3x | 11.4x | 7.5x | 10.5x | 6.2x | 7.0x | 13.3x | 14.8x | 5.9x | 14.8x |
| Consumer Staples | 12.0x | 11.5x | 11.2x | 10.1x | 12.0x | 11.5x | 7.3x | 8.6x | 10.3x | 11.5x | 10.7x | 10.5x | 6.2x | 9.8x | 13.4x | 12.8x | 5.0 | 12.8x |
| Energy and Power | 11.4x | 11.1x | 12.7x | 12.2x | 11.4x | 11.1x | 15.0x | 12.2x | 10.2x | 11.1x | 10.1x | 9.2x | 4.8x | 6.8x | 10.8x | 12.3x | 11.0x | 12.3x |
| Healthcare | 14.3x | 12.9x | 14.6x | 12.2x | 14.3x | 12.9x | 11.8x | 11.8x | 12.7x | 12.9x | 11.3x | 15.1x | 12.0x | 15.8x | 16.0x | 12.0x | 8.0x | 12.0x |
| High Technology | 11.9x | 13.1x | 14.7x | 16.0x | 11.9x | 13.1x | 10.8x | 10.4x | 10.0x | 13.1x | 10.3x | 14.9x | 11.4x | 15.7x | 13.0x | 12.0x | 7.1x | 12.0x |
| Industrials | 10.5x | 11.7x | 10.9x | 14.3x | 10.5x | 11.7x | 8.9x | 8.4x | 9.4x | 11.7x | 10.2x | 11.9x | 7.6x | 9.8x | 12.2x | 11.4x | 9.2x | 11.4x |
| Materials | 10.3x | 11.9x | 10.2x | 14.0x | 10.3x | 11.9x | 6.1x | 15.2x | 7.9x | 11.9x | 8.2x | 8.7x | 7.3x | 7.3x | 12.0x | 13.1x | 8.9x | 13.1x |
| Media and Entertainment | 10.8x | 11.7x | 9.1x | 14.8x | 10.8x | 11.7x | 12.9x | 10.8x | 12.6x | 11.7x | 12.6x | 11.5x | 11.1x | 11.7x | 11.4x | 13.5x | 10.3x | 13.5x |
| Real Estate | 18.3x | 18.8x | 21.5x | 24.7x | 18.3x | 18.8x | 17.6x | 25.1x | 20.7x | 18.8x | 20.7x | 17.3x | 15.8x | 15.8x | 16.2x | 11.6x | 19.5x | 11.6x |
| Retail | 11.1x | 11.2x | 11.5x | 8.3x | 11.1x | 11.2x | 11.9x | 11.9x | 13.1x | 11.2x | 13.1x | 12.9x | 7.7x | 17.2x | 12.5x | 14.6x | 9.4x | 14.6x |
| Telecommunications | 9.6x | 10.9x | 11.7x | 12.5x | 9.6x | 10.9x | - | - | 5.9x | 10.9x | 6.1x | 6.4x | 6.3x | 6.3x | 11.6x | 12.6x | 4.8 | 12.6x |
| Average Industry Total | 11.6x | 12.2x | 12.2x | 13.8x | 11.6x | 12.2x | 11.7x | 13.8x | 10.4x | 12.2x | 10.6x | 11.8x | 9.3x | 11.4x | 12.9x | 12.5x | 9.3x | 12.5x |

| Bid Premium Matrix - Year to Dat | e Averag | ge Premi | um to 4 | Week St | ock Pric | е | | | | | | | | | | | Jan 1 – | Dec 31 |
|----------------------------------|----------|----------|---------|---------|----------|------|------|------|------|------|------|------|------|------|---------|---------|---------|--------|
| 2012 UP 2012 DOWN 2011 | Wor | rld | Amer | icas | US | SA. | Can | ada | EM | EA | Euro | pe | UI | ĸ | Asia ex | . Japan | Jap | an |
| Consumer Products and Services | 32.2 | 35.0 | 35.7 | 30.7 | 33.0 | 34.5 | 57.8 | 57.8 | 38.1 | 40 | 38.1 | 40.7 | 47.3 | 47.3 | 23.3 | 30 | 35.2 | 38.7 |
| Consumer Staples | 26.8 | 29.9 | 29.8 | 42.1 | 28.2 | 44.9 | 39.3 | 66.1 | 25.5 | 34.6 | 27.7 | 35.1 | 27.2 | 37.9 | 25.4 | 21 | 35.4 | 44.8 |
| Energy and Power | 29.6 | 31.7 | 37.8 | 35.4 | 33.7 | 32.9 | 43.1 | 38.4 | 24.2 | 30.2 | 24.1 | 29.3 | 33.8 | 33.8 | 18.5 | 24.9 | 24.3 | 24.3 |
| Financials | 31.9 | 31.4 | 42.6 | 44.5 | 45.8 | 51.6 | 31.1 | 21.5 | 28.1 | 29.4 | 27.9 | 29.4 | 26.8 | 39.5 | 23.5 | 26.4 | 34.7 | 13.6 |
| Healthcare | 32.0 | 36.3 | 41.7 | 39.9 | 40.1 | 39.8 | 51.8 | 40.5 | 26.2 | 41 | 27.2 | 37.7 | 22.8 | 34.9 | 25.1 | 21.5 | 30.0 | 30 |
| High Technology | 33.6 | 32.3 | 44.8 | 38.5 | 46.5 | 38.2 | 38.6 | 41.1 | 28.2 | 39.7 | 27.7 | 40 | 27.3 | 42.2 | 28.4 | 20 | 35.7 | 35 |
| Industrials | 24.8 | 30.4 | 30.9 | 31.6 | 33.5 | 37.4 | 33.2 | 59.9 | 23.3 | 40 | 23.3 | 40.1 | 58.3 | 63.3 | 20.1 | 25.5 | 31.3 | 29.4 |
| Materials | 33.8 | 28.9 | 39.1 | 30.0 | 47.3 | 29.1 | 38.6 | 31 | 24.0 | 24.3 | 25.7 | 20.1 | 41.1 | 19.6 | 27.4 | 25.1 | 31.8 | 30.3 |
| Media and Entertainment | 33.2 | 21.1 | 37.4 | 36.2 | 33.5 | 42.5 | 45.7 | 16.2 | 49.6 | 14.2 | 46.1 | 14.2 | 45.0 | 13.4 | 18.9 | 14.5 | 49.2 | 28.4 |
| Real Estate | 30.8 | 31.9 | 29.5 | 29.0 | 15.4 | 22.1 | 36.7 | 38.7 | 27.4 | 18.7 | 29.6 | 14.3 | 44.5 | 44.5 | 29.7 | 31.8 | 48.2 | 58.4 |
| Retail | 33.1 | 28.3 | 36.3 | 31.2 | 40.7 | 32.1 | 25.6 | 25.6 | 31.5 | 32.8 | 31.5 | 32.8 | 28.5 | 28.5 | 29.0 | 19.5 | 33.4 | 29 |
| Telecommunications | 37.6 | 36.1 | 58.8 | 52.4 | 53.3 | 61.1 | - | _ | 26.8 | 16.4 | 24.7 | 16.1 | 60.0 | 60 | 40.2 | 27.7 | 8.4 | 61.2 |
| Average Industry Total | 31.2 | 31.0 | 38.9 | 36.0 | 40.1 | 39.3 | 39.3 | 34.7 | 28.0 | 32.7 | 28.4 | 32.2 | 36.7 | 34.3 | 25.4 | 23.8 | 35.1 | 33.5 |

^{*} Using the valuations matrix you can analyze the average rank value to EBITDA and average premium to 4 week stock price prior to announcement by nation/region, which is indicated in the top row and broken down by target macro industries.

* The data given refers to the time period 01/01/2012 - 12/31/2012 and all spinoffs, splitoffs, open market repurchases, exchange offers and equity carveouts are excluded.

* The figures in red indicate a decline, while green indicates an increase, compared to the figures from the same time period last year listed in black.

^{*} Additionally, for Rank Value/EBITDA the data is capped at 50x and for average premium to 4 week stock price prior to announcement is capped at 100%.



Overall US M&A Decreases 4%; Falls 12% Exclusive of Spinoff Value | Canadian Activity Up 36%

Americas Deals Intelligence

Overall M&A activity with US involvement decreased 3.8% from 2011, reaching US\$1.2 trillion. The number of US-involved M&A transactions decreased by 5.5%, dropping from 11,517 to 10,882 announced deals. Exclusive of the over \$140 billion of value attributed to spinoffs executed in 2012 (including 4 of the top 10 overall deals in the year), US-involved M&A activity declined 11.9% over the course of 2012.

Despite a 13.1% decrease in the number of announced M&A deals with Canadian involvement and an 8.7% decrease in the number of completed M&A deals with Canadian involvement, the value of both announced and completed M&A activity in Canada involvement surpassed 2011 totals by 38.7% and 12%, respectively.

The Energy & Power sector led the US market, with deal volume totaling US\$173.4 billion, a 18.5% market share and a 32% decrease compared to last year. Healthcare placed second, with US\$154.4 billion, a 16.5% share. By deal count, High Technology was the most prolific sector, with 1,553 transactions.

On average, EBITDA multiples for Americas Targets during 2012 decreased to 12.2x from the 13.8x reported in 2011. From an industry perspective, among US target transactions, average industry multiples ranged from 9.6x for Telecommunications to 18.0x for Real Estate targets.

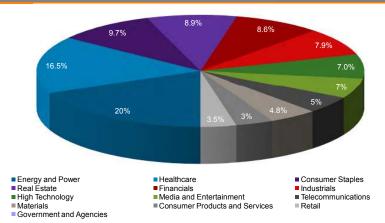
US Announced Advisors by Target Industry Jan 1 -Dec 31 2012

| | Rank Val | | Mkt. | No. |
|------------------------------|-----------|------|-------|-------|
| | (US\$m) | Rank | Share | Deals |
| Energy & Power | 173,401.9 | | | 668 |
| Wachtell Lipton Rosen & Katz | 56,727.6 | 1 | 32.7 | 12 |
| Latham & Watkins | 50,915.3 | 2 | 29.4 | 40 |
| Bracewell & Giuliani | 37,617.1 | 3 | 21.7 | 19 |
| Healthcare | 154,403.9 | | | 805 |
| Wachtell Lipton Rosen & Katz | 77,257.8 | 1 | 50.0 | 7 |
| Baker & McKenzie | 67,909.8 | 2 | 44.0 | 12 |
| Minter Ellison | 66,691.8 | 3 | 43.2 | 2 |
| High Technology | 65,615.9 | | | 1,554 |
| Davis Polk & Wardwell | 13,712.6 | 1 | 20.9 | 16 |
| Kirkland & Ellis | 9,772.1 | 2 | 14.9 | 37 |
| Latham & Watkins | 9,523.2 | 3 | 14.5 | 36 |
| Financials | 80,679.8 | | | 857 |
| Wachtell Lipton Rosen & Katz | 29,048.3 | 1 | 36.0 | 22 |
| Sullivan & Cromwell | 26,697.9 | 2 | 33.1 | 29 |
| Davis Polk & Wardwell | 22,223.4 | 3 | 27.6 | 11 |
| Consumer Staples | 90,314.3 | | | 286 |
| Skadden | 68,089.5 | 1 | 75.4 | 15 |
| Baker & McKenzie | 50,633.7 | 2 | 56.1 | 4 |
| A&L Goodbody | 47,938.7 | 3 | 53.1 | 2 |

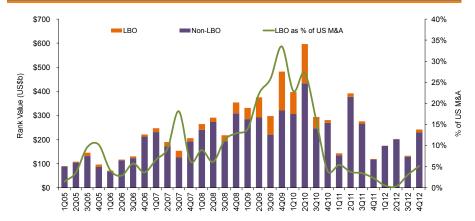
| | Rank Val (US\$m) | Rank | Mkt. Share | No. Deals |
|------------------------------|---------------------|------|---------------|--------------|
| Industrials | 74,222.8 | | | 976 |
| Simpson Thacher & Bartlett | 18,461.1 | 1 | 24.9 | 11 |
| Kirkland & Ellis | 14,031.1 | 2 | 18.9 | 43 |
| Davis Polk & Wardwell | 12,481.2 | 3 | 16.8 | 8 |
| Vlaterials | 44,468.1 | | | 586 |
| Skadden | 12,852.4 | 1 | 28.9 | 6 |
| Latham & Watkins | 10,305.6 | 2 | 23.2 | 17 |
| Kirkland & Ellis | 7,732.0 | 3 | 17.4 | 16 |
| Consumer Products & Services | 34,498.6 | | | 840 |
| Allen & Overy | 10,570.8 | 1 | 30.6 | 2 |
| Simpson Thacher & Bartlett | 8,957.7 | 2 | 26.0 | 14 |
| Jones Day | 5,370.3 | 3 | 15.6 | 21 |
| Real Estate | 83,025.9 | | | 477 |
| Weil Gotshal & Manges | 32,325.6 | 1 | 38.9 | 7 |
| Latham & Watkins | 18,349.9 | 2 | 22.1 | 3 |
| Morrison & Foerster | 16,936.1 | 3 | 20.4 | 2 |
| Media | 566.0 | | | 566 |
| Latham & Watkins | 14,294.3 | 1 | 25.8 | 11 |
| Weil Gotshal & Manges | 13,787.1 | 2 | 24.9 | 15 |
| Wachtell Lipton Rosen & Katz | 10,679.5 | 3 | 19.3 | 5 |

US Target Announced M&A Target Industry by Value





LBOs as a Percentage of US Targeted Announced M&A



| Top Ten US Anno | unced Deals | | | | | Jan 1 - Dec 31 2012 |
|-----------------|----------------|---------------------------------------|--------------------------------|-------------------------------|--------------------|--|
| Rank Date | Date Effective | Target (% Sought/Acquired) | Acquiror | Acquiror / Target Nation | Rank Value (US\$m) | Target Macro / Mid Industry |
| 12/10/2012 | Pending | Abbott Laboratories-Research (100%) | Shareholders | United States / United States | 66,416.8 | Healthcare / Pharmaceuticals |
| 9/17/2012 | 10/1/2012 | Kraft Foods Inc-N Amer Grocery (100%) | Shareholders | United States / United States | 36,088.7 | Consumer Staples / Food and Beverage |
| 4/12/2012 | 4/30/2012 | ConocoPhillips-Refining ,Mktg (100%) | Shareholders | United States / United States | 21,657.1 | Energy and Power / Oil & Gas |
| 10/15/2012 | Pending | Sprint Nextel Corp (70%) | SoftBank Corp | Japan / United States | 20,140.0 | Telecommunications / Telecommunications Services |
| 12/5/2012 | Pending | Plains Expl & Prodn Co (100%) | Freeport-McMoRan Copper & Gold | United States / United States | 17,204.3 | Energy and Power / Oil & Gas |
| 11/26/2012 | Pending | Archstone Enterprise LP (100%) | Investor Group | United States / United States | 16,306.1 | Real Estate / REITs |
| 4/23/2012 | 11/30/2012 | Pfizer Nutrition (100%) | Nestle SA | Switzerland / United States | 11,850.0 | Consumer Staples / Food and Beverage |
| 1/23/2012 | 1/23/2012 | Archstone-Smith Trust (26.5%) | Lehman Brothers Holdings Inc | United States / United States | 11,810.0 | Real Estate / REITs |
| 9/28/2012 | 9/28/2012 | Tyco International Ltd-ADT (100%) | Shareholders | United States / United States | 10,570.8 | Consumer Products and Services / Professional Services |
| 12/20/2012 | Pending | NYSE Euronext (100%) | IntercontinentalExchange Inc | United States / United States | 10,191.3 | Financials / Brokerage |



Any US Involvement Announced (AE33)

Jan 1 **–** Dec 31

| | | Ra | nk Value per Advisc | r (US\$m) | 1 | # of 1 | Deals pe | r Advisor | |
|----------------------------------|------|------|---------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Wachtell Lipton Rosen & Katz | 1 | 3 | 253,406.7 | 20.9 | -0.1 ▼ | 75 | 27* | 0.7 | -3 ▼ |
| Skadden | 2 | 4 | 227,441.7 | 18.8 | -0.8 ▼ | 161 | 5 | 1.5 | -11 ▼ |
| Simpson Thacher & Bartlett | 3 | 2 | 182,352.4 | 15.1 | -6.6 ▼ | 127 | 7 | 1.2 | -15 ▼ |
| Latham & Watkins | 4 | 5 | 178,340.7 | 14.7 | -2.1 ▼ | 232 | 3 | 2.1 | 1 ▲ |
| Weil Gotshal & Manges | 5 | 11 | 156,568.0 | 12.9 | 3.0 ▲ | 147 | 6 | 1.4 | 50 ▲ |
| Baker & McKenzie | 6 | 29 | 131,405.7 | 10.9 | 7.4 ▲ | 106 | 8 | 1.0 | -13 ▼ |
| Davis Polk & Wardwell | 7 | 7 | 127,312.0 | 10.5 | -2.4 ▼ | 91 | 16* | 0.8 | -5 ▼ |
| Kirkland & Ellis | 8 | 18 | 119,606.8 | 9.9 | 4.5 ▲ | 272 | 2 | 2.5 | 34 ▲ |
| Sullivan & Cromwell | 9 | 1 | 116,504.6 | 9.6 | -15.5 ▼ | 97 | 11 | 0.9 | -8 ▼ |
| Shearman & Sterling LLP | 10 | 9 | 94,968.7 | 7.8 | -2.3 ▼ | 87 | 20 | 0.8 | -8 ▼ |
| Cravath, Swaine & Moore | 11 | 8 | 94,371.9 | 7.8 | -4.0 ▼ | 44 | 46 | 0.4 | -11 ▼ |
| Cleary Gottlieb Steen & Hamilton | 12 | 16 | 88,960.7 | 7.3 | 1.1 ▲ | 54 | 43 | 0.5 | -16 ▼ |
| Jones Day | 13 | 10 | 87,329.6 | 7.2 | -2.8 ▼ | 305 | 1 | 2.8 | -7 ▼ |
| Paul, Weiss | 14 | 50 | 79,737.4 | 6.6 | 4.8 ▲ | 86 | 21* | 0.8 | 10 🔺 |
| Freshfields Bruckhaus Deringer | 15 | 15 | 78,011.0 | 6.4 | 0.2 | 75 | 27* | 0.7 | -7 ▼ |
| White & Case LLP | 16 | 34 | 74,418.9 | 6.1 | 3.1 ▲ | 91 | 16* | 0.8 | 37 ▲ |
| Gibson Dunn & Crutcher | 17 | 12 | 73,941.5 | 6.1 | -2.1 ▼ | 98 | 10 | 0.9 | -10 ▼ |
| Allen & Overy | 18 | 26 | 73,123.9 | 6.0 | 2.1 🛦 | 73 | 29 | 0.7 | -11 ▼ |
| Morrison & Foerster | 19 | 33 | 67,914.4 | 5.6 | 2.6 | 91 | 16* | 0.8 | 43 ▲ |
| Minter Ellison | 20 | 113 | 67,504.7 | 5.6 | 5.2 ▲ | 14 | 83* | 0.1 | -16 ▼ |
| Musat & Asociatii | 21 | - | 66,416.8 | 5.5 | 5.5 ▲ | 1 | 338* | 0.0 | 1 ▲ |
| A&L Goodbody | 22 | 90 | 64,789.4 | 5.4 | 4.8 ▲ | 14 | 83* | 0.1 | -7 ▼ |
| Debevoise & Plimpton | 23 | 24 | 49,158.3 | 4.1 | -0.2 ▼ | 60 | 39 | 0.6 | 3 ▲ |
| McCarthy Tetrault | 24 | 73 | 47,953.1 | 4.0 | 3.0 ▲ | 23 | 64 | 0.2 | -11 ▼ |
| Clifford Chance | 25 | 36 | 47,111.1 | 3.9 | 1.2 ▲ | 62 | 38 | 0.6 | -17 ▼ |
| Industry Total | | | 1,211,374.6 | 100.0 | | 10,882 | | | -635 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -3.8% ▼ 35.0% ▲ -5.5% ▼ 11.1% ▲

US Target Announced (AE2)

Jan 1 - Dec 31

| | | Re | ank Value per Advisc | r (US\$m) |) | # of I | Deals pe | r Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Wachtell Lipton Rosen & Katz | 1 | 2 | 202,623.7 | 21.7 | -4.7 ▼ | 65 | 24* | 0.8 | -7 |
| Skadden | 2 | 4 | 190,477.8 | 20.4 | -1.2 ▼ | 130 | 5 | 1.6 | -3 |
| Latham & Watkins | 3 | 6 | 141,427.7 | 15.1 | -3.3 ▼ | 192 | 3 | 2.4 | 22 |
| Simpson Thacher & Bartlett | 4 | 3 | 130,231.1 | 13.9 | -11.0 ▼ | 97 | 7* | 1.2 | -7 |
| Baker & McKenzie | 5 | 33 | 125,797.5 | 13.5 | 10.8 ▲ | 50 | 33* | 0.6 | 9 |
| Weil Gotshal & Manges | 6 | 10 | 106,139.3 | 11.4 | 0.3 🛦 | 113 | 6 | 1.4 | 46 |
| Davis Polk & Wardwell | 7 | 7 | 104,983.9 | 11.2 | -3.8 ▼ | 73 | 18 | 0.9 | 1 |
| Kirkland & Ellis | 8 | 18 | 94,177.8 | 10.1 | 4.2 ▲ | 233 | 2 | 2.9 | 35 |
| Cravath, Swaine & Moore | 9 | 8 | 91,583.7 | 9.8 | -3.5 ▼ | 38 | 39* | 0.5 | -7 |
| Sullivan & Cromwell | 10 | 1 | 82,187.7 | 8.8 | -21.2 ▼ | 81 | 12* | 1.0 | 3 |
| Jones Day | 11 | 9 | 72,935.1 | 7.8 | -3.5 ▼ | 242 | 1 | 3.0 | 7 |
| Paul, Weiss | 12 | 47 | 71,143.7 | 7.6 | 5.7 ▲ | 68 | 20* | 0.8 | 8 |
| Minter Ellison | 13 | 292* | 66,811.8 | 7.2 | 7.2 ▲ | 3 | 131* | 0.0 | -1 |
| Musat & Asociatii | 14 | - | 66,416.8 | 7.1 | 7.1 ▲ | 1 | 213* | 0.0 | 1 |
| Shearman & Sterling LLP | 15 | 11 | 65,033.0 | 7.0 | -3.1 ▼ | 63 | 26* | 0.8 | -5 |
| Morrison & Foerster | 16 | 32 | 60,976.3 | 6.5 | 3.8 ▲ | 77 | 17 | 1.0 | 38 |
| White & Case LLP | 17 | 74 | 59,529.7 | 6.4 | 5.6 ▲ | 68 | 20* | 0.8 | 47 |
| A&L Goodbody | 18 | 110 | 51,428.9 | 5.5 | 5.2 ▲ | 6 | 84* | 0.1 | -2 |
| Alston & Bird | 19 | 22 | 45,241.9 | 4.8 | 0.2 | 48 | 37 | 0.6 | 3 |
| Vinson & Elkins LLP | 20 | 13 | 44,052.1 | 4.7 | -3.4 ▼ | 85 | 9* | 1.1 | 8 |
| Gibson Dunn & Crutcher | 21 | 12 | 42,572.1 | 4.6 | -4.8 ▼ | 85 | 9* | 1.1 | -13 |
| Fried Frank Harris Shriver & Jacobson | 22 | 17 | 41,869.6 | 4.5 | -1.9 ▼ | 49 | 35* | 0.6 | 2 |
| McCarthy Tetrault | 23 | 121 | 40,375.4 | 4.3 | 4.1 ▲ | 6 | 84* | 0.1 | -4 |
| Debevoise & Plimpton | 24 | 24 | 40,053.5 | 4.3 | 0.0 - | 37 | 42 | 0.5 | -1 |
| Cleary Gottlieb Steen & Hamilton | 25 | 14 | 39,626.9 | 4.2 | -2.6 ▼ | 38 | 39* | 0.5 | -2 |
| ndustry Total | | | 935,064.4 | 100.0 | | 8.114 | | | -441 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -4.6% ▼ 26.2% ▲ -5.2% ▼ 16.5% ▲

Any US Involvement Completed (AG34)

Jan 1 - Dec 31

| | | Ra | ank Value per Advisc | r (US\$m, |) | # of . | | | |
|----------------------------------|------|------|----------------------|-----------|-----------|--------|------|--------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Skadden | 1 | 4 | 277,269.7 | 25.8 | 10.0 ▲ | 144 | 5 | 1.6 | -28 ▼ |
| Wachtell Lipton Rosen & Katz | 2 | 5 | 243,431.1 | 22.6 | 7.2 ▲ | 61 | 33* | 0.7 | -2 ▼ |
| Simpson Thacher & Bartlett | 3 | 1 | 237,565.9 | 22.1 | -1.8 ▼ | 114 | 7 | 1.2 | -27 ▼ |
| Latham & Watkins | 4 | 6 | 229,901.2 | 21.4 | 8.2 🛦 | 209 | 3 | 2.3 | -16 ▼ |
| Sullivan & Cromwell | 5 | 3 | 213,372.6 | 19.8 | 2.6 ▲ | 87 | 14* | 1.0 | -8 ▼ |
| Weil Gotshal & Manges | 6 | 9 | 156,271.8 | 14.5 | 4.7 ▲ | 123 | 6 | 1.3 | 33 ▲ |
| Dewey & LeBoeuf LLP | 7 | 13 | 139,314.6 | 13.0 | 5.4 ▲ | 36 | 50 | 0.4 | -61 ▼ |
| Cravath, Swaine & Moore | 8 | 11 | 130,812.6 | 12.2 | 2.9 🛦 | 44 | 47 | 0.5 | -8 ▼ |
| Kirkland & Ellis | 9 | 28 | 109,714.6 | 10.2 | 6.2 ▲ | 261 | 2 | 2.8 | 44 ▲ |
| Cleary Gottlieb Steen & Hamilton | 10 | 23 | 100,547.6 | 9.3 | 4.9 ▲ | 54 | 41* | 0.6 | -23 ▼ |
| Gibson Dunn & Crutcher | 11 | 10 | 95,257.1 | 8.9 | -0.7 ▼ | 88 | 12* | 1.0 | -14 ▼ |
| Jones Day | 12 | 7 | 91,205.0 | 8.5 | -4.3 ▼ | 293 | 1 | 3.2 | -4 ▼ |
| Shearman & Sterling LLP | 13 | 8 | 90,799.7 | 8.4 | -2.4 ▼ | 80 | 20 | 0.9 | -6 ▼ |
| Vinson & Elkins LLP | 14 | 26 | 87,942.5 | 8.2 | 4.0 ▲ | 87 | 14* | 1.0 | 2 🛦 |
| Freshfields Bruckhaus Deringer | 15 | 15 | 85,202.4 | 7.9 | 0.6 ▲ | 59 | 35 | 0.6 | -4 ▼ |
| Davis Polk & Wardwell | 16 | 2 | 80,263.7 | 7.5 | -10.3 ▼ | 75 | 22* | 0.8 | -24 ▼ |
| Bracewell & Giuliani | 17 | 70 | 76,128.3 | 7.1 | 6.1 ▲ | 34 | 52* | 0.4 | 22 🛦 |
| Linklaters | 18 | 14 | 74,148.2 | 6.9 | -0.5 ▼ | 61 | 33* | 0.7 | -16 ▼ |
| A&L Goodbody | 19 | 41 | 66,301.6 | 6.2 | 3.6 ▲ | 14 | 79* | 0.2 | -11 ▼ |
| Baker & McKenzie | 20 | 20 | 64,877.9 | 6.0 | 0.9 🛦 | 97 | 8 | 1.1 | -16 ▼ |
| Baker Botts LLP | 21 | 22 | 59,358.6 | 5.5 | 0.9 ▲ | 50 | 43 | 0.5 | 3 ▲ |
| Greenberg Traurig | 22 | 31 | 57,819.4 | 5.4 | 1.6 ▲ | 63 | 32 | 0.7 | -18 ▼ |
| Allen & Overy | 23 | 36 | 54,806.8 | 5.1 | 2.2 🛦 | 64 | 31 | 0.7 | -7 ▼ |
| White & Case LLP | 24 | 33 | 54,609.8 | 5.1 | 1.8 ▲ | 74 | 25 | 8.0 | 21 🛦 |
| Dechert | 25 | 47 | 53,009.2 | 4.9 | 2.5 ▲ | 57 | 36* | 0.6 | 7 🛦 |
| Industry Total | | | 1,076,135.7 | 100.0 | | 9,175 | | | -633 |
| | | | | | | | | | |

-8.5% ▼

16.9%

US Target Completed (AG2)

Industry % Change from Last Quarter

Industry % Change from Same Period Last Year

Jan 1 - Dec 31

| | | Rá | ank Value per Advisc | ır (US\$m, |) | # of L | | | |
|---------------------------------------|------|------|----------------------|------------|-----------|--------|------|--------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Skadden | 1 | 5 | 249,690.0 | 28.3 | 11.6 ▲ | 118 | 5 | 1.7 | -13 \ |
| Wachtell Lipton Rosen & Katz | 2 | 4 | 214,302.8 | 24.3 | 4.7 ▲ | 55 | 28 | 0.8 | -1 1 |
| Simpson Thacher & Bartlett | 3 | 1 | 214,000.8 | 24.3 | -2.9 ▼ | 92 | 7 | 1.3 | -8 🔻 |
| Sullivan & Cromwell | 4 | 3 | 198,893.1 | 22.6 | 2.3 ▲ | 78 | 14* | 1.1 | 8 4 |
| Latham & Watkins | 5 | 7 | 191,904.3 | 21.8 | 7.6 ▲ | 170 | 3 | 2.5 | 2 4 |
| Dewey & LeBoeuf LLP | 6 | 13 | 137,114.6 | 15.5 | 6.8 ▲ | 32 | 44 | 0.5 | -43 \ |
| Weil Gotshal & Manges | 7 | 9 | 133,574.4 | 15.1 | 3.9 ▲ | 96 | 6 | 1.4 | 33 🛚 |
| Cravath, Swaine & Moore | 8 | 11 | 123,267.7 | 14.0 | 3.9 ▲ | 37 | 41 | 0.5 | -6 ▼ |
| Kirkland & Ellis | 9 | 26 | 93,755.7 | 10.6 | 6.4 ▲ | 228 | 2 | 3.3 | 51 🛭 |
| Gibson Dunn & Crutcher | 10 | 10 | 86,148.9 | 9.8 | -0.9 ▼ | 81 | 10* | 1.2 | -8 1 |
| Vinson & Elkins LLP | 11 | 20 | 85,372.2 | 9.7 | 5.0 ▲ | 80 | 12* | 1.2 | 5 4 |
| Jones Day | 12 | 6 | 81,642.6 | 9.3 | -5.9 ▼ | 230 | 1 | 3.3 | 0 - |
| Bracewell & Giuliani | 13 | 59 | 75,689.3 | 8.6 | 7.3 ▲ | 33 | 43 | 0.5 | 22 |
| Cleary Gottlieb Steen & Hamilton | 14 | 27 | 73,555.1 | 8.3 | 4.2 ▲ | 38 | 39* | 0.6 | -9 1 |
| Davis Polk & Wardwell | 15 | 2 | 64,044.3 | 7.3 | -14.0 ▼ | 59 | 23* | 0.9 | -20 1 |
| Shearman & Sterling LLP | 16 | 8 | 63,464.0 | 7.2 | -4.5 ▼ | 59 | 23* | 0.9 | -7 1 |
| Baker & McKenzie | 17 | 24 | 61,074.0 | 6.9 | 2.5 ▲ | 48 | 32 | 0.7 | 8 4 |
| Greenberg Traurig | 18 | 21 | 57,620.2 | 6.5 | 1.8 ▲ | 59 | 23* | 0.9 | -12 1 |
| Linklaters | 19 | 25 | 57,078.2 | 6.5 | 2.3 ▲ | 13 | 63* | 0.2 | -2 \ |
| Baker Botts LLP | 20 | 16 | 56,618.9 | 6.4 | 0.8 ▲ | 47 | 33* | 0.7 | 3 4 |
| Freshfields Bruckhaus Deringer | 21 | 22 | 55,173.2 | 6.3 | 1.6 ▲ | 15 | 57* | 0.2 | 2 / |
| A&L Goodbody | 22 | 36 | 53,164.1 | 6.0 | 3.2 ▲ | 8 | 76* | 0.1 | -1 1 |
| Dechert | 23 | 53 | 52,949.4 | 6.0 | 4.1 ▲ | 45 | 36* | 0.7 | 3 4 |
| Alston & Bird | 24 | 47 | 51,544.4 | 5.8 | 3.5 ▲ | 45 | 36* | 0.7 | 2 4 |
| Fried Frank Harris Shriver & Jacobson | 25 | 14 | 51,339.0 | 5.8 | -2.3 ▼ | 47 | 33* | 0.7 | 6 4 |
| Industry Total | | | 882,129.9 | 100.0 | | 6,951 | | | -430 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -1.8% ▼ 19.9% ▲ -5.8% ▼ 19.6% ▲

-6.5% ▼

9.9%



Any Canadian Involvement Announced (AE34)

Jan 1 - Dec 31

| | | Ra | ank Value per Adviso | r (US\$m) | | # of | Deals pe | r Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|-------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Blake Cassels & Graydon | 1 | 1 | 50,552.2 | 23.2 | 0.6 ▲ | 127 | 2 | 4.4 | 26 🛦 |
| Osler Hoskin & Harcourt LLP | 2 | 2 | 48,355.5 | 22.2 | 0.6 ▲ | 75 | 4 | 2.6 | 4 ▲ |
| Stikeman Elliott | 3 | 7 | 42,741.4 | 19.6 | 7.9 ▲ | 90 | 3 | 3.1 | -9 ▼ |
| Burnet Duckworth & Palmer | 4 | 27 | 33,627.7 | 15.5 | 12.3 ▲ | 23 | 14* | 0.8 | -3 ▼ |
| Torys | 5 | 3 | 31,099.7 | 14.3 | -3.4 ▼ | 35 | 8 | 1.2 | -14 ▼ |
| McCarthy Tetrault | 6 | 4 | 28,530.3 | 13.1 | -2.4 ▼ | 61 | 5 | 2.1 | -33 ▼ |
| Norton Rose | 7 | 5 | 25,714.8 | 11.8 | -1.1 ▼ | 38 | 7 | 1.3 | 9 🛦 |
| Paul, Weiss | 8 | 20 | 24,247.9 | 11.1 | 6.8 ▲ | 9 | 30* | 0.3 | 0 - |
| Bennett Jones | 9 | 13 | 22,288.3 | 10.2 | 4.9 ▲ | 26 | 10 | 0.9 | -8 ▼ |
| Sullivan & Cromwell | 10 | 8 | 21,556.9 | 9.9 | 0.3 🛦 | 13 | 22* | 0.5 | 5 🛦 |
| Cleary Gottlieb Steen & Hamilton | 11 | 72 | 18,774.1 | 8.6 | 8.1 ▲ | 2 | 79* | 0.1 | -3 ▼ |
| Davis Polk & Wardwell | 12 | 25 | 18,190.7 | 8.4 | 4.9 ▲ | 6 | 41* | 0.2 | 2 🛦 |
| Morrison & Foerster | 13 | 55 | 18,025.6 | 8.3 | 7.4 ▲ | 2 | 79* | 0.1 | -3 ▼ |
| Richard A Shaw Professional Corp | 14 | - | 17,665.6 | 8.1 | 8.1 🔺 | 1 | 99* | 0.0 | 1 🛦 |
| Fasken Martineau DuMoulin LLP | 15 | 19 | 17,324.0 | 8.0 | 3.4 ▲ | 44 | 6 | 1.5 | 3 ▲ |
| Skadden | 16 | 29 | 15,326.3 | 7.0 | 3.9 ▲ | 20 | 16 | 0.7 | 7 🛦 |
| Latham & Watkins | 17 | 23 | 14,829.8 | 6.8 | 3.1 ▲ | 14 | 20* | 0.5 | 3 🛦 |
| Linklaters | 18 | 68 | 13,109.4 | 6.0 | 5.5 ▲ | 10 | 27* | 0.3 | 7 🛦 |
| King & Wood Mallesons | 19 | 54 | 11,963.0 | 5.5 | 4.6 ▲ | 7 | 36* | 0.2 | 1 🛦 |
| Fried Frank Harris Shriver & Jacobson | 20 | 36 | 10,951.0 | 5.0 | 2.7 ▲ | 5 | 47* | 0.2 | 0 - |
| Sidley Austin LLP | 21 | 76 | 10,690.7 | 4.9 | 4.5 ▲ | 9 | 30* | 0.3 | 7 🛦 |
| Davies Ward Phillips & Vineberg LLP | 22 | 6 | 9,676.1 | 4.5 | -7.4 ▼ | 25 | 11* | 0.9 | -26 ▼ |
| Ashurst | 23 | 127 | 9,158.2 | 4.2 | 4.1 ▲ | 9 | 30* | 0.3 | 6 🛦 |
| Goodmans | 24 | 9 | 8,882.3 | 4.1 | -5.1 ▼ | 23 | 14* | 0.8 | -5 ▼ |
| Weil Gotshal & Manges | 25 | 21 | 8,179.3 | 3.8 | -0.3 ▼ | 17 | 18* | 0.6 | 9 🛦 |
| Industry Total | | | 217,671.5 | 100.0 | | 2,905 | | | -438 |

Industry % Change from Same Period Last Year 38.7% ▲ Industry % Change from Last Quarter 10.4%

of Deals per Advisor

30 42* 0.7

45 19 11

33

26*

35*

48*

26*

73* 0.2

Jan 1 - Dec 31

-10 ▼

-4 ▼

-12 ▼

-2 ▼

5 🛦

-12 ▼

-11 ▼

-11 ▼

-26 ▼

0.8

0.8

-13.1% ▼

17.6%

Any US Public Involvement Completed (Published in Collaboration with Westlaw Business)

| | 2012 | 2011 | Rank Value | Market | Market | | # of | | Market | Change in |
|----------------------------------|------|------|------------|--------|-----------|---|-------|------|--------|------------|
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | L | Deals | Rank | Sh (%) | # of Deals |
| Skadden | 1 | 4 | 255,919.6 | 29.3 | 11.2 🛦 | Т | 98 | 4 | 2.3 | -23 ▼ |
| Wachtell Lipton Rosen & Katz | 2 | 5 | 228,537.1 | 26.2 | 8.3 ▲ | L | 57 | 11* | 1.4 | 6 ▲ |
| Simpson Thacher & Bartlett | 3 | 1 | 202,657.3 | 23.2 | -2.3 ▼ | 1 | 74 | 6 | 1.8 | -26 ▼ |
| Sullivan & Cromwell | 4 | 3 | 202,573.9 | 23.2 | 3.1 ▲ | L | 70 | 7 | 1.7 | 5 🛦 |
| Latham & Watkins | 5 | 6 | 198,340.6 | 22.7 | 8.7 ▲ | 1 | 130 | 2 | 3.1 | -9 ▼ |
| Dewey & LeBoeuf LLP | 6 | 15 | 136,644.6 | 15.7 | 7.7 ▲ | 1 | 30 | 42* | 0.7 | -45 ▼ |
| Cravath, Swaine & Moore | 7 | 12 | 128,691.5 | 14.7 | 5.4 ▲ | 1 | 39 | 25 | 0.9 | -4 ▼ |
| Weil Gotshal & Manges | 8 | 10 | 118,566.8 | 13.6 | 2.5 ▲ | | 64 | 9 | 1.5 | 13 🛦 |
| Cleary Gottlieb Steen & Hamilton | 9 | 26 | 93,706.6 | 10.7 | 6.1 ▲ | 1 | 42 | 21* | 1.0 | -13 ▼ |
| Gibson Dunn & Crutcher | 10 | 9 | 93,298.9 | 10.7 | -0.8 ▼ | | 56 | 14* | 1.3 | -8 ▼ |
| Kirkland & Ellis | 11 | 29 | 86,127.2 | 9.9 | 6.0 ▲ | 1 | 86 | 5 | 2.1 | 11 ▲ |
| Vinson & Elkins LLP | 12 | 24 | 83,754.3 | 9.6 | 4.7 ▲ | | 60 | 10 | 1.4 | 1 🛦 |
| Shearman & Sterling LLP | 13 | 7 | 81,743.4 | 9.4 | -3.1 ▼ | 1 | 48 | 17* | 1.2 | -12 ▼ |
| Jones Day | 14 | 8 | 78,867.9 | 9.0 | -3.2 ▼ | | 132 | 1 | 3.2 | -3 ▼ |
| Bracowell & Giuliani | 15 | 64 | 75 310 8 | 8.6 | 7.4 🛦 | 1 | 26 | 45 | 0.6 | 10 🛦 |

8.0

6.7

5.9

5.9

-0.1 ▼

-0.6 ▼

4.7 ▲

3.8 ▲

3.0 ▲ 1.4 ▲

7.4 -12.8 ▼

Rank Value per Advisor (US\$m)

69,853.4

66,981.1

65,151.6

64 716 7

61,272.3

58,059.1

51,754.9

51.540.3

51,474.3

| McCarthy Tetrault | 25 | 69 | 45,814.0 | 5.3 | 4.2 ▲ | | 10 | |
|-------------------------------------|--------|------|-----------|-------|-------|--------|-------|--|
| Industry Total | | | 873,289.5 | 100.0 | | | 4,185 | |
| | | | | | | | | |
| Industry % Change from Same Perio | d Last | Year | -8.9% ▼ | | | -12.2% | ▼ | |
| Industry 9/ Change from Loct Overte | ~~ | | 20.2% | | | 0.00/ | | |

16 14

17 13

18 47 19 2

20 20

22 57 23 44

24 27

Any Canadian Involvement Completed (AG35)

Jan 1 - Dec 31

| | | Ra | ank Value per Advisc | r (US\$m, | | # of a | Deals pe | r Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Osler Hoskin & Harcourt LLP | 1 | 1 | 32,247.2 | 18.4 | -3.2 ▼ | 76 | 4 | 3.5 | 8 🛦 |
| Torys | 2 | 3 | 32,039.3 | 18.3 | -0.9 ▼ | 39 | 8 | 1.8 | -2 ▼ |
| Blake Cassels & Graydon | 3 | 2 | 31,920.9 | 18.3 | -3.0 ▼ | 121 | 2 | 5.6 | 25 ▲ |
| McCarthy Tetrault | 4 | 4 | 27,978.3 | 16.0 | 1.6 ▲ | 70 | 5 | 3.3 | -14 ▼ |
| Norton Rose | 5 | 5 | 27,242.8 | 15.6 | 2.3 ▲ | 41 | 7 | 1.9 | 9 ▲ |
| Stikeman Elliott | 6 | 6 | 21,585.4 | 12.4 | 1.3 ▲ | 92 | 3 | 4.3 | -1 ▼ |
| Fasken Martineau DuMoulin LLP | 7 | 14 | 18,794.8 | 10.8 | 5.3 ▲ | 47 | 6 | 2.2 | 5 🛦 |
| Sullivan & Cromwell | 8 | 7 | 17,898.9 | 10.2 | 0.7 ▲ | 13 | 22* | 0.6 | 6 ▲ |
| Bennett Jones | 9 | 22 | 16,993.6 | 9.7 | 5.8 ▲ | 25 | 13* | 1.2 | -6 ▼ |
| Davies Ward Phillips & Vineberg LLP | 10 | 8 | 16,359.3 | 9.4 | 1.5 ▲ | 27 | 10* | 1.3 | -20 ▼ |
| Latham & Watkins | 11 | 31 | 14,714.9 | 8.4 | 5.9 ▲ | 14 | 21 | 0.7 | 7 🛦 |
| Burnet Duckworth & Palmer | 12 | 33 | 13,705.4 | 7.8 | 5.4 ▲ | 25 | 13* | 1.2 | 2 🛦 |
| Paul, Weiss | 13 | 16 | 12,937.1 | 7.4 | 2.2 | 11 | 25 | 0.5 | 1 ▲ |
| Linklaters | 14 | 45 | 12,085.0 | 6.9 | 5.4 ▲ | 7 | 34* | 0.3 | 1 ▲ |
| Goodmans | 15 | 9 | 12,014.8 | 6.9 | -0.9 ▼ | 28 | 9 | 1.3 | 4 ▲ |
| King & Wood Mallesons | 16 | 56 | 11,963.0 | 6.8 | 5.9 ▲ | 8 | 32* | 0.4 | 4 ▲ |
| Fried Frank Harris Shriver & Jacobson | 17 | 41 | 11,821.4 | 6.8 | 5.2 ▲ | 5 | 43* | 0.2 | 0 - |
| Weil Gotshal & Manges | 18 | 40 | 11,376.1 | 6.5 | 4.7 ▲ | 17 | 18* | 0.8 | 9 🛦 |
| Skadden | 19 | 47 | 11,031.3 | 6.3 | 4.9 ▲ | 15 | 20 | 0.7 | 5 🛦 |
| Wachtell Lipton Rosen & Katz | 20 | 21 | 10,049.0 | 5.8 | 1.9 ▲ | 2 | 72* | 0.1 | 0 - |
| Sidley Austin LLP | 21 | 80 | 9,272.4 | 5.3 | 4.9 ▲ | 7 | 34* | 0.3 | 4 ▲ |
| Borden Ladner Gervais LLP | 22 | 34 | 9,262.1 | 5.3 | 2.9 ▲ | 25 | 13* | 1.2 | -14 ▼ |
| Simpson Thacher & Bartlett | 23 | 10 | 8,911.4 | 5.1 | -2.6 ▼ | 8 | 32* | 0.4 | -1 ▼ |
| Gowling Lafleur Henderson LLP | 24 | 27 | 8,754.3 | 5.0 | 2.2 🛦 | 133 | 1 | 6.2 | 65 ▲ |
| Paul Hastings | 25 | 61 | 8,661.3 | 5.0 | 4.2 ▲ | 4 | 50* | 0.2 | -1 ▼ |
| Industry Total | | | 174,835.7 | 100.0 | | 2,147 | | | -205 |

12.0% ▲

69.3% ▲

US Target Announced (AE2) - Based on Number of Deals

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

Jan 1 - Dec 31

| | | # of Deals per Advisor | | | | | Rank Value per Advisor (US\$m) | | | | |
|----------------------------------|------|------------------------|---------|--------|----------|----------------|--------------------------------|------|--------|----------------|--|
| | 2012 | 2011 | # of | Market | Change | in | Rank Value | | Market | Market | |
| Legal Advisor | Rank | Rank | Deals | Sh (%) | # of Dea | als | US\$m | Rank | Sh (%) | Share Ch | |
| Jones Day | 1 | 1 | 242 | 3.0 | 7 | A | 72,935.1 | 11 | 7.8 | -3.5 ▼ | |
| Kirkland & Ellis | 2 | 2 | 233 | 2.9 | 35 | | 94,177.8 | 8 | 10.1 | 4.2 | |
| Latham & Watkins | 3 | 3 | 192 | 2.4 | 22 | A | 141,427.7 | 3 | 15.1 | -3.3 ▼ | |
| DLA Piper | 4 | 5 | 152 | 1.9 | 23 | | 31,089.8 | - | - | - | |
| Skadden | 5 | 4 | 130 | 1.6 | -3 | ▼ | 190,477.8 | 2 | 20.4 | -1.2 V | |
| Weil Gotshal & Manges | 6 | 26* | 113 | 1.4 | 46 | | 106,139.3 | 6 | 11.4 | 0.3 | |
| Wilson Sonsini Goodrich & Rosati | 7* | 6 | 97 | 1.2 | -27 | • | 11,396.6 | - | - | | |
| Simpson Thacher & Bartlett | 7* | 8 | 97 | 1.2 | -7 | ▼ | 130,231.1 | 4 | 13.9 | -11.0 ▼ | |
| Gibson Dunn & Crutcher | 9* | 10 | 85 | 1.1 | -13 | • | 42,572.1 | 21 | 4.6 | -4.8 T | |
| Vinson & Elkins LLP | 9* | 16 | 85 | 1.1 | 8 | | 44,052.1 | 20 | 4.7 | -3.4 V | |
| Dorsey & Whitney LLP | 11 | 7 | 83 | 1.0 | -34 | ▼ . | 2,981.7 | - | - | | |
| Morgan Lewis & Bockius | 12* | 11 | 81 | 1.0 | -12 | ▼ | 22,089.7 | 36 | 2.4 | -3.4 ▼ | |
| Sullivan & Cromwell | 12* | 15 | 81 | 1.0 | 3 | A | 82,187.7 | 10 | 8.8 | -21.2 V | |
| Bryan Cave LLP | 14 | 9 | 80 | 1.0 | -19 | ▼ | 6,735.9 | - | - | - | |
| K&L Gates | 15* | 13 | 79 | 1.0 | -7 | ▼ | 6,763.7 | - | - | | |
| Paul Hastings | 15* | 14 | 79 | 1.0 | -5 | • | 13,343.1 | - | - | - | |
| Morrison & Foerster | 17 | 48 | 77 | 1.0 | 38 | A | 60,976.3 | 16 | 6.5 | 3.8 | |
| Davis Polk & Wardwell | 18 | 20* | 73 | 0.9 | 1 | | 104,983.9 | 7 | 11.2 | -3.8 ▼ | |
| Fenwick & West LLP | 19 | 23* | 69 | 0.9 | -1 | • | 5,131.8 | - | - | | |
| Paul, Weiss | 20* | 30 | 68 | 0.8 | 8 | | 71,143.7 | 12 | 7.6 | 5.7 | |
| White & Case LLP | 20* | 58 | 68 | 0.8 | 47 | • | 59,529.7 | 17 | 6.4 | 5.6 | |
| Hogan Lovells | 22 | 18 | 67 | 0.8 | -7 | ▼ | 21,373.5 | 38 | 2.3 | -0.7 T | |
| Ropes & Gray | 23 | 26* | 66 | 0.8 | -1 | | 10,572.3 | - | - | | |
| Sidley Austin LLP | 24* | 23* | 65 | 0.8 | -5 | ▼ | 21,564.9 | 37 | 2.3 | 0.1 | |
| Wachtell Lipton Rosen & Katz | 24* | 20* | 65 | 0.8 | -7.0 | ▼ | 202624 | 1 | 21.7 | -5 ▼ | |
| Shearman & Sterling LLP | 26* | 25 | 63 | 0.8 | -5 | • | 65,033.0 | 15 | 7.0 | -3.1 ▼ | |
| Cooley LLP | 26* | 31 | 63 | 0.8 | 5 | \blacksquare | 16,628.7 | - | - | | |
| Industry Total | | | 8,114.0 | | -441 | ▼ | 935,064 | | | | |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

-5.2% ▼ 16.5% ▲

26.2% ▲

-8.7% ▼

7.8%

Freshfields Bruckhaus Deringer

Linklaters

A&L Goodbody

Baker & McKenzie

Greenberg Traurig

Baker Botts LLP

Alston & Bird

Dechert

Davis Polk & Wardwell



EMEA Announced M&A rises at 13% | Energy & Power Most Active Sector | Linklaters in First Place

EMEA Deals Intelligence

Announced M&A activity with EMEA involvement totalled US\$1.145 trillion in 2012, rising 13% from the full year 2011 totals. Fourth quarter 2012 deal value was more than double the totals recorded in the third quarter.

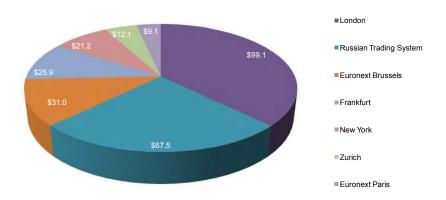
Energy and Power finished 2012 as the most active sector, with 1,475 deals grossing a combined US\$198 billion, just edging out Financials which accrued US\$196.9 billion. Industrials finished third, with US\$131.8 billion worth of activity.

EMEA Targeted buyside financial sponsor activity reached only US\$87.3 billion, falling short of the US\$99.1 billion reported last year. However, fourth quarter totals in 2012 reached US\$32.7 billion, accounting for the most activity in a single quarter since the second quarter of 2011. Although 2012 totals lagged behind those seen in 2011, the market largely held onto annual volume levels regained after the 2009 trough.

Acquirors on the London exchange were EMEA's most acquisitive companies in 2012, with 479 deals accounting for a combined total of US\$99.1 billion in offers. The US\$46 billion Xstrata / Glencore transaction from the first quarter accounted for a significant portion of this M&A activity.

EMEA Financial Sponsor Investments Q4 Volume (US\$b) \$300 25% Q3 Volume (US\$b) Q2 Volume (US\$b) Q1 Volume (US\$b) \$250 20% → % of YTD EMEA M&A \$200 13.0% 15% of EMEA 12.4% \$150 9.3% 10% \$100 5% \$50 \$0 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

Primary Stock Exchange Listing of Most Acquisitive EMEA Companies - Top 10 (US\$ bil)



EMEA Involvement Announced Advisors by Target Industry Jan 1 - Dec 31 2012

| | | | Mkt. | |
|----------------------------------|----------------|------|-------|-----------|
| | Rank Val US\$m | Rank | Share | No. Deals |
| Energy and Power | 198,000.9 | | | 1,475 |
| Linklaters | 82,926.4 | 1 | 41.9 | 32 |
| Cleary Gottlieb Steen & Hamilton | 60,935.2 | 2 | 30.8 | 6 |
| Skadden | 58,997.0 | 3 | 29.8 | 9 |
| Financials | 196,942.1 | | | 1,947 |
| Garrigues | 27,414.7 | 1 | 13.9 | 9 |
| Linklaters | 25,217.5 | 2 | 12.8 | 55 |
| Freshfields Bruckhaus Deringer | 21,693.8 | 3 | 11.0 | 33 |
| Industrials | 131,806.8 | | | 2,875 |
| Freshfields Bruckhaus Deringer | 36,829.0 | 1 | 27.9 | 43 |
| Shearman & Sterling LLP | 21,101.6 | 2 | 16.0 | 12 |
| Davis Polk & Wardwell | 20,140.8 | 3 | 15.3 | 6 |
| Real Estate | 130,868.5 | | | 1,010 |
| Freshfields Bruckhaus Deringer | 13,450.1 | 1 | 10.3 | 21 |
| White & Case LLP | 4,932.4 | 2 | 3.8 | 10 |
| Jones Day | 4,436.4 | 3 | 3.4 | 15 |
| Materials | 117,921.2 | | | 1,464 |
| Freshfields Bruckhaus Deringer | 54,360.0 | 1 | 46.1 | 20 |
| Clifford Chance | 53,813.2 | 2 | 45.6 | 18 |
| Linklaters | 47,848.9 | 3 | 40.6 | 14 |

| | Top Ten EMEA | nvolvement Ann | ounced Deals | | | | Jan 1 - Dec 31 2012 |
|---|--------------|----------------|--------------------------------------|----------------------------|-----------------------------|--------------------|--------------------------------------|
| _ | Rank Date | Date Effective | Target (% Sought/Acquired) | Acquiror | Acquiror / Target Nation | Rank Value (US\$m) | Target Macro / Mid Industry |
| | 2/7/2012 | Pending | Xstrata PLC (65.9%) | Glencore International PLC | Switzerland / Switzerland | 45,803.1 | Materials / Metals & Mining |
| | 10/22/2012 | Pending | TNK-BP Ltd (50%) | NK Rosneft' | Russian Fed / Russian Fed | 28,000.0 | Energy and Power / Oil & Gas |
| | 10/22/2012 | Pending | TNK-BP Ltd (50%) | NK Rosneft' | Russian Fed / Russian Fed | 26,469.2 | Energy and Power / Oil & Gas |
| | 12/21/2012 | Pending | Bankia SA-Bad RE Assets (100%) | SAREB | Spain / Spain | 25,686.0 | Real Estate / Residential |
| | 5/25/2012 | 6/27/2012 | Banco Financiero y de Ahorros (100%) | FROB | Spain / Spain | 23,785.7 | Financials / Banks |
| | 6/19/2012 | Intended | Alliance Boots GmbH (55%) | Walgreen Co | United States / Switzerland | 21,361.5 | Retail / Other Retailing |
| | 6/29/2012 | Pending | Grupo Modelo SAB de CV (49.7%) | Anheuser-Busch Inbev | Belgium / Mexico | 20,093.4 | Consumer Staples / Food and Beverage |
| | 12/26/2012 | Pending | Bankia SA (%) | FROB | Spain / Spain | 17,805.3 | Financials / Banks |
| | 3/29/2012 | 6/29/2012 | International Power PLC (40.93%) | Electrabel SA | Belgium / United Kingdom | 12,855.9 | Energy and Power / Power |
| - | 5/21/2012 | 11/30/2012 | Cooper Industries PLC (100%) | Eaton Corp | United States / Ireland-Rep | 12.240.3 | Industrials / Other Industrials |



Any European Involvement Announced (AE39)

Jan 1 - Dec 31

| | | Ra | nk Value per Adviso | r (US\$m) |) | # of . | Deals pe | r Advisor | | |
|------------------------------------|------|------|---------------------|-----------|-----------|--------|----------|-----------|--------------|--|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in | |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals | |
| Linklaters | 1 | 1 | 228,782.4 | 21.0 | 4.2 ▲ | 253 | 1 | 1.6 | -20 V | |
| Freshfields Bruckhaus Deringer | 2 | 2 | 201,667.1 | 18.5 | 1.7 ▲ | 210 | 2 | 1.3 | -60 ▼ | |
| Clifford Chance | 3 | 5 | 169,547.9 | 15.5 | 5.7 ▲ | 192 | 4* | 1.2 | -43 ▼ | |
| Skadden | 4 | 8 | 157,305.7 | 14.4 | 7.1 ▲ | 78 | 13 | 0.5 | -1 V | |
| Cleary Gottlieb Steen & Hamilton | 5 | 10 | 132,298.7 | 12.1 | 6.2 ▲ | 53 | 22 | 0.3 | -26 V | |
| Allen & Overy | 6 | 3 | 108,663.7 | 10.0 | -4.1 ▼ | 205 | 3 | 1.3 | -25 ▼ | |
| Latham & Watkins | 7 | 6 | 98,582.1 | 9.0 | 0.5 ▲ | 95 | 9* | 0.6 | -56 ▼ | |
| Weil Gotshal & Manges | 8 | 27 | 91,391.7 | 8.4 | 5.5 ▲ | 67 | 16 | 0.4 | -2 ▼ | |
| Cravath, Swaine & Moore | 9 | 34 | 90,310.9 | 8.3 | 5.9 ▲ | 17 | 90* | 0.1 | -1 ▼ | |
| King & Wood Mallesons | 10 | 24 | 80,630.2 | 7.4 | 4.1 ▲ | 26 | 67* | 0.2 | -6 ▼ | |
| Sullivan & Cromwell | 11 | 4 | 78,080.4 | 7.2 | -4.1 ▼ | 48 | 28* | 0.3 | -6 ▼ | |
| White & Case LLP | 12 | 13 | 73,740.8 | 6.8 | 2.3 ▲ | 95 | 9* | 0.6 | -27 ▼ | |
| Shearman & Sterling LLP | 13 | 9 | 71,198.2 | 6.5 | 0.1 🛦 | 44 | 34* | 0.3 | -10 ▼ | |
| McCarthy Tetrault | 14 | 67 | 66,769.1 | 6.1 | 5.0 ▲ | 20 | 75* | 0.1 | -9 ▼ | |
| Wachtell Lipton Rosen & Katz | 15 | 31 | 65,537.6 | 6.0 | 3.3 ▲ | 24 | 70* | 0.2 | 8 🛦 | |
| Mattos Filho Veiga Filho Marrey Jr | 16 | 163 | 59,514.1 | 5.5 | 5.3 ▲ | 9 | 159* | 0.1 | -2 ▼ | |
| Slaughter & May | 17 | 12 | 55,601.9 | 5.1 | 0.0 - | 49 | 24* | 0.3 | -15 ▼ | |
| Simpson Thacher & Bartlett | 18 | 11 | 55,327.8 | 5.1 | -0.7 ▼ | 37 | 48* | 0.2 | -14 ▼ | |
| Bennett Jones | 19 | 142 | 54,013.3 | 5.0 | 4.7 ▲ | 5 | 220* | 0.0 | -2 ▼ | |
| Blake Cassels & Graydon | 20 | 16 | 51,565.8 | 4.7 | 0.8 ▲ | 51 | 23 | 0.3 | 16 🛦 | |
| Gibson Dunn & Crutcher | 21 | 46 | 48,182.4 | 4.4 | 2.7 ▲ | 30 | 60* | 0.2 | 1.4 | |
| Kirkland & Ellis | 22 | 54 | 42,805.1 | 3.9 | 2.5 ▲ | 48 | 28* | 0.3 | -11 ▼ | |
| Davis Polk & Wardwell | 23 | 26 | 41,486.9 | 3.8 | 0.9 🛦 | 28 | 64* | 0.2 | -10 ▼ | |
| Baker & McKenzie | 24 | 14 | 39,498.4 | 3.6 | -0.6 ▼ | 150 | 6 | 1.0 | -61 ▼ | |
| Jones Day | 25 | 19 | 38,907.3 | 3.6 | -0.1 ▼ | 149 | 7* | 1.0 | -35 ▼ | |
| Industry Total | | | 1,091,698.9 | 100.0 | | 15,638 | | | -2,878 | |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

12.6% ▲

-15.5% 1.4%

Any UK Involvment Announced (AE40)

Jan 1 - Dec 31

| | | Re | nk Value per Adviso | r (US\$m) | | # of I | | | |
|---------------------------------------|------|------|---------------------|-----------|-----------|--------|------|---------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Linklaters | 1 | 1 | 115,698.7 | 33.6 | 12.0 ▲ | 109 | 1 | 2.9 | 15 ▲ |
| Skadden | 2 | 12 | 80,602.8 | 23.4 | 15.8 ▲ | 26 | 22* | 0.7 | 6 ▲ |
| Cleary Gottlieb Steen & Hamilton | 3 | 14 | 66,759.9 | 19.4 | 12.0 ▲ | 11 | 37* | 0.3 | -10 ▼ |
| Freshfields Bruckhaus Deringer | 4 | 4 | 59,304.3 | 17.2 | -1.2 ▼ | 82 | 3 | 2.1 | -6 ▼ |
| Mattos Filho Veiga Filho Marrey Jr | 5 | 270* | 57,077.3 | 16.6 | 16.6 ▲ | 5 | 83* | 0.1 | 4 ▲ |
| Cravath, Swaine & Moore | 6 | 76 | 55,514.9 | 16.1 | 15.2 ▲ | 8 | 50* | 0.2 | 4 ▲ |
| Weil Gotshal & Manges | 7 | 16 | 55,461.4 | 16.1 | 10.1 ▲ | 31 | 18 | 0.8 | -3 ▼ |
| Clifford Chance | 8 | 11 | 41,849.7 | 12.2 | 4.3 ▲ | 78 | 4 | 2.0 | 6 ▲ |
| Shearman & Sterling LLP | 9 | 10 | 35,860.8 | 10.4 | 0.2 | 11 | 37* | 0.3 | -8 ▼ |
| White & Case LLP | 10 | 18 | 34,928.0 | 10.2 | 4.5 ▲ | 19 | 26 | 0.5 | -4 ▼ |
| Allen & Overy | 11 | 2 | 28,638.6 | 8.3 | -10.8 ▼ | 76 | 5 | 2.0 | 4 ▲ |
| Sullivan & Cromwell | 12 | 6 | 24,905.8 | 7.2 | -6.3 ▼ | 16 | 28* | 0.4 | -2 ▼ |
| Slaughter & May | 13 | 7 | 22,650.4 | 6.6 | -6.8 ▼ | 46 | 6* | 1.2 | -11 ▼ |
| Kirkland & Ellis | 14 | 38 | 19,023.4 | 5.5 | 3.1 ▲ | 24 | 24 | 0.6 | -8 ▼ |
| Latham & Watkins | 15 | 5 | 17,961.1 | 5.2 | -9.2 ▼ | 34 | 14* | 0.9 | -17 ▼ |
| DLA Piper | 16 | 15 | 14,667.0 | 4.3 | -2.5 ▼ | 103 | 2 | 2.7 | -27 ▼ |
| Herbert Smith Freehills LLP | 17 | 40 | 13,289.2 | 3.9 | 2.0 ▲ | 39 | 9 | 1.0 | 26 ▲ |
| King & Wood Mallesons | 18 | 22 | 13,174.3 | 3.8 | -0.8 ▼ | 7 | 58* | 0.2 | -5 ▼ |
| Hogan Lovells | 19 | 13 | 11,789.0 | 3.4 | -4.2 ▼ | 32 | 16* | 0.8 | -12 ▼ |
| Blake Cassels & Graydon | 20 | 47 | 10,741.2 | 3.1 | 1.5 ▲ | 13 | 33* | 0.3 | -2 ▼ |
| Baker & McKenzie | 21 | 17 | 10,425.3 | 3.0 | -2.8 ▼ | 32 | 16* | 0.8 | -9 ▼ |
| Ashurst | 22 | 3 | 10,095.0 | 2.9 | -15.8 ▼ | 37 | 10 | 1.0 | -23 ▼ |
| Wachtell Lipton Rosen & Katz | 23 | 23 | 9,302.9 | 2.7 | -1.7 ▼ | 7 | 58* | 0.2 | 1 ▲ |
| Jones Day | 24 | 28 | 8,650.4 | 2.5 | -1.2 ▼ | 46 | 6* | 1.2 | -18 ▼ |
| Fried Frank Harris Shriver & Jacobson | 25 | 30 | 8,547.9 | 2.5 | -1.2 ▼ | 5 | 83* | 0.1 | -4 ▼ |
| Industry Total | | | 343,907.5 | 100.0 | | 3,830 | | | -221 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter 3.4% ▲ 131.8% ▲ -5.5% 2.3%

Any European Involvment Completed (AG40)

Jan 1 - Dec 31

| | | Ra | ank Value per Adviso | r (US\$m) | | # of | Deals pe | r Advisor | |
|----------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Freshfields Bruckhaus Deringer | 1 | 2 | 109,835.2 | 14.5 | -4.6 ▼ | 157 | 5 | 1.2 | -86 ▼ |
| Linklaters | 2 | 1 | 109,297.3 | 14.4 | -7.7 ▼ | 216 | 1 | 1.7 | -35 ▼ |
| Clifford Chance | 3 | 5 | 103,090.6 | 13.6 | 2.1 🛦 | 162 | 3* | 1.3 | -50 ▼ |
| Skadden | 4 | 7 | 73,227.7 | 9.7 | 1.0 ▲ | 64 | 15 | 0.5 | -9 ▼ |
| Allen & Overy | 5 | 3 | 69,527.3 | 9.2 | -6.1 ▼ | 162 | 3* | 1.3 | -53 ▼ |
| Cleary Gottlieb Steen & Hamilton | 6 | 8 | 64,326.8 | 8.5 | 0.4 ▲ | 54 | 19 | 0.4 | -27 ▼ |
| Sullivan & Cromwell | 7 | 6 | 48,713.2 | 6.4 | -4.8 ▼ | 33 | 46* | 0.3 | -24 ▼ |
| Wachtell Lipton Rosen & Katz | 8 | 20 | 48,610.6 | 6.4 | 1.6 ▲ | 18 | 82* | 0.1 | 3 ▲ |
| Latham & Watkins | 9 | 4 | 47,341.0 | 6.3 | -6.8 ▼ | 83 | 12 | 0.7 | -71 ▼ |
| White & Case LLP | 10 | 23 | 46,355.7 | 6.1 | 1.8 ▲ | 89 | 9 | 0.7 | -18 ▼ |
| Jones Day | 11 | 45 | 45,194.4 | 6.0 | 3.7 ▲ | 150 | 6 | 1.2 | -22 ▼ |
| Slaughter & May | 12 | 15 | 44,355.3 | 5.9 | 0.5 ▲ | 47 | 22* | 0.4 | -20 ▼ |
| Davis Polk & Wardwell | 13 | 34 | 43,834.0 | 5.8 | 2.7 ▲ | 29 | 56* | 0.2 | -5 ▼ |
| Garrigues | 14 | 46 | 39,148.1 | 5.2 | 2.9 🛕 | 66 | 14 | 0.5 | -17 ▼ |
| Weil Gotshal & Manges | 15 | 9 | 38,458.4 | 5.1 | -2.7 ▼ | 55 | 17* | 0.4 | -14 ▼ |
| Shearman & Sterling LLP | 16 | 16 | 37,459.6 | 5.0 | -0.3 ▼ | 41 | 31* | 0.3 | -9 ▼ |
| King & Wood Mallesons | 17 | 22 | 36,335.8 | 4.8 | 0.2 | 25 | 64* | 0.2 | -7 ▼ |
| Kirkland & Ellis | 18 | 63 | 35,910.3 | 4.7 | 3.3 ▲ | 47 | 22* | 0.4 | -4 ▼ |
| A&L Goodbody | 19 | 29 | 34,255.4 | 4.5 | 0.9 | 28 | 60* | 0.2 | -13 ▼ |
| Simpson Thacher & Bartlett | 20 | 10 | 32,847.1 | 4.3 | -3.1 ▼ | 30 | 54* | 0.2 | -19 ▼ |
| Baker & McKenzie | 21 | 12 | 32,309.7 | 4.3 | -2.1 ▼ | 136 | 8 | 1.1 | -70 ▼ |
| Hengeler Mueller | 22 | 42 | 32,287.1 | 4.3 | 1.7 ▲ | 45 | 26* | 0.4 | -8 ▼ |
| Blake Cassels & Graydon | 23 | 19 | 31,196.3 | 4.1 | -0.7 ▼ | 48 | 21 | 0.4 | 11 ▲ |
| Hogan Lovells | 24 | 24 | 30,286.3 | 4.0 | 0.0 - | 85 | 10* | 0.7 | -21 ▼ |
| McCarthy Tetrault | 25 | 110 | 26,866.6 | 3.6 | 3.1 ▲ | 23 | 71* | 0.2 | -3 ▼ |
| Industry Total | | | 757,189.4 | 100.0 | | 12,730 | | | -2,498 |

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

-28.6% ▼ 22.4% ▲ -16.4% -5.4%

Any UK Involvment Completed (AG41)

Jan 1 - Dec 31

| | | Re | ank Value per Adviso | r (US\$m) | | # of I | Deals pe | r Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Freshfields Bruckhaus Deringer | 1 | 2 | 47,940.9 | 19.2 | -4.9 ▼ | 60 | 4 | 1.9 | -24 ▼ |
| Clifford Chance | 2 | 7 | 44,464.1 | 17.8 | 3.6 ▲ | 72 | 3 | 2.3 | 7 🛦 |
| Linklaters | 3 | 1 | 43,153.2 | 17.3 | -14.1 ▼ | 90 | 2 | 2.8 | -3 ▼ |
| Allen & Overy | 4 | 3 | 27,602.2 | 11.1 | -7.7 ▼ | 57 | 5 | 1.8 | -17 ▼ |
| Weil Gotshal & Manges | 5 | 23 | 24,887.1 | 10.0 | 4.5 ▲ | 25 | 21* | 0.8 | -10 ▼ |
| Slaughter & May | 6 | 6 | 24,421.6 | 9.8 | -4.7 ▼ | 41 | 7 | 1.3 | -20 ▼ |
| Sullivan & Cromwell | 7 | 9 | 22,796.0 | 9.1 | -2.1 ▼ | 13 | 29* | 0.4 | -8 ▼ |
| Skadden | 8 | 18 | 21,563.4 | 8.6 | 1.8 ▲ | 17 | 26* | 0.5 | -3 ▼ |
| Latham & Watkins | 9 | 5 | 19,822.3 | 7.9 | -7.5 ▼ | 30 | 17* | 0.9 | -17 ▼ |
| Kirkland & Ellis | 10 | 52 | 17,413.0 | 7.0 | 5.4 ▲ | 25 | 21* | 0.8 | -2 ▼ |
| Hogan Lovells | 11 | 17 | 15,530.6 | 6.2 | -0.8 ▼ | 31 | 15* | 1.0 | -8 ▼ |
| King & Wood Mallesons | 12 | 30 | 14,381.6 | 5.8 | 1.8 ▲ | 9 | 41* | 0.3 | -1 ▼ |
| McCarthy Tetrault | 13 | 66 | 13,846.4 | 5.5 | 4.5 ▲ | 7 | 54* | 0.2 | -6 ▼ |
| Herbert Smith Freehills LLP | 14 | 57 | 13,411.2 | 5.4 | 4.0 ▲ | 32 | 14 | 1.0 | 24 🛦 |
| Wachtell Lipton Rosen & Katz | 15 | 33 | 13,392.9 | 5.4 | 2.4 ▲ | 9 | 41* | 0.3 | 4 ▲ |
| Cleary Gottlieb Steen & Hamilton | 16 | 19 | 11,126.7 | 4.5 | -1.4 ▼ | 12 | 34* | 0.4 | -5 ▼ |
| Shearman & Sterling LLP | 17 | 12 | 10,279.9 | 4.1 | -4.6 ▼ | 10 | 39* | 0.3 | -11 ▼ |
| Ashurst | 18 | 4 | 10,108.6 | 4.1 | -12.8 ▼ | 40 | 8* | 1.3 | -10 ▼ |
| Jones Day | 19 | 38 | 9,719.5 | 3.9 | 1.5 ▲ | 47 | 6 | 1.5 | -14 ▼ |
| DLA Piper | 20 | 20 | 9,664.0 | 3.9 | -1.9 ▼ | 96 | 1_ | 3.0 | -25 ▼ |
| Blake Cassels & Graydon | 21 | 69 | 8,444.5 | 3.4 | 2.5 ▲ | 13 | 29* | 0.4 | 0 - |
| White & Case LLP | 22 | 27 | 8,328.3 | 3.3 | -1.4 ▼ | 18 | 25 | 0.6 | -2 ▼ |
| Eversheds | 23 | 56 | 8,104.1 | 3.2 | 1.8 ▲ | 40 | 8* | 1.3 | -53 ▼ |
| Arnold & Porter | 24 | 62 | 7,571.3 | 3.0 | 1.9 ▲ | 5 | 77* | 0.2 | 0 - |
| Fried Frank Harris Shriver & Jacobson | 25 | 35 | 7,510.0 | 3.0 | 0.0 - | 6 | 62* | 0.2 | 0 - |
| Industry Total | | | 249,770.6 | 100.0 | | 3,206 | | | -278 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

-28.7% ▼ -6.5% ▼ -8.0% -13.8%

-11.1%



Any French Involvement Announced (AE41)

Jan 1 - Dec 31

| | | Ra | nk Value per Adviso | r (US\$m) |) | # of l | Deals pe | r Advisor | |
|----------------------------------|------|------|---------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Linklaters | 1 | 1 | 18,443.3 | 19.8 | -7.0 ▼ | 49 | 1 | 2.3 | -12 ▼ |
| Clifford Chance | 2 | 3 | 18,168.8 | 19.5 | 0.8 ▲ | 35 | 5 | 1.6 | -21 ▼ |
| Weil Gotshal & Manges | 3 | 34 | 14,267.4 | 15.3 | 13.0 ▲ | 22 | 16* | 1.0 | 8 🛦 |
| King & Wood Mallesons | 4 | 44 | 12,856.0 | 13.8 | 11.9 ▲ | 1 | 224* | 0.1 | -2 ▼ |
| Baker & McKenzie | 5 | 13 | 9,876.2 | 10.6 | 4.5 ▲ | 30 | 7* | 1.4 | -4 ▼ |
| Darrois Villey Maillot Brochier | 6 | 14 | 8,423.8 | 9.1 | 3.0 ▲ | 12 | 30* | 0.6 | -9 ▼ |
| Cleary Gottlieb Steen & Hamilton | 7 | 6 | 8,276.5 | 8.9 | -4.1 ▼ | 16 | 23* | 0.8 | -12 ▼ |
| Bredin Prat | 8 | 5 | 7,182.8 | 7.7 | -8.8 ▼ | 16 | 23* | 0.8 | -33 ▼ |
| Gide Loyrette Nouel | 9 | 7 | 6,520.1 | 7.0 | -5.4 ▼ | 36 | 4 | 1.7 | -19 ▼ |
| Allen & Overy | 10 | 4 | 6,361.4 | 6.8 | -10.3 ▼ | 32 | 6 | 1.5 | -11 ▼ |
| Freshfields Bruckhaus Deringer | 11 | 2 | 6,179.3 | 6.6 | -13.4 ▼ | 18 | 20 | 0.8 | -24 ▼ |
| Jones Day | 12 | 9 | 5,405.5 | 5.8 | -2.4 ▼ | 38 | 3 | 1.8 | -19 ▼ |
| Sullivan & Cromwell | 13 | 22 | 5,219.8 | 5.6 | 1.6 ▲ | 8 | 42* | 0.4 | 0 - |
| Latham & Watkins | 14 | 8 | 4,319.2 | 4.6 | -4.7 ▼ | 25 | 13* | 1.2 | -9 ▼ |
| De Brauw Blackstone Westbroek | 15 | 46 | 4,166.0 | 4.5 | 2.6 ▲ | 2 | 147* | 0.1 | -4 ▼ |
| PLMJ Internacional SGPS SA | 16 | - | 4,075.7 | 4.4 | 4.4 ▲ | 1 | 224* | 0.1 | 1 ▲ |
| Wachtell Lipton Rosen & Katz | 17 | 51 | 3,321.9 | 3.6 | 2.2 ▲ | 4 | 91* | 0.2 | -1 ▼ |
| Hogan Lovells | 18 | 48 | 3,134.8 | 3.4 | 1.8 ▲ | 19 | 18* | 0.9 | -2 ▼ |
| Vinson & Elkins LLP | 19 | 74 | 3,065.0 | 3.3 | 2.5 ▲ | 3 | 114* | 0.1 | 0 - |
| Hengeler Mueller | 20 | 131* | 2,512.8 | 2.7 | 2.6 ▲ | 7 | 51* | 0.3 | 5 🛦 |
| Simpson Thacher & Bartlett | 21 | 57* | 2,102.2 | 2.3 | 1.1 ▲ | 4 | 91* | 0.2 | -1 ▼ |
| Osler Hoskin & Harcourt LLP | 22 | 38 | 1,985.4 | 2.1 | -0.1 ▼ | 3 | 114* | 0.1 | -2 ▼ |
| Zaki Hashem & Partners | 23 | - | 1,974.0 | 2.1 | 2.1 ▲ | 2 | 147* | 0.1 | 2 🛦 |
| Dechert | 24 | 105 | 1,938.3 | 2.1 | 1.8 ▲ | 15 | 25* | 0.7 | -3 ▼ |
| Simmons & Simmons | 25* | 151 | 1,917.5 | 2.1 | 2.1 ▲ | 2 | 147* | 0.1 | -1 ▼ |
| Stevens & Bolton | 25* | - | 1,917.5 | 2.1 | 2.1 ▲ | 1 | 224* | 0.1 | 1 🛦 |
| Industry Total | | | 93,097.2 | 100.0 | | 2,140 | | | -314 |

-46.4% ▼

59.5% ▲

Any Spanish Involvment Announced (AE42)

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

Jan 1 - Dec 31

-12.8%

| | | Re | ank Value per Adviso | r (US\$m) | | # of I | Deals pei | Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|--------|-----------|---------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Garrigues | 1 | 5 | 29,548.5 | 19.2 | 2.9 ▲ | 55 | 1 | 5.4 | -25 |
| Uria Menendez | 2 | 1 | 7,614.9 | 4.9 | -22.5 ▼ | 39 | 2 | 3.8 | 2 . |
| Freshfields Bruckhaus Deringer | 3 | 3 | 6,898.2 | 4.5 | -19.5 ▼ | 15 | 7 | 1.5 | -9 |
| Linklaters | 4 | 4 | 3,733.4 | 2.4 | -15.6 ▼ | 21 | 4 | 2.1 | -4 |
| Cuatrecasas Goncalves Pereira | 5 | 10 | 3,475.5 | 2.3 | -5.6 ▼ | 37 | 3 | 3.6 | -23 |
| Jones Day | 6 | 23 | 3,086.3 | 2.0 | -0.4 ▼ | 9 | 12 | 0.9 | -1 |
| Sullivan & Cromwell | 7 | 17* | 3,013.3 | 2.0 | -1.2 ▼ | 3 | 21* | 0.3 | 2 |
| Baker & McKenzie | 8 | 13 | 2,029.1 | 1.3 | -4.6 ▼ | 14 | 8* | 1.4 | -7 |
| Clifford Chance | 9 | 2 | 2,005.8 | 1.3 | -24.4 ▼ | 11 | 11 | 1.1 | -20 |
| Allen & Overy | 10 | 7 | 1,951.3 | 1.3 | -8.5 ▼ | 8 | 13* | 0.8 | -5 |
| Mattos Filho Veiga Filho Marrey Jr | 11 | 26 | 1,943.7 | 1.3 | -0.7 ▼ | 2 | 24* | 0.2 | -1 |
| Hogan Lovells | 12 | 22 | 1,858.9 | 1.2 | -1.3 ▼ | 5 | 15* | 0.5 | -1 |
| Lefosse Advogados | 13 | - | 1,676.5 | 1.1 | 1.1 ▲ | 1 | 38* | 0.1 | 1 |
| Covington & Burling | 14* | - | 1,600.0 | 1.0 | 1.0 🛦 | 1 | 38* | 0.1 | 1 |
| Haynes & Boone | 14* | - | 1,600.0 | 1.0 | 1.0 ▲ | 1 | 38* | 0.1 | 1 |
| DLA Piper | 16 | 15 | 1,533.0 | 1.0 | -2.5 ▼ | 19 | 5 | 1.9 | -4 |
| Weil Gotshal & Manges | 17 | - | 1,425.2 | 0.9 | 0.9 🛦 | 1 | 38* | 0.1 | 1 |
| Souza, Cescon, Barrieu & Flesch Advog | 18* | 14 | 1,346.0 | 0.9 | -3.4 ▼ | 1 | 38* | 0.1 | -2 |
| Kirkland & Ellis | 18* | - | 1,346.0 | 0.9 | 0.9 | 1 | 38* | 0.1 | 1 |
| Debevoise & Plimpton | 20* | 24* | 1,301.5 | 0.8 | -1.4 ▼ | 1 | 38* | 0.1 | -1 |
| McGrigors LLP | 20* | - | 1,301.5 | 0.8 | 0.8 | 1 | 38* | 0.1 | 1 |
| Slaughter & May | 20* | 44 | 1,301.5 | 0.8 | 0.4 | 1 | 38* | 0.1 | 0 |
| Herbert Smith Freehills LLP | 23 | 82* | 736.3 | 0.5 | 0.5 ▲ | 3 | 21* | 0.3 | 2 |
| Deloitte | 24 | 31 | 717.0 | 0.5 | -1.0 ▼ | 17 | 6 | 1.7 | -2 |
| Bird & Bird | 25 | 82* | 708.8 | 0.5 | 0.5 ▲ | 4 | 18* | 0.4 | 3 |
| ndustry Total | | | 154,048.0 | 100.0 | | 1,016 | | | -289 |

 Industry % Change from Same Period Last Year
 69.1% ▲
 -22.1%

 Industry % Change from Last Quarter
 1170.0% ▲
 -2.5%

Any French Involvment Completed (AG42)

Jan 1 - Dec 31

| | | Rá | ank Value per Advisc | r (US\$m) | | # of ! | Deals pe | r Advisor | |
|---|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Clifford Chance | 1 | 4 | 26,352.5 | 29.8 | 8.3 🛦 | 35 | 4 | 1.8 | -14 ▼ |
| Linklaters | 2 | 1 | 19,071.1 | 21.5 | -19.3 ▼ | 46 | 1 | 2.4 | -10 ▼ |
| Cleary Gottlieb Steen & Hamilton | 3 | 17 | 16,947.3 | 19.1 | 10.0 ▲ | 16 | 23 | 0.8 | -11 ▼ |
| Weil Gotshal & Manges | 4 | 7 | 14,869.9 | 16.8 | 3.3 ▲ | 20 | 16* | 1.1 | 3 ▲ |
| King & Wood Mallesons | 5 | 20 | 13,035.4 | 14.7 | 7.5 ▲ | 3 | 111* | 0.2 | -1 ▼ |
| Jones Day | 6 | 38 | 12,863.9 | 14.5 | 11.7 ▲ | 42 | 2 | 2.2 | -7 ▼ |
| Bredin Prat | 7 | 3 | 7,853.6 | 8.9 | -14.8 ▼ | 21 | 15 | 1.1 | -25 ▼ |
| Baker & McKenzie | 8 | 26 | 7,853.0 | 8.9 | 3.1 ▲ | 26 | 10* | 1.4 | -8 ▼ |
| Paul, Weiss | 9 | 89* | 7,280.6 | 8.2 | 7.8 ▲ | 4 | 90* | 0.2 | 3 ▲ |
| Freshfields Bruckhaus Deringer | 10 | 2 | 7,210.0 | 8.1 | -18.7 ▼ | 20 | 16* | 1.1 | -17 ▼ |
| Gianni Origoni Grippo Cappelli & Partne | 11 | 35 | 6,942.2 | 7.8 | 4.7 ▲ | 3 | 111* | 0.2 | -4 ▼ |
| Darrois Villey Maillot Brochier | 12 | 27 | 6,165.6 | 7.0 | 1.5 ▲ | 9 | 35* | 0.5 | -13 ▼ |
| Willkie Farr & Gallagher | 13 | 29 | 6,086.7 | 6.9 | 2.6 ▲ | 19 | 18* | 1.0 | -3 ▼ |
| Allen & Overy | 14 | 8 | 4,329.8 | 4.9 | -7.9 ▼ | 27 | 9 | 1.4 | -7 ▼ |
| Simpson Thacher & Bartlett | 15 | 12 | 4,238.3 | 4.8 | -6.1 ▼ | 4 | 90* | 0.2 | -2 ▼ |
| Sullivan & Cromwell | 16 | 19 | 3,791.4 | 4.3 | -3.1 ▼ | 6 | 62* | 0.3 | -6 ▼ |
| Shearman & Sterling LLP | 17 | 28 | 3,663.0 | 4.1 | -0.7 ▼ | 11 | 31* | 0.6 | -2 ▼ |
| Hogan Lovells | 18 | 65 | 3,265.0 | 3.7 | 2.8 ▲ | 17 | 20* | 0.9 | -2 ▼ |
| Blake Cassels & Graydon | 19 | 37 | 3,234.4 | 3.7 | 0.8 ▲ | 9 | 35* | 0.5 | 1 ▲ |
| Ashurst | 20 | 68 | 3,162.4 | 3.6 | 2.7 ▲ | 8 | 46* | 0.4 | -6 ▼ |
| Davis Polk & Wardwell | 21 | 48 | 3,141.0 | 3.6 | 1.9 ▲ | 9 | 35* | 0.5 | -4 ▼ |
| Gide Loyrette Nouel | 22 | 18 | 3,113.8 | 3.5 | -4.7 ▼ | 33 | 5 | 1.7 | -16 ▼ |
| Tozzini Freire Teixeira e Silva | 23 | 74 | 3,095.6 | 3.5 | 2.8 ▲ | 3 | 111* | 0.2 | 0 - |
| De Brauw Blackstone Westbroek | 24 | 55 | 2,614.0 | 3.0 | 1.6 ▲ | 2 | 152* | 0.1 | -2 ▼ |
| Bonelli Erede e Pappalardo | 25 | 32 | 2,523.6 | 2.9 | -0.8 ▼ | 3 | 111* | 0.2 | -10 ▼ |
| Industry Total | | | 88,544.9 | 100.0 | | 1,911 | | | -239 |

-60.8% ▼

9.9% ▲

Any Spanish Involvment Completed (AG43)

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

Jan 1 - Dec 31

| | | Re | ank Value per Adviso | r (US\$m) | | # of I | Deals per | r Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|--------|-----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Garrigues | 1 | 5 | 35,353.0 | 46.0 | 29.2 ▲ | 62 | 1 | 7.2 | -14 ▼ |
| Uria Menendez | 2 | 1 | 12,089.1 | 15.7 | -20.6 ▼ | 33 | 3 | 3.9 | -10 ▼ |
| Clifford Chance | 3 | 3 | 8,592.5 | 11.2 | -10.4 ▼ | 12 | 10* | 1.4 | -14 ▼ |
| Freshfields Bruckhaus Deringer | 4 | 2 | 6,831.8 | 8.9 | -17.9 ▼ | 14 | 7* | 1.6 | -11 ▼ |
| Cuatrecasas Goncalves Pereira | 5 | 12 | 5,236.2 | 6.8 | -0.1 ▼ | 39 | 2 | 4.6 | -12 ▼ |
| Linklaters | 6 | 4 | 3,622.0 | 4.7 | -16.5 ▼ | 24 | 4 | 2.8 | 3 🛦 |
| Baker & McKenzie | 7 | 15 | 1,959.6 | 2.6 | -2.8 ▼ | 14 | 7* | 1.6 | -7 ▼ |
| Mattos Filho Veiga Filho Marrey Jr | 8 | 39 | 1,943.7 | 2.5 | 0.8 ▲ | 2 | 27* | 0.2 | -1 ▼ |
| Hogan Lovells | 9 | 34 | 1,858.9 | 2.4 | 0.2 🛦 | 4 | 17* | 0.5 | -4 ▼ |
| Perez Llorca | 10 | 86* | 1,727.7 | 2.3 | 2.3 ▲ | 8 | 13* | 0.9 | 7 🛦 |
| Lefosse Advogados | 11 | - | 1,676.5 | 2.2 | 2.2 🛦 | 1 | 38* | 0.1 | 1 🛦 |
| Jones Day | 12 | 35 | 1,486.3 | 1.9 | -0.1 ▼ | 9 | 12 | 1.1 | 0 - |
| Allen & Overy | 13 | 8 | 1,432.9 | 1.9 | -8.0 ▼ | 8 | 13* | 0.9 | -3 ▼ |
| Sullivan & Cromwell | 14 | 28 | 1,413.3 | 1.8 | -1.6 ▼ | 1 | 38* | 0.1 | -1 ▼ |
| DLA Piper | 15 | 6 | 1,403.0 | 1.8 | -11.9 ▼ | 21 | 5 | 2.5 | -3 ▼ |
| Souza, Cescon, Barrieu & Flesch Advog | 16* | 26 | 1,346.0 | 1.8 | -1.9 ▼ | 1 | 38* | 0.1 | -2 ▼ |
| Kirkland & Ellis | 16* | - | 1,346.0 | 1.8 | 1.8 ▲ | 1 | 38* | 0.1 | 1 🛦 |
| Debevoise & Plimpton | 18* | 37* | 1,301.5 | 1.7 | -0.2 ▼ | 1 | 38* | 0.1 | -1 ▼ |
| Slaughter & May | 18* | 18 | 1,301.5 | 1.7 | -3.0 ▼ | 1 | 38* | 0.1 | -2 ▼ |
| McGrigors LLP | 18* | - | 1,301.5 | 1.7 | 1.7 ▲ | 1 | 38* | 0.1 | 1 🛦 |
| Dechert | 21* | - | 1,225.0 | 1.6 | 1.6 ▲ | 2 | 27* | 0.2 | 2 🛦 |
| Posse, Herrera & Ruiz | 21* | - | 1,225.0 | 1.6 | 1.6 ▲ | 1 | 38* | 0.1 | 1 🛦 |
| Herbert Smith Freehills LLP | 23 | - | 736.3 | 1.0 | 1.0 ▲ | 4 | 17* | 0.5 | 4 🛦 |
| Deloitte | 24 | 43 | 717.0 | 0.9 | -0.4 ▼ | 16 | 6 | 1.9 | -4 ▼ |
| Ashurst | 25 | 61 | 656.6 | 0.9 | 0.5 ▲ | 5 | 15* | 0.6 | 0 - |
| Industry Total | | | 76,875.0 | 100.0 | | 858 | | | -185 |

Industry % Change from Same Period Last Year
Industry % Change from Last Quarter

-27.8% ▼
-17.7%
177.3% ▲
-10.7%



Any German Involvement Announced (AE43)

Jan 1 - Dec 31

| | | Re | ank Value per Advisc | r (US\$m, |) | # of Deals per Advisor | | | | | |
|----------------------------------|------|------|----------------------|-----------|-----------|------------------------|------|---------|------------|--|--|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in | | |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals | | |
| Freshfields Bruckhaus Deringer | 1 | 2 | 44,039.0 | 38.0 | 8.3 🛦 | 77 | 1 | 3.7 | -19 ▼ | | |
| Hengeler Mueller | 2 | 1 | 36,118.5 | 31.2 | 0.8 ▲ | 65 | 3 | 3.1 | 19 ▲ | | |
| Clifford Chance | 3 | 6 | 22,193.4 | 19.2 | 4.0 ▲ | 55 | 4 | 2.7 | -3 ▼ | | |
| Linklaters | 4 | 3 | 18,861.8 | 16.3 | -7.1 ▼ | 49 | 5 | 2.4 | -6 ▼ | | |
| Allen & Overy | 5 | 4 | 16,340.4 | 14.1 | -7.4 ▼ | 34 | 9 | 1.6 | -8 ▼ | | |
| Hogan Lovells | 6 | 36 | 13,621.7 | 11.8 | 9.5 🛦 | 26 | 12 | 1.3 | 3 🛦 | | |
| White & Case LLP | 7 | 27 | 13,502.3 | 11.7 | 7.6 ▲ | 19 | 16 | 0.9 | -5 ▼ | | |
| CMS | 8 | 23 | 10,773.6 | 9.3 | 4.9 ▲ | 74 | 2 | 3.6 | -17 ▼ | | |
| Sullivan & Cromwell | 9 | 7 | 10,397.8 | 9.0 | -4.0 ▼ | 7 | 30* | 0.3 | 1 ▲ | | |
| Jones Day | 10 | 17 | 7,818.0 | 6.7 | 0.5 🛦 | 37 | 6* | 1.8 | 3 ▲ | | |
| Gibson Dunn & Crutcher | 11 | - | 7,554.7 | 6.5 | 6.5 ▲ | 4 | 51* | 0.2 | 4 🛦 | | |
| Cravath, Swaine & Moore | 12 | 22 | 7,532.7 | 6.5 | 1.1 ▲ | 4 | 51* | 0.2 | 3 ▲ | | |
| Blake Cassels & Graydon | 13 | 111 | 7,421.3 | 6.4 | 6.4 ▲ | 6 | 35* | 0.3 | 4 🛦 | | |
| Skadden | 14 | 13 | 6,646.5 | 5.7 | -2.1 ▼ | 13 | 20* | 0.6 | -2 ▼ | | |
| Shearman & Sterling LLP | 15 | 10 | 5,728.5 | 4.9 | -5.4 ▼ | 14 | 18* | 0.7 | 1 ▲ | | |
| Baker & McKenzie | 16 | 24 | 5,621.7 | 4.9 | 0.7 🛦 | 37 | 6* | 1.8 | 9 🛦 | | |
| P+P Pollath + Partners | 17 | 12 | 5,259.8 | 4.5 | -3.3 ▼ | 36 | 8 | 1.7 | -12 ▼ | | |
| Paul Hastings | 18 | 53 | 4,918.1 | 4.2 | 3.4 ▲ | 10 | 24* | 0.5 | 1 ▲ | | |
| Davis Polk & Wardwell | 19 | 8 | 4,787.9 | 4.1 | -7.8 ▼ | 3 | 64* | 0.1 | 0 - | | |
| Willkie Farr & Gallagher | 20 | 77* | 4,718.2 | 4.1 | 3.8 ▲ | 7 | 30* | 0.3 | -3 ▼ | | |
| Cleary Gottlieb Steen & Hamilton | 21 | 42 | 4,588.1 | 4.0 | 2.5 ▲ | 8 | 26* | 0.4 | -4 ▼ | | |
| Greenberg Traurig | 22 | - | 4,527.7 | 3.9 | 3.9 ▲ | 2 | 83* | 0.1 | 2 🛦 | | |
| Weil Gotshal & Manges | 23 | 60 | 4,397.1 | 3.8 | 3.2 ▲ | 5 | 42* | 0.2 | -2 ▼ | | |
| Latham & Watkins | 24 | 5 | 4,094.0 | 3.5 | -13.7 ▼ | 30 | 10 | 1.4 | -12 ▼ | | |
| Bonelli Erede e Pappalardo | 25 | 20 | 4,065.1 | 3.5 | -2.1 ▼ | 2 | 83* | 0.1 | 0 - | | |
| Industry Total | | | 115,917.6 | 100.0 | | 2,079 | | | -341 | | |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

39.0% ▲

-14.1% 2.6%

Any Italian Involvment Announced (AE44)

| Jan 1 - Dec 31 | |
|----------------|--|
|----------------|--|

| | | Ra | ank Value per Adviso | r (US\$m) | | # of I | Deals pe | r Advisor | |
|---|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Chiomenti Studio Legal | 1 | 4 | 14,847.6 | 27.4 | 9.7 ▲ | 43 | 1 | 6.4 | -11 ▼ |
| Origoni & Partners | 2 | - | 8,305.8 | 15.3 | 15.3 ▲ | 2 | 38* | 0.3 | 2 🛦 |
| Freshfields Bruckhaus Deringer | 3 | 8 | 6,581.6 | 12.1 | 1.1 ▲ | 9 | 9* | 1.3 | -6 ▼ |
| Skadden | 4 | 44 | 6,180.7 | 11.4 | 10.9 🔺 | 3 | 28* | 0.5 | -1 ▼ |
| Gianni Origoni Grippo Cappelli & Partne | 5 | 3 | 4,916.7 | 9.1 | -12.5 ▼ | 19 | 2 | 2.8 | -20 ▼ |
| Shearman & Sterling LLP | 6 | 17* | 4,359.1 | 8.0 | 3.0 ▲ | 4 | 19* | 0.6 | 2 🛦 |
| Bonelli Erede e Pappalardo | 7 | 6 | 2,739.9 | 5.1 | -11.0 ▼ | 16 | 3* | 2.4 | -15 ▼ |
| Sullivan & Cromwell | 8 | 1 | 2,475.7 | 4.6 | -27.6 ▼ | 3 | 28* | 0.5 | -1 ▼ |
| White & Case LLP | 9 | 93* | 2,253.6 | 4.2 | 4.2 ▲ | 4 | 19* | 0.6 | 3 🛦 |
| Legance Studio Legale Associato | 10 | 2 | 1,820.1 | 3.4 | -28.3 ▼ | 8 | 11 | 1.2 | -3 ▼ |
| Linklaters | 11 | 23 | 1,744.6 | 3.2 | 1.0 ▲ | 16 | 3* | 2.4 | 3 ▲ |
| DLA Piper | 12 | 29 | 1,302.4 | 2.4 | 1.0 🛦 | 12 | 6* | 1.8 | -2 ▼ |
| Torys | 13 | 65 | 1,174.2 | 2.2 | 2.0 🛦 | 1 | 61* | 0.2 | 0 - |
| Latham & Watkins | 14 | 13 | 1,173.6 | 2.2 | -4.3 ▼ | 7 | 12* | 1.0 | -14 ▼ |
| Cleary Gottlieb Steen & Hamilton | 15 | 7 | 1,165.4 | 2.2 | -12.5 ▼ | 6 | 15* | 0.9 | -5 ▼ |
| Pinheiro Neto Advogados | 16 | 93* | 1,159.5 | 2.1 | 2.1 🛦 | 2 | 38* | 0.3 | 1 ▲ |
| Cravath, Swaine & Moore | 17* | - | 1,150.2 | 2.1 | 2.1 ▲ | 1 | 61* | 0.2 | 1 ▲ |
| De Brauw Blackstone Westbroek | 17* | 33 | 1,150.2 | 2.1 | 1.1 ▲ | 1 | 61* | 0.2 | -1 ▼ |
| Blake Cassels & Graydon | 19 | - | 1,045.6 | 1.9 | 1.9 ▲ | 1 | 61* | 0.2 | 1 ▲ |
| McCarthy Tetrault | 20 | - | 850.0 | 1.6 | 1.6 ▲ | 1 | 61* | 0.2 | 1 ▲ |
| Studio Pedersoli e Associati | 21 | 24 | 796.0 | 1.5 | -0.7 ▼ | 13 | 5 | 1.9 | 0 - |
| Cuatrecasas Goncalves Pereira | 22 | 51* | 779.6 | 1.4 | 1.1 ▲ | 3 | 28* | 0.5 | 1 ▲ |
| Debevoise & Plimpton | 23* | 45 | 750.0 | 1.4 | 1.0 ▲ | 1 | 61* | 0.2 | 0 - |
| Squire Sanders & Dempsey LLP | 23* | 93* | 750.0 | 1.4 | 1.4 ▲ | 2 | 38* | 0.3 | 1 ▲ |
| Paul Hastings | 25 | 25 | 657.7 | 1.2 | -0.7 ▼ | 5 | 17* | 0.7 | 2 🛦 |
| Industry Total | | | 54,209,8 | 100.0 | | 673 | | | -189 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -25.2% ▼ 78.5% ▲ -21.9% -21.4%

Any German Involvment Completed (AG44)

Jan 1 - Dec 31

| | | Re | ank Value per Advisc | r (US\$m) | | # of . | Deals pe | r Advisor | |
|----------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Freshfields Bruckhaus Deringer | 1 | 1 | 34,059.3 | 36.4 | -6.3 ▼ | 51 | 2 | 3.1 | -38 ▼ |
| Hengeler Mueller | 2 | 2 | 32,128.5 | 34.3 | 4.9 ▲ | 43 | 3 | 2.6 | -4 ▼ |
| Clifford Chance | 3 | 5 | 20,997.9 | 22.4 | 1.4 ▲ | 41 | 4 | 2.5 | -15 ▼ |
| White & Case LLP | 4 | 30 | 11,602.9 | 12.4 | 8.4 | 17 | 15* | 1.0 | -2 ▼ |
| Hogan Lovells | 5 | 28 | 11,516.3 | 12.3 | 7.1 ▲ | 21 | 13 | 1.3 | 2 🛦 |
| Allen & Overy | 6 | 4 | 11,428.1 | 12.2 | -11.6 ▼ | 26 | 9* | 1.6 | -10 ▼ |
| Jones Day | 7 | 40 | 10,809.6 | 11.6 | 9.4 ▲ | 36 | 5 | 2.2 | 5 🛦 |
| CMS | 8 | 9 | 10,626.2 | 11.4 | 0.5 | 64 | 1 | 3.9 | -7 ▼ |
| Linklaters | 9 | 3 | 10,448.6 | 11.2 | -13.2 ▼ | 35 | 6 | 2.1 | -14 ▼ |
| Davis Polk & Wardwell | 10 | 15 | 8,198.5 | 8.8 | 1.5 ▲ | 3 | 53* | 0.2 | 1 ▲ |
| Cravath, Swaine & Moore | 11 | 26 | 7,532.7 | 8.1 | 2.8 ▲ | 4 | 39* | 0.2 | 1 ▲ |
| Blake Cassels & Graydon | 12 | 87 | 7,421.3 | 7.9 | 7.5 ▲ | 5 | 34* | 0.3 | 2 🛦 |
| Slaughter & May | 13 | 64 | 6,618.8 | 7.1 | 6.4 ▲ | 4 | 39* | 0.2 | -1 ▼ |
| Baker & McKenzie | 14 | 38 | 6,602.3 | 7.1 | 4.6 ▲ | 29 | 7 | 1.8 | 1 ▲ |
| Cleary Gottlieb Steen & Hamilton | 15 | 10 | 6,397.9 | 6.8 | -3.7 ▼ | 6 | 29* | 0.4 | -10 ▼ |
| Shearman & Sterling LLP | 16 | 23 | 5,852.6 | 6.3 | 0.1 🛦 | 13 | 18 | 0.8 | 3 ▲ |
| Skadden | 17 | 13 | 5,619.6 | 6.0 | -2.9 ▼ | 10 | 21* | 0.6 | -4 ▼ |
| P+P Pollath + Partners | 18 | 16 | 4,785.4 | 5.1 | -2.1 ▼ | 27 | 8 | 1.6 | -18 ▼ |
| Willkie Farr & Gallagher | 19 | 49 | 4,718.2 | 5.0 | 3.6 ▲ | 7 | 27* | 0.4 | -6 ▼ |
| Greenberg Traurig | 20* | - | 4,327.2 | 4.6 | 4.6 ▲ | 1 | 110* | 0.1 | 1 ▲ |
| Weil Gotshal & Manges | 20* | 57 | 4,327.2 | 4.6 | 3.5 ▲ | 4 | 39* | 0.2 | -2 ▼ |
| Gibson Dunn & Crutcher | 22 | 139* | 4,294.8 | 4.6 | 4.6 ▲ | 2 | 72* | 0.1 | 1 ▲ |
| Bonelli Erede e Pappalardo | 23 | 27 | 4,065.1 | 4.3 | -0.9 ▼ | 2 | 72* | 0.1 | 0 - |
| Castren & Snellman | 24* | 139* | 3,734.9 | 4.0 | 4.0 ▲ | 2 | 72* | 0.1 | 1 ▲ |
| Hannes Snellman | 24* | 83* | 3,734.9 | 4.0 | 3.6 ▲ | 2 | 72* | 0.1 | -1 ▼ |
| Industry Total | | | 93,563.6 | 100.0 | | 1,644 | | | -347 |

4.4% ▲

Any Italian Involvment Completed (AG45)

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

Jan 1 - Dec 31

| | | Re | ank Value per Advisc | r (US\$m) | | # of I | Deals pe | r Advisor | |
|---|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Chiomenti Studio Legal | 1 | 11 | 15,447.9 | 33.0 | 19.3 ▲ | 37 | 1 | 7.3 | -10 ▼ |
| Gianni Origoni Grippo Cappelli & Partne | 2 | 1 | 11,950.0 | 25.5 | -12.0 ▼ | 23 | 2 | 4.6 | -13 ▼ |
| Origoni & Partners | 3 | - | 8,305.8 | 17.7 | 17.7 ▲ | 2 | 31* | 0.4 | 2 🛦 |
| Cleary Gottlieb Steen & Hamilton | 4 | 3 | 8,039.4 | 17.2 | -14.3 ▼ | 7 | 10* | 1.4 | -4 ▼ |
| Clifford Chance | 5 | 16 | 7,775.6 | 16.6 | 11.2 ▲ | 9 | 7* | 1.8 | -11 ▼ |
| Paul, Weiss | 6 | 93* | 6,859.3 | 14.6 | 14.6 ▲ | 3 | 27* | 0.6 | 2 🛦 |
| Jones Day | 7* | 57 | 5,833.4 | 12.5 | 12.3 ▲ | 6 | 13* | 1.2 | -5 ▼ |
| Willkie Farr & Gallagher | 7* | 27* | 5,833.4 | 12.5 | 11.0 ▲ | 3 | 27* | 0.6 | 1 ▲ |
| Freshfields Bruckhaus Deringer | 9 | 13 | 3,890.9 | 8.3 | 0.4 ▲ | 4 | 19* | 0.8 | -9 ▼ |
| Bonelli Erede e Pappalardo | 10 | 10 | 3,646.6 | 7.8 | -12.4 ▼ | 13 | 5 | 2.6 | -22 ▼ |
| White & Case LLP | 11 | 93* | 2,253.6 | 4.8 | 4.8 ▲ | 4 | 19* | 0.8 | 3 ▲ |
| Linklaters | 12 | 37 | 1,877.4 | 4.0 | 3.1 ▲ | 15 | 3 | 3.0 | 5 🛦 |
| Sullivan & Cromwell | 13 | 4 | 1,325.6 | 2.8 | -25.3 ▼ | 2 | 31* | 0.4 | -2 ▼ |
| Torys | 14 | - | 1,174.2 | 2.5 | 2.5 🛦 | 1 | 55* | 0.2 | 1 ▲ |
| Debevoise & Plimpton | 15 | - | 1,069.2 | 2.3 | 2.3 ▲ | 2 | 31* | 0.4 | 2 🛦 |
| Blake Cassels & Graydon | 16 | - | 1,045.6 | 2.2 | 2.2 | 1 | 55* | 0.2 | 1 ▲ |
| Pinheiro Neto Advogados | 17 | 93* | 991.7 | 2.1 | 2.1 ▲ | 1 | 55* | 0.2 | 0 - |
| Paul Hastings | 18 | 31 | 951.3 | 2.0 | 0.7 | 6 | 13* | 1.2 | 5 🛦 |
| McCarthy Tetrault | 19 | - | 850.0 | 1.8 | 1.8 ▲ | 1 | 55* | 0.2 | 1 ▲ |
| Cuatrecasas Goncalves Pereira | 20 | 53* | 779.6 | 1.7 | 1.4 ▲ | 1 | 55* | 0.2 | 0 - |
| Squire Sanders & Dempsey LLP | 21 | 77* | 750.0 | 1.6 | 1.5 ▲ | 2 | 31* | 0.4 | 0 - |
| Studio Pedersoli e Associati | 22 | 21 | 695.5 | 1.5 | -1.7 ▼ | 9 | 7* | 1.8 | -6 ▼ |
| Legance Studio Legale Associato | 23 | 5 | 669.9 | 1.4 | -26.2 ▼ | 6 | 13* | 1.2 | -2 ▼ |
| King & Wood Mallesons | 24 | - | 613.0 | 1.3 | 1.3 ▲ | 2 | 31* | 0.4 | 2 🛦 |
| Grimaldi e Associati | 25 | 35 | 552.5 | 1.2 | 0.3 ▲ | 4 | 19* | 0.8 | -2 ▼ |
| Industry Total | | | 46,842.2 | 100.0 | | 506 | | | -201 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -43.7% ▼ 43.0% ▲ -28.4% -41.7%

-17.4%



Any Nordic Involvement Announced (AE45)

Jan 1 - Dec 31

| | | Ra | nk Value per Advisc | or (US\$m) |) | # of L | Deals pe | | |
|-------------------------------------|------|------|---------------------|------------|-----------|--------|----------|---------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Clifford Chance | 1 | 7 | 13,008.9 | 16.7 | 7.1 ▲ | 18 | 13* | 0.8 | 8 🛦 |
| Freshfields Bruckhaus Deringer | 2 | 2 | 12,839.3 | 16.5 | 5.7 ▲ | 22 | 10* | 1.0 | 8 🛦 |
| Advokatfirman Vinge | 3 | 5 | 9,803.7 | 12.6 | 2.1 ▲ | 49 | 2 | 2.2 | -19 ▼ |
| Latham & Watkins | 4 | 24 | 6,495.9 | 8.3 | 3.4 ▲ | 4 | 45* | 0.2 | -6 ▼ |
| Advokatfirmaet Thommessen AS | 5 | 9 | 6,423.4 | 8.2 | -0.3 ▼ | 40 | 4 | 1.8 | 5 ▲ |
| Kirkland & Ellis | 6 | 38 | 6,398.1 | 8.2 | 5.0 ▲ | 4 | 45* | 0.2 | -1 ▼ |
| Advokatfirmaet Wiersholm AS | 7 | 17 | 6,232.0 | 8.0 | 2.5 ▲ | 44 | 3 | 2.0 | 5 🛦 |
| Blake Cassels & Graydon | 8 | 158* | 6,052.1 | 7.8 | 7.8 🛦 | 6 | 31* | 0.3 | 5 🛦 |
| Linklaters | 9 | 10 | 5,570.4 | 7.1 | -1.0 ▼ | 22 | 10* | 1.0 | -3 ▼ |
| Eversheds | 10 | 91 | 5,494.8 | 7.0 | 6.7 ▲ | 13 | 21* | 0.6 | -1 ▼ |
| Hannes Snellman | 11 | 12 | 5,405.1 | 6.9 | -0.4 ▼ | 36 | 7 | 1.6 | -20 ▼ |
| Castren & Snellman | 12 | 108 | 4,672.4 | 6.0 | 5.9 ▲ | 21 | 12 | 1.0 | 5 ▲ |
| Jones Day | 13 | 49 | 4,187.2 | 5.4 | 3.2 ▲ | 7 | 28* | 0.3 | -4 ▼ |
| Hengeler Mueller | 14 | 25 | 3,898.4 | 5.0 | 0.4 ▲ | 9 | 27 | 0.4 | 3 ▲ |
| Mannheimer Swartling Advokatbyra | 15 | 8 | 3,851.4 | 4.9 | -3.9 ▼ | 54 | 1 | 2.4 | -5 ▼ |
| Bonelli Erede e Pappalardo | 16 | - | 3,749.4 | 4.8 | 4.8 ▲ | 2 | 67* | 0.1 | 2 🛦 |
| Skadden | 17 | 6 | 3,734.9 | 4.8 | -5.7 ▼ | 3 | 52* | 0.1 | -6 ▼ |
| Kromann Reumert | 18 | 1 | 3,498.3 | 4.5 | -9.1 ▼ | 16 | 17* | 0.7 | -34 ▼ |
| Advokatfirmaet Haavind Vislie DA | 19 | 158* | 3,485.1 | 4.5 | 4.5 ▲ | 2 | 67* | 0.1 | 1 ▲ |
| Davies Ward Phillips & Vineberg LLP | 20 | - | 3,474.5 | 4.5 | 4.5 ▲ | 1 | 103* | 0.1 | 1 ▲ |
| Herbert Smith Freehills LLP | 21 | 33 | 3,370.8 | 4.3 | 1.0 ▲ | 3 | 52* | 0.1 | 1 ▲ |
| Allen & Overy | 22 | 20 | 3,299.7 | 4.2 | -0.9 ▼ | 16 | 17* | 0.7 | -2 ▼ |
| Roschier | 23 | 16 | 3,289.3 | 4.2 | -1.5 ▼ | 10 | 25* | 0.5 | -19 ▼ |
| Sullivan & Cromwell | 24 | 30 | 3,031.2 | 3.9 | -0.1 ▼ | 5 | 37* | 0.2 | 0 - |
| Gernandt & Danielsson | 25 | 15 | 2,825.8 | 3.6 | -2.5 ▼ | 28 | 9 | 1.3 | -7 ▼ |
| Industry Total | | | 78,023.1 | 100.0 | | 2,221 | | , | -412 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

-29.9% ▼ 274.4% ▲ -15.6% 15.4%

Any Benelux Involvment Announced (AE46)

| Jan 1 | - Dec | : 31 |
|-------|-------|------|
|-------|-------|------|

| | | Ra | ank Value per Adviso | r (US\$m) |) | # of 1 | Deals pe | r Advisor | |
|---------------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Allen & Overy | 1 | 3 | 52,824.2 | 27.4 | 6.3 ▲ | 80 | 1 | 5.3 | -14 ▼ |
| Clifford Chance | 2 | 20 | 47,802.0 | 24.8 | 17.6 ▲ | 25 | 10 | 1.7 | -27 ▼ |
| Weil Gotshal & Manges | 3 | 93 | 42,934.6 | 22.3 | 22.0 🛦 | 10 | 18* | 0.7 | 4 ▲ |
| Freshfields Bruckhaus Deringer | 4 | 2 | 42,356.7 | 22.0 | -3.7 ▼ | 40 | 4 | 2.7 | -22 ▼ |
| Sullivan & Cromwell | 5 | 4 | 38,174.2 | 19.8 | 3.8 ▲ | 9 | 22* | 0.6 | -4 ▼ |
| Wachtell Lipton Rosen & Katz | 6 | 28 | 35,953.9 | 18.7 | 12.8 ▲ | 9 | 22* | 0.6 | 7 🛦 |
| Cleary Gottlieb Steen & Hamilton | 7 | 9 | 35,005.1 | 18.2 | 8.8 | 12 | 16 | 0.8 | -1 ▼ |
| Skadden | 8 | 6 | 33,855.5 | 17.6 | 5.7 ▲ | 16 | 12 | 1.1 | 3 ▲ |
| Gibson Dunn & Crutcher | 9 | 19 | 32,637.9 | 16.9 | 9.7 ▲ | 4 | 45* | 0.3 | -1 ▼ |
| Linklaters | 10 | 1 | 31,720.5 | 16.5 | -14.1 ▼ | 47 | 2* | 3.1 | -23 ▼ |
| Simpson Thacher & Bartlett | 11 | 18 | 28,797.9 | 15.0 | 7.6 ▲ | 6 | 29* | 0.4 | 1 ▲ |
| Darrois Villey Maillot Brochier | 12* | 133 | 28,027.0 | 14.6 | 14.5 ▲ | 2 | 75* | 0.1 | 0 - |
| McCann Fitzgerald | 12* | - | 28,027.0 | 14.6 | 14.6 ▲ | 2 | 75* | 0.1 | 2 🛦 |
| Bar & Karrer | 12* | 44 | 28,027.0 | 14.6 | 12.4 ▲ | 4 | 45* | 0.3 | 1 ▲ |
| Slaughter & May | 15 | 13 | 23,895.9 | 12.4 | 4.6 ▲ | 6 | 29* | 0.4 | -3 ▼ |
| De Brauw Blackstone Westbroek | 16 | 34 | 22,355.8 | 11.6 | 8.1 🛦 | 47 | 2* | 3.1 | 4 ▲ |
| Cravath, Swaine & Moore | 17 | 85 | 21,842.8 | 11.3 | 10.9 ▲ | 3 | 59* | 0.2 | -1 ▼ |
| Blake Cassels & Graydon | 18 | 14 | 21,811.0 | 11.3 | 3.5 ▲ | 14 | 13* | 0.9 | 7 🛦 |
| Greenberg Traurig | 19 | 130 | 21,322.9 | 11.1 | 11.0 ▲ | 5 | 35* | 0.3 | 0 - |
| Alston & Bird | 20 | 166* | 20,118.2 | 10.4 | 10.4 ▲ | 2 | 75* | 0.1 | 1 ▲ |
| Creel, Garcia Cuella, Aiza y Enriquez | 21 | - | 20,093.5 | 10.4 | 10.4 ▲ | 1 | 123* | 0.1 | 1 ▲ |
| King & Wood Mallesons | 22 | 24 | 12,856.0 | 6.7 | 0.5 🔺 | 1 | 123* | 0.1 | -2 ▼ |
| Davis Polk & Wardwell | 23 | 79 | 9,253.5 | 4.8 | 4.3 ▲ | 3 | 59* | 0.2 | -3 ▼ |
| Stibbe | 24* | 166* | 6,788.6 | 3.5 | 3.5 ▲ | 7 | 25* | 0.5 | 6 ▲ |
| Drew & Napier | 24* | - | 6,788.6 | 3.5 | 3.5 ▲ | 1 | 123* | 0.1 | 1 ▲ |
| Industry Total | | | 192,674.7 | 100.0 | | 1,499 | | | -353 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter 27.0% ▲ -28.2% ▼

-19.1% -5.0%

Any Nordic Involvment Completed (AG46)

Jan 1 - Dec 31

| | | Ra | ank Value per Adviso | r (US\$m) | | # of | Deals pe | r Advisor | |
|----------------------------------|------|------|----------------------|-----------|-----------|-------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Freshfields Bruckhaus Deringer | 1 | 2 | 14,188.6 | 18.5 | 4.3 ▲ | 16 | 16* | 0.9 | 1 ▲ |
| Clifford Chance | 2 | 12 | 11,083.0 | 14.4 | 5.9 ▲ | 12 | 21* | 0.7 | 1 ▲ |
| Advokatfirmaet Thommessen AS | 3 | 40 | 10,452.3 | 13.6 | 10.3 ▲ | 30 | 7 | 1.8 | 3 ▲ |
| Advokatfirmaet Wiersholm AS | 4 | 38 | 9,847.0 | 12.8 | 9.4 ▲ | 43 | 2* | 2.5 | 16 ▲ |
| Roschier | 5 | 48 | 8,946.5 | 11.7 | 9.2 ▲ | 14 | 20 | 0.8 | -10 ▼ |
| Hannes Snellman | 6 | 35 | 7,922.3 | 10.3 | 6.4 ▲ | 31 | 6 | 1.8 | -7 ▼ |
| Kromann Reumert | 7 | 7 | 7,259.6 | 9.5 | -2.2 ▼ | 24 | 9* | 1.4 | -16 ▼ |
| Herbert Smith Freehills LLP | 8 | 135 | 7,085.9 | 9.2 | 9.2 🛦 | 5 | 32* | 0.3 | 4 ▲ |
| Mannheimer Swartling Advokatbyra | 9 | 10 | 6,425.4 | 8.4 | -1.1 ▼ | 43 | 2* | 2.5 | -12 ▼ |
| Advokatfirman Vinge | 10 | 9 | 6,280.1 | 8.2 | -2.0 ▼ | 46 | 1 | 2.7 | -9 ▼ |
| Blake Cassels & Graydon | 11 | 37 | 6,052.1 | 7.9 | 4.4 ▲ | 6 | 28* | 0.4 | 0 - |
| Sullivan & Cromwell | 12 | 19 | 5,623.8 | 7.3 | 0.9 ▲ | 5 | 32* | 0.3 | -1 ▼ |
| Eversheds | 13 | 70 | 5,507.6 | 7.2 | 6.2 ▲ | 12 | 21* | 0.7 | -2 ▼ |
| Slaughter & May | 14 | 31 | 5,444.0 | 7.1 | 2.9 🛦 | 5 | 32* | 0.3 | 1 ▲ |
| Gernandt & Danielsson | 15 | 34 | 5,280.4 | 6.9 | 2.9 ▲ | 24 | 9* | 1.4 | -2 ▼ |
| Allen & Overy | 16 | 4 | 5,114.1 | 6.7 | -6.4 ▼ | 16 | 16* | 0.9 | 0 - |
| Castren & Snellman | 17 | 125 | 4,737.7 | 6.2 | 6.2 ▲ | 23 | 11 | 1.4 | 12 ▲ |
| Latham & Watkins | 18 | 15 | 4,430.3 | 5.8 | -1.9 ▼ | 7 | 27 | 0.4 | 0 - |
| Cleary Gottlieb Steen & Hamilton | 19 | 64 | 4,223.4 | 5.5 | 4.0 ▲ | 5 | 32* | 0.3 | 1 ▲ |
| Dewey & LeBoeuf LLP | 20 | 81* | 4,002.0 | 5.2 | 4.5 ▲ | 4 | 45* | 0.2 | 3 ▲ |
| Hengeler Mueller | 21 | 28 | 3,898.4 | 5.1 | 0.8 | 5 | 32* | 0.3 | 0 - |
| Bonelli Erede e Pappalardo | 22 | - | 3,749.4 | 4.9 | 4.9 ▲ | 2 | 66* | 0.1 | 2 🛦 |
| Skadden | 23 | 5 | 3,734.9 | 4.9 | -7.6 ▼ | 3 | 54* | 0.2 | -7 ▼ |
| Gorrissen & Federspiel | 24 | 24 | 3,587.8 | 4.7 | -0.1 ▼ | 34 | 4 | 2.0 | 15 ▲ |
| Advokatfirmaet Haavind Vislie DA | 25* | 153* | 3,474.5 | 4.5 | 4.5 ▲ | 1 | 107* | 0.1 | 0 - |
| Industry Total | | | 76,749.6 | 100.0 | | 1,701 | | | -222 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -29.3% ▼ 57.0% ▲ -11.5% 8.0%

Any Benelux Involvment Completed (AG47)

Jan 1 - Dec 31

| | | Re | ank Value per Adviso | r (US\$m) | 1 | # of I | Deals pe | r Advisor | |
|----------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (\$) | Share Ch. | Deals | Rank | Sh (\$) | # of Deals |
| Linklaters | 1 | 1 | 36,885.1 | 28.9 | -8.1 ▼ | 36 | 3 | 3.0 | -22 ▼ |
| Weil Gotshal & Manges | 2 | 10 | 20,448.0 | 16.0 | 1.5 ▲ | 9 | 18* | 0.7 | 0 - |
| Wachtell Lipton Rosen & Katz | 3 | 169* | 19,679.7 | 15.4 | 15.4 ▲ | 6 | 26* | 0.5 | 5 🛦 |
| Allen & Overy | 4 | 8 | 17,570.4 | 13.8 | -4.7 ▼ | 61 | 1 | 5.0 | -25 ▼ |
| Clifford Chance | 5 | 3 | 16,858.5 | 13.2 | -9.4 ▼ | 23 | 8* | 1.9 | -29 ▼ |
| Cleary Gottlieb Steen & Hamilton | 6 | 5 | 16,085.5 | 12.6 | -8.4 ▼ | 12 | 14* | 1.0 | -7 ▼ |
| Sullivan & Cromwell | 7 | 18 | 14,518.6 | 11.4 | 0.3 🛦 | 5 | 31* | 0.4 | -7 ▼ |
| De Brauw Blackstone Westbroek | 8 | 34 | 14,312.2 | 11.2 | 7.1 ▲ | 32 | 4* | 2.6 | -9 ▼ |
| NautaDutilh | 9 | 20 | 13,087.8 | 10.3 | 2.1 🛦 | 32 | 4* | 2.6 | -13 ▼ |
| King & Wood Mallesons | 10 | 29 | 12,856.0 | 10.1 | 4.9 ▲ | 1 | 114* | 0.1 | -4 ▼ |
| Skadden | 11 | 13 | 12,523.5 | 9.8 | -4.1 ▼ | 11 | 16 | 0.9 | -1 ▼ |
| Morrison & Foerster | 12 | 27 | 11,971.3 | 9.4 | 3.7 ▲ | 4 | 40* | 0.3 | 2 🛦 |
| Gibson Dunn & Crutcher | 13 | 28 | 11,276.3 | 8.8 | 3.1 ▲ | 3 | 55* | 0.3 | -1 ▼ |
| Dechert | 14 | 61 | 10,871.6 | 8.5 | 7.6 ▲ | 6 | 26* | 0.5 | 0 - |
| Simpson Thacher & Bartlett | 15 | 31* | 9,572.5 | 7.5 | 2.5 ▲ | 4 | 40* | 0.3 | 0 - |
| Loyens & Loeff | 16 | 33 | 9,162.1 | 7.2 | 2.5 🛦 | 12 | 14* | 1.0 | -1 ▼ |
| Mayer Brown LLP | 17 | 52 | 9,127.7 | 7.2 | 5.7 ▲ | 8 | 20* | 0.7 | 2 🛦 |
| Squire Sanders & Dempsey LLP | 18 | 14 | 8,964.2 | 7.0 | -6.7 ▼ | 6 | 26* | 0.5 | 3 ▲ |
| Bar & Karrer | 19 | 49 | 8,801.5 | 6.9 | 5.3 ▲ | 4 | 40* | 0.3 | 1 ▲ |
| Freshfields Bruckhaus Deringer | 20 | 2 | 7,519.3 | 5.9 | -27.2 ▼ | 23 | 8* | 1.9 | -36 ▼ |
| Darrois Villey Maillot Brochier | 21* | 140 | 6,665.5 | 5.2 | 5.2 ▲ | 1 | 114* | 0.1 | -1 ▼ |
| McCann Fitzgerald | 21* | - | 6,665.5 | 5.2 | 5.2 ▲ | 1 | 114* | 0.1 | 1 ▲ |
| Davis Polk & Wardwell | 23 | 41 | 6,131.5 | 4.8 | 1.8 ▲ | 4 | 40* | 0.3 | 0 - |
| McCarthy Tetrault | 24 | 93 | 6,050.0 | 4.7 | 4.5 ▲ | 4 | 40* | 0.3 | 1 ▲ |
| White & Case LLP | 25 | 23 | 6,042.7 | 4.7 | -1.5 ▼ | 14 | 12 | 1.2 | 0 - |
| Industry Total | | | 127,520.7 | 100.0 | | 1,215 | | | -313 |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter -30.4% ▼ -45.9% ▼ -20.5% -6.3%

Asia Pacific (ex-Japan) M&A

1.022.8

7.7

Asian M&A Recovers | Fees Earned Drop 29% | Australian M&A Value Halved

Allen & Gledhill

Asia Pacific (ex-Japan) Deals Intelligence

M&A activity with Asian involvement in 2012 increased 16.7% over 2011, to US\$488.9 billion, from the US\$420.2 billion recorded last year.

Deals in the Energy & Power sector registered the highest value in 2012, accruing US\$82 billion in activity from 637 deals. The Materials sector reached US\$64.1 billion in value, from a market-leading deal count of 1,429. Activity in the Financials sector amounted to US\$63.6 billion from 992 deals.

China outbound activity in the fourth quarter of 2012 decreased by 15.2% compared to the fourth quarter last year, reaching US\$18.1 billion. Despite being behind 2011 totals at the end of the third quarter, China cross border activity for full-year 2012 reached US\$96.7 billion, just surpassing the US\$91 billion in activity recorded last year.

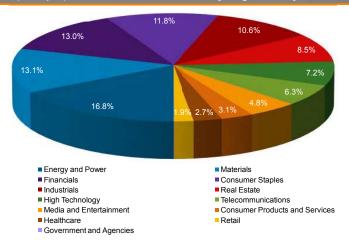
Australian M&A activity amounted to US\$88 billion, a 50% decline from the US\$173 billion grossed in 2011. Australian cross border activity totaled US\$46.6 billion in 2012, falling far short of the US\$88.9 billion accrued last year. Foreign companies invested US\$11.2 billion in the Australian Materials sector, representing 28.6% of inbound volume.

Jan 1 - Dec 31 2012 Any Asian (Ex-Japan) Involvement Advisors by Target Industry Rank Val Mkt. Share Deals (US\$m) Rank (US\$m) Rank Share Deals Financials 63,580.2 64,143.7 1,429 Freshfields Bruckhaus Deringer 15,438.6 24.3 Skadden 5,481.3 Linklaters 12,948.4 2 20.4 10 Amarchand Mangaldas 5,261.2 2 8.2 Baker & McKenzie 11.483.5 Latham & Watkins 18.1 4.737.6 3 7.4 Energy & Power 82.019.8 Industrials 51,911.4 Simpson Thacher & Bartlett Burnet Duckworth & Palmer 11.0 25.745.9 Osler Hoskin & Harcourt LLP 23,531.1 2 28.7 Debevoise & Plimpton 4,230.0 2 8.2 Freshfields Bruckhaus Deringe Blake Cassels & Graydon 18.715.6 2.894.4 3 22.8 5.6 Telecommunications 30,595.3 Consumer Staples 57,755.7 Freshfields Bruckhaus Deringer 25,557.4 83.5 Stamford Law Corp 14,145.0 24.5 Sullivan & Cromwell 19,460.5 2 63.6 WongPartnership LLP 14,098.2 2 24.4 2,868.9 Allen & Gledhill 4,698.9 8.1 Arthur Cox 9.4 Real Estate 13,350.5 41,528.3 Healthcare King & Wood Mallesons 2,013.7 AZB & Partners 1.811.0 4.4 Grandall Law Firm 1.098.0 8.2

Z&T Law Firm

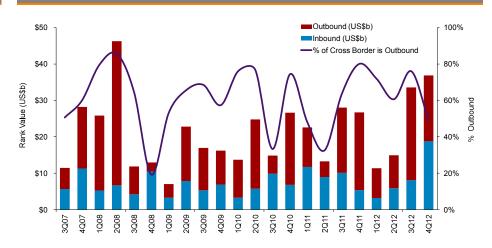
Any Asian (Ex-Japan) Involvement Announced M&A by Target Industry





China Cross Border Announced M&A

1.648.8



| Top Ten Asia Pa | acific (ex-Japan) | Announced Deals | | | | Jan 1 - Dec 31 2012 |
|-----------------|-------------------|---------------------------------------|------------------------------|----------------------------|--------------------|--|
| Rank Date | Date Effective | Target (% Sought/Acquired) | Acquiror | Acquiror / Target Nation | Rank Value (US\$m) | Target Macro / Mid Industry |
| 8/22/2012 | Pending | China Telecom Corp-3G Assets (100%) | China Telecom Corp Ltd | China / China | 18,047.3 | Telecommunications / Wireless |
| 7/23/2012 | Pending | Nexen Inc (100%) | CNOOC Canada Holding Ltd | Canada / Canada | 17,665.6 | Energy and Power / Oil & Gas |
| 11/15/2012 | Pending | Fraser & Neave Ltd (100%) | OUE Baytown Pte Ltd | Singapore / Singapore | 12,491.0 | Consumer Staples / Food and Beverage |
| 12/5/2012 | Pending | Ping An Insurance(Group)Co (15.6%) | Investor Group | Thailand / China | 9,385.9 | Financials / Insurance |
| 9/13/2012 | Pending | Fraser & Neave Ltd (69.6%) | TCC Assets Ltd | British Virgin / Singapore | 9,219.3 | Consumer Staples / Food and Beverage |
| 5/20/2012 | 9/18/2012 | Alibaba Group Holding Ltd (20%) | Alibaba Group Holding Ltd | China / China | 7,100.0 | Consumer Products and Services / Professional Services |
| 9/1/2012 | 9/1/2012 | Hankook Tire Co Ltd-Tire Bus (100%) | Shareholders | South Korea / South Korea | 6,090.6 | Industrials / Automobiles & Components |
| 6/28/2012 | 12/12/2012 | Progress Energy Resources Corp (100%) | Petronas Carigali Canada Ltd | Canada / Canada | 5,865.5 | Energy and Power / Oil & Gas |
| 11/26/2012 | Pending | NCOC BV (8.4%) | ONGC Videsh Ltd | India / Kazakhstan | 5,000.0 | Energy and Power / Oil & Gas |
| 4/2/2012 | Pending | Bank Danamon Tbk PT (67.4%) | DBS Group Holdings Ltd | Singapore / Indonesia | 4,970.5 | Financials / Banks |



Asia (Ex-Japan) Rankings

Any Asian (ex-Japan) Involvement Announced (AE31)

Jan 1 - Dec 31

| | | Ra | ank Value per Advisc | r (US\$m) | | # of I | Deals pe | r Advisor | |
|----------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Freshfields Bruckhaus Deringer | 1 | 8 | 55,529.8 | 11.4 | 7.1 ▲ | 45 | 11* | 0.5 | 3 ▲ |
| Paul, Weiss | 2 | 116 | 27,953.0 | 5.7 | 5.5 ▲ | 14 | 41* | 0.2 | 1 ▲ |
| Sullivan & Cromwell | 3 | 15 | 27,464.6 | 5.6 | 2.7 ▲ | 10 | 54* | 0.1 | -4 ▼ |
| Davis Polk & Wardwell | 4 | 23 | 26,287.2 | 5.4 | 3.6 ▲ | 13 | 43* | 0.2 | -13 ▼ |
| Burnet Duckworth & Palmer | 5 | 73 | 25,745.9 | 5.3 | 4.8 ▲ | 3 | 94* | 0.0 | 1 ▲ |
| WongPartnership LLP | 6 | 19 | 24,279.2 | 5.0 | 2.7 ▲ | 54 | 6 | 0.6 | -5 ▼ |
| Osler Hoskin & Harcourt LLP | 7 | 102 | 23,531.1 | 4.8 | 4.5 ▲ | 3 | 94* | 0.0 | -1 ▼ |
| Skadden | 8 | 11 | 23,523.0 | 4.8 | 1.4 ▲ | 36 | 15 | 0.4 | 3 ▲ |
| Baker & McKenzie | 9 | 3 | 22,832.0 | 4.7 | -1.3 ▼ | 72 | 3 | 0.8 | -27 ▼ |
| Linklaters | 10 | 1 | 21,041.2 | 4.3 | -3.6 ▼ | 41 | 13 | 0.5 | -6 ▼ |
| Allen & Overy | 11 | 2 | 20,812.8 | 4.3 | -2.0 ▼ | 34 | 16* | 0.4 | -14 ▼ |
| Cleary Gottlieb Steen & Hamilton | 12 | 33 | 19,754.1 | 4.0 | 2.7 🛦 | 10 | 54* | 0.1 | -5 ▼ |
| Blake Cassels & Graydon | 13 | 20 | 19,408.4 | 4.0 | 1.8 ▲ | 3 | 94* | 0.0 | -12 ▼ |
| Stikeman Elliott | 14 | 62 | 18,855.4 | 3.9 | 3.2 ▲ | 8 | 59* | 0.1 | 4 ▲ |
| Morrison & Foerster | 15 | 43 | 18,548.7 | 3.8 | 2.7 🛦 | 7 | 65* | 0.1 | -8 ▼ |
| Stamford Law Corp | 16 | 185 | 17,935.5 | 3.7 | 3.7 ▲ | 19 | 32 | 0.2 | 14 ▲ |
| Richard A Shaw Professional Corp | 17 | - | 17,665.6 | 3.6 | 3.6 ▲ | 1 | 170* | 0.0 | 1 🛦 |
| Weil Gotshal & Manges | 18 | 54 | 17,580.4 | 3.6 | 2.8 🛦 | 18 | 33 | 0.2 | 11 ▲ |
| Latham & Watkins | 19 | 13 | 15,900.0 | 3.3 | 0.3 🛦 | 24 | 25* | 0.3 | -5 ▼ |
| Allen & Gledhill | 20 | 9 | 14,542.6 | 3.0 | -1.0 ▼ | 47 | 10 | 0.5 | -26 ▼ |
| Clifford Chance | 21 | 21 | 14,368.4 | 2.9 | 0.8 ▲ | 37 | 14 | 0.4 | -6 ▼ |
| Fangda Partners | 22 | 26 | 13,594.3 | 2.8 | 1.2 ▲ | 29 | 20 | 0.3 | -2 ▼ |
| Amarchand Mangaldas | 23 | 36 | 11,389.5 | 2.3 | 1.1 ▲ | 53 | 7 | 0.6 | 31 ▲ |
| Shook Lin & Bok LLP | 24 | 29 | 11,271.7 | 2.3 | 0.8 | 20 | 31 | 0.2 | -14 ▼ |
| Simpson Thacher & Bartlett | 25 | 61 | 9,930.7 | 2.0 | 1.2 ▲ | 17 | 34* | 0.2 | 1 ▲ |
| Industry Total | | | 488,863.2 | 100.0 | | 8,738 | | | |

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

16.7% ▲ -3.2% ▼ **-10.4%** 9.0%

-7.9%

Any Asia Pacific (ex-Japan) Involvement Announced (AE30)

Jan 1 - Dec 31

| | | Ra | ank Value per Advisc | r (US\$ <u>m</u> , | | # of i | Deals pe | r Advisor | Advisor | | |
|----------------------------------|------|------|----------------------|--------------------|-----------|--------|----------|-----------|------------|--|--|
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in | | |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals | | |
| Freshfields Bruckhaus Deringer | 1 | 16 | 55,529.8 | 9.9 | 5.5 ▲ | 46 | 18 | 0.4 | -4 1 | | |
| Paul, Weiss | 2 | 143 | 30,378.3 | 5.4 | 5.3 ▲ | 16 | 49* | 0.2 | 3 4 | | |
| Skadden | 3 | 12 | 29,258.1 | 5.2 | -0.5 ▼ | 42 | 22 | 0.4 | -1 1 | | |
| Sullivan & Cromwell | 4 | 9 | 27,749.6 | 5.0 | -1.2 ▼ | 11 | 61* | 0.1 | -8 1 | | |
| Baker & McKenzie | 5 | 8 | 27,628.5 | 4.9 | -2.1 ▼ | 103 | 1 | 1.0 | -36 1 | | |
| Davis Polk & Wardwell | 6 | 32 | 26,432.2 | 4.7 | 2.6 ▲ | 14 | 53* | 0.1 | -14 | | |
| Osler Hoskin & Harcourt LLP | 7 | 37 | 26,198.6 | 4.7 | 3.1 ▲ | 9 | 69* | 0.1 | 1 4 | | |
| Burnet Duckworth & Palmer | 8 | 97 | 25,745.9 | 4.6 | 4.2 ▲ | 3 | 113* | 0.0 | 1 . | | |
| WongPartnership LLP | 9 | 35 | 24,564.2 | 4.4 | 2.7 ▲ | 56 | 13 | 0.5 | -4 | | |
| Allen & Overy | 10 | 3 | 23,841.8 | 4.3 | -5.3 ▼ | 57 | 11* | 0.5 | -25 | | |
| Herbert Smith Freehills LLP | 11 | 2 | 23,045.8 | 4.1 | -6.0 ▼ | 86 | 3 | 0.8 | -31 | | |
| Linklaters | 12 | 10 | 21,376.0 | 3.8 | -2.3 ▼ | 44 | 21 | 0.4 | -10 | | |
| Blake Cassels & Graydon | 13 | 33 | 21,229.4 | 3.8 | 2.0 ▲ | 7 | 76* | 0.1 | -12 | | |
| Cleary Gottlieb Steen & Hamilton | 14 | 24 | 19,754.1 | 3.5 | 0.4 ▲ | 10 | 64* | 0.1 | -6 | | |
| King & Wood Mallesons | 15 | 4 | 19,167.5 | 3.4 | -5.1 ▼ | 98 | 2 | 0.9 | -15 | | |
| Stikeman Elliott | 16 | 81 | 18,998.3 | 3.4 | 2.9 ▲ | 11 | 61* | 0.1 | 4 | | |
| Morrison & Foerster | 17 | 46 | 18,556.8 | 3.3 | 2.1 ▲ | 9 | 69* | 0.1 | -7 | | |
| Weil Gotshal & Manges | 18 | 44 | 18,168.7 | 3.2 | 1.9 ▲ | 20 | 37* | 0.2 | 11 . | | |
| Stamford Law Corp | 19 | 224 | 17,935.5 | 3.2 | 3.2 ▲ | 19 | 40* | 0.2 | 14 | | |
| Richard A Shaw Professional Corp | 20 | - | 17,665.6 | 3.2 | 3.2 ▲ | 1 | 201* | 0.0 | 1 | | |
| Ashurst | 21 | 1 | 17,659.9 | 3.2 | -7.2 ▼ | 70 | 8 | 0.7 | -29 | | |
| Clifford Chance | 22 | 29 | 17,177.1 | 3.1 | 0.7 ▲ | 45 | 19* | 0.4 | -11 | | |
| Latham & Watkins | 23 | 7 | 15,976.0 | 2.9 | -4.1 ▼ | 26 | 32* | 0.3 | -8 | | |
| Allen & Gledhill | 24 | 25 | 14,827.6 | 2.6 | -0.3 ▼ | 48 | 17 | 0.5 | -25 | | |
| Allens | 25 | 5 | 13,808.9 | 2.5 | -5.9 ▼ | 80 | 4* | 0.8 | 7 | | |
| Industry Total | | | 560,824.8 | 100.0 | | 10,494 | | | | | |

-3.8% ▼

0.9% ▲

Any Asian (ex-Japan) Involvement Completed (AG32)

Jan 1 - Dec 31

| | | Re | ank Value per Advisc | or (US\$m) | | ш | # of Deals per Advisor | | | |
|--------------------------------|------|------|----------------------|------------|-----------|---|------------------------|------|--------|------------|
| | 2012 | 2011 | Rank | Market | Market | 1 | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Ш | Deals | Rank | Sh (%) | # of Deals |
| Freshfields Bruckhaus Deringer | 1 | 3 | 21,922.9 | 7.1 | -0.7 ▼ | П | 38 | 12* | 0.8 | -2 ▼ |
| Linklaters | 2 | 1 | 21,876.8 | 7.1 | -3.5 ▼ | Ш | 42 | 9* | 0.8 | -3 ▼ |
| Skadden | 3 | 16 | 17,060.8 | 5.5 | 2.4 ▲ | | 26 | 18* | 0.5 | -6 ▼ |
| Latham & Watkins | 4 | 12 | 16,642.3 | 5.4 | 1.2 ▲ | Ш | 20 | 25* | 0.4 | -4 ▼ |
| Allen & Overy | 5 | 2 | 16,141.5 | 5.2 | -4.1 ▼ | | 32 | 14 | 0.6 | -16 ▼ |
| Weil Gotshal & Manges | 6 | 48 | 14,965.4 | 4.9 | 3.8 ▲ | П | 15 | 36* | 0.3 | 7 🛦 |
| Kim & Chang | 7 | 8 | 14,022.9 | 4.6 | -0.5 ▼ | Ш | 83 | 1 | 1.7 | -9 ▼ |
| Lee & Ko | 8 | 6 | 13,300.4 | 4.3 | -2.5 ▼ | Ш | 77 | 2 | 1.6 | -28 ▼ |
| Bae Kim & Lee | 9 | 18 | 12,745.7 | 4.1 | 1.0 🛦 | П | 54 | 5 | 1.1 | 0 - |
| Baker & McKenzie | 10 | 4 | 12,344.1 | 4.0 | -3.4 ▼ | Ш | 58 | 4 | 1.2 | -35 ▼ |
| Norton Rose | 11 | 11 | 10,643.7 | 3.5 | -0.7 ▼ | | 19 | 29* | 0.4 | -8 ▼ |
| Herbert Smith Freehills LLP | 12 | 70 | 10,594.1 | 3.4 | 2.7 ▲ | Ш | 22 | 22 | 0.4 | 9 🛦 |
| King & Wood Mallesons | 13 | 13 | 10,526.7 | 3.4 | -0.2 ▼ | | 43 | 8 | 0.9 | 8 🛦 |
| Allen & Gledhill | 14 | 10 | 10,223.9 | 3.3 | -1.1 ▼ | Ш | 46 | 6* | 0.9 | -20 ▼ |
| Fangda Partners | 15 | 39 | 10,071.4 | 3.3 | 1.9 ▲ | | 29 | 16 | 0.6 | 7 🛦 |
| Jingtian & Gongcheng | 16 | 147 | 9,670.7 | 3.1 | 3.0 ▲ | П | 19 | 29* | 0.4 | 15 ▲ |
| Sullivan & Cromwell | 17 | 33 | 9,428.2 | 3.1 | 1.5 ▲ | Ш | 10 | 49* | 0.2 | -2 ▼ |
| Shin & Kim | 18 | 14 | 8,612.2 | 2.8 | -0.8 ▼ | Ш | 31 | 15 | 0.6 | -29 ▼ |
| Slaughter & May | 19 | 28 | 8,588.4 | 2.8 | 1.1 ▲ | | 14 | 38* | 0.3 | 3 ▲ |
| White & Case LLP | 20 | 32 | 8,416.3 | 2.7 | 1.1 ▲ | Ш | 19 | 29* | 0.4 | 4 🛦 |
| Paul, Weiss | 21 | 127 | 8,161.9 | 2.7 | 2.5 ▲ | | 11 | 46* | 0.2 | 0 - |
| Vinson & Elkins LLP | 22 | 7 | 7,957.7 | 2.6 | -3.4 ▼ | Ш | 4 | 89* | 0.1 | -4 ▼ |
| Fenwick & West LLP | 23 | 191 | 7,816.0 | 2.5 | 2.5 ▲ | Ш | 4 | 89* | 0.1 | 1 ▲ |
| Clifford Chance | 24 | 20 | 7,726.8 | 2.5 | -0.2 ▼ | Ш | 25 | 20 | 0.5 | -13 ▼ |
| O'Melveny & Myers | 25 | 102 | 7,550.5 | 2.5 | 2.1 ▲ | Ш | 8 | 60* | 0.2 | -8 ▼ |
| Industry Total | | | 307,771.6 | 100.0 | | П | 4,971 | | | |

Any Asia Pacific (ex-Japan) Involvement Completed (AG31)

-14.3% ▼

7.1%

Jan 1 - Dec 31

| | | Ra | ank Value per Advisc | r (US\$m) | 1 | # of I | Deals pe | r Advisor | |
|--------------------------------|------|------|----------------------|-----------|-----------|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| King & Wood Mallesons | 1 | 5 | 37,246.4 | 9.7 | -0.9 ▼ | 89 | 1* | 1.4 | -9 ▼ |
| Herbert Smith Freehills LLP | 2 | 1 | 30,895.7 | 8.1 | -3.9 ▼ | 89 | 1* | 1.4 | -10 ▼ |
| Allen & Overy | 3 | 2 | 24,803.8 | 6.5 | -4.7 ▼ | 63 | 8 | 1.0 | -7 ▼ |
| Ashurst | 4 | 3 | 24,778.7 | 6.5 | -4.6 ▼ | 62 | 9 | 1.0 | -24 ▼ |
| Skadden | 5 | 14 | 22,285.8 | 5.8 | 0.2 | 30 | 27 | 0.5 | -12 ▼ |
| Linklaters | 6 | 8 | 22,170.6 | 5.8 | -2.2 ▼ | 45 | 15 | 0.7 | -8 ▼ |
| Freshfields Bruckhaus Deringer | 7 | 13 | 22,010.4 | 5.7 | -0.9 ▼ | 39 | 20 | 0.6 | -10 ▼ |
| Gilbert + Tobin | 8 | 20 | 21,885.8 | 5.7 | 1.3 ▲ | 36 | 22 | 0.6 | 5 🛦 |
| Allens | 9 | 6 | 21,297.5 | 5.6 | -3.8 ▼ | 57 | 10 | 0.9 | -20 ▼ |
| Baker & McKenzie | 10 | 7 | 17,754.9 | 4.6 | -3.9 ▼ | 88 | 3 | 1.4 | -50 ▼ |
| Clayton Utz | 11 | 4 | 17,658.3 | 4.6 | -6.2 ▼ | 44 | 16* | 0.7 | -31 ▼ |
| Latham & Watkins | 12 | 9 | 17,121.7 | 4.5 | -3.5 ▼ | 24 | 32 | 0.4 | -3 ▼ |
| Norton Rose | 13 | 10 | 16,018.5 | 4.2 | -2.7 ▼ | 44 | 16* | 0.7 | -16 ▼ |
| Weil Gotshal & Manges | 14 | 35 | 14,965.4 | 3.9 | 2.1 ▲ | 16 | 45 | 0.3 | 5 🛦 |
| Kim & Chang | 15 | 26 | 14,022.9 | 3.7 | 0.3 🛦 | 83 | 4 | 1.3 | -9 ▼ |
| Corrs Chambers Westgarth | 16 | 16 | 13,348.6 | 3.5 | -1.6 ▼ | 33 | 24* | 0.5 | -7 ▼ |
| Lee & Ko | 17 | 19 | 13,300.4 | 3.5 | -1.1 ▼ | 77 | 5 | 1.2 | -28 ▼ |
| Bae Kim & Lee | 18 | 33 | 12,745.7 | 3.3 | 1.2 ▲ | 54 | 12 | 0.9 | 0 - |
| Minter Ellison | 19 | 15 | 11,964.8 | 3.1 | -2.4 ▼ | 71 | 6* | 1.1 | -33 ▼ |
| Clifford Chance | 20 | 23 | 10,938.0 | 2.9 | -0.6 ▼ | 34 | 23 | 0.5 | -21 ▼ |
| Sullivan & Cromwell | 21 | 12 | 10,697.3 | 2.8 | -3.9 ▼ | 13 | 52* | 0.2 | -3 ▼ |
| Allen & Gledhill | 22 | 29 | 10,223.9 | 2.7 | -0.2 ▼ | 46 | 13* | 0.7 | -20 ▼ |
| Fangda Partners | 23 | 61 | 10,071.4 | 2.6 | 1.7 ▲ | 29 | 28 | 0.5 | 7 🛦 |
| Jingtian & Gongcheng | 24 | 172 | 9,670.7 | 2.5 | 2.4 ▲ | 19 | 38 | 0.3 | 15 🛦 |
| White & Case LLP | 25 | 51 | 9,570.3 | 2.5 | 1.3 ▲ | 21 | 35* | 0.3 | 4 🛦 |
| Industry Total | | | 383,960.3 | 100.0 | | 6,259 | | | |

Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

-10.4% ▼ -4.0% ▼

-12.2%

0.5%

Jan 1 - Dec 31

-9 ▼

2 🛦

1 ▲

2 🛦

0 -

2 🛦

-2 ▼

4 🛦

46* 0.1

73* 0.1

38*

6 23*

30*

14 16 1.0

1,468

-4.4%

0.4

0.3



Australia & New Zealand Rankings

Any Australia or New Zealand Involvement Announced (AE27)

Jan 1 - Dec 31

| | | Ra | ank Value per Adviso | r (US\$m) |) | | # of a | Deals pe | r Advisor | |
|------------------------------|------|------|----------------------|-----------|-----------|----|--------|----------|-----------|------------|
| | 2012 | 2011 | Rank Value | Market | Market | 11 | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Ш | Deals | Rank | Sh (%) | # of Deals |
| Herbert Smith Freehills LLP | 1 | 1 | 18,831.1 | 20.5 | -10.0 ▼ | П | 75 | 1 | 3.7 | -35 ▼ |
| King & Wood Mallesons | 2 | 4 | 13,586.8 | 14.8 | -7.5 ▼ | Ш | 70 | 4 | 3.4 | -14 ▼ |
| Allens | 3 | 3 | 13,334.5 | 14.5 | -11.6 ▼ | Ш | 71 | 3 | 3.5 | 1 ▲ |
| Gilbert + Tobin | 4 | 11 | 12,839.9 | 14.0 | 0.1 ▲ | Ш | 38 | 8 | 1.9 | 7 🛦 |
| Ashurst | 5 | 2 | 12,099.9 | 13.2 | -13.4 ▼ | Ш | 55 | 5 | 2.7 | -25 ▼ |
| Clayton Utz | 6 | 5 | 6,955.4 | 7.6 | -14.3 ▼ | Ш | 37 | 9* | 1.8 | -46 ▼ |
| Baker & McKenzie | 7 | 14 | 5,748.0 | 6.3 | -4.7 ▼ | Ш | 39 | 7 | 1.9 | -18 ▼ |
| Skadden | 8 | 16 | 5,735.1 | 6.2 | -4.1 ▼ | Ш | 6 | 28* | 0.3 | -4 ▼ |
| Minter Ellison | 9 | 7 | 5,509.3 | 6.0 | -10.6 ▼ | Ш | 73 | 2 | 3.6 | -34 ▼ |
| Norton Rose | 10 | 20 | 4,180.6 | 4.6 | -2.0 ▼ | Ш | 36 | 11 | 1.8 | -5 ▼ |
| Latham & Watkins | 11 | 10 | 3,385.1 | 3.7 | -11.8 ▼ |] | 3 | 39* | 0.2 | -3 ▼ |
| Jipyong Jisung | 12 | - | 3,309.1 | 3.6 | 3.6 ▲ | Ш | 1 | 74* | 0.1 | 1 ▲ |
| Allen & Overy | 13 | 9 | 3,134.4 | 3.4 | -12.7 ▼ | | 25 | 12* | 1.2 | -15 ▼ |
| Clifford Chance | 14 | 27 | 2,918.6 | 3.2 | -0.1 ▼ | Ш | 10 | 19 | 0.5 | -7 ▼ |
| Corrs Chambers Westgarth | 15 | 8 | 2,732.3 | 3.0 | -13.6 ▼ |] | 37 | 9* | 1.8 | -6 ▼ |
| Osler Hoskin & Harcourt LLP | 16 | 24 | 2,667.5 | 2.9 | -1.7 ▼ | П | 6 | 28* | 0.3 | 2 🛦 |
| Blake Cassels & Graydon | 17 | 56 | 2,513.8 | 2.7 | 1.8 ▲ | Ш | 5 | 32* | 0.3 | 0 - |
| White & Case LLP | 18 | 144* | 2,456.0 | 2.7 | 2.7 ▲ | Ш | 6 | 28* | 0.3 | 5 ▲ |
| Paul, Weiss | 19 | - | 2,425.3 | 2.6 | 2.6 | Ш | 2 | 48* | 0.1 | 2 🛦 |
| Bell Gully | 20 | 29 | 2,203.0 | 2.4 | -0.7 ▼ | Ш | 25 | 12* | 1.2 | -3 ▼ |
| DLA Piper | 21 | 76 | 2,164.3 | 2.4 | 2.1 🛦 | 11 | 41 | 6 | 2.0 | 8 🛦 |
| Johnson Winter & Slattery | 22 | 13 | 1,918.3 | 2.1 | -10.2 ▼ | П | 7 | 21* | 0.3 | -9 ▼ |
| Middletons Lawyers | 23 | - | 1,671.6 | 1.8 | 1.8 ▲ | | 7 | 21* | 0.3 | 7 🛦 |
| Squire Sanders & Dempsey LLP | 24 | 144* | 1,524.9 | 1.7 | 1.7 ▲ | П | 7 | 21* | 0.3 | 6 ▲ |
| Simpson Thacher & Bartlett | 25 | 6 | 1,370.9 | 1.5 | -15.9 ▼ | | 2 | 48* | 0.1 | -7 ▼ |
| Industry Total | | | 91,860.6 | 100.0 | | П | 2,035 | | , i | |

Industry % Change from Same Period Last Year
Industry % Change from Last Quarter

40.1% ▲

4 1%

Rank Market Market Market 2012 2011 # of Change in Legal Advisor Rank Rank Value US\$m Sh (%) Share Ch. Deals Rank Sh (%) King & Wood Mallesons 1 30,116.2 32.1 4.2 -13 ▼ 5 8.4 🛦 62 Herbert Smith Freehills LLP 2 1 27.500.8 29.3 Ashurst 3 4 23 792 3 25.3 0.7 🛦 50 34 -21 ▼ Gilbert + Tobin 4 15 21,885.8 23.3 11.5 🛦 36 2.5 Allens 20,984.1 22.4 -3.0 ▼ 51 -23 ▼ Clayton Utz 6 2 17,658.3 -10.4 ▼ 43 2.9 -30 ▼ Corrs Chambers Westgarth 11 13,348.6 14.2 0.5 10* Minter Ellison 8 8 11,035.4 -3.1 ▼ 47 Allen & Overy 10 8,767.7 9.3 -5.0 ▼ 33 10* 2.3 3 🛦 10 14 Baker & McKenzie 7,941.9 -3.4 ▼ -17 ▼ 11 13 6.886.4 -5.2 ▼ 33 10* 2.3 -5 ▼ Norton Rose 7.3 Skadden 12 | 17 5,225.0 -4.0 ▼ 30* Cravath, Swaine & Moore 13 20 4,351.3 4.6 -2.7 ▼ 38* 0 -Kirkland & Ellis 14 96 4,111.1 4.4 4.3 ▲ 20* 0.5 6 ▲ Latham & Watkins 15 -10.4 ▼ 9 3.788.6 4.0 6 23* 0.4 2 🛦 Bell Gully 16 28 3,689.5 0.8 22 13 McCullough Robertson 3,661.8 3.5 ▲ 14 -4 ▼

3.321.1

3.309.1

2,739.7

2,583.3

2,514.6

2,497.7

2.338.4

2,277.8

93,884.1

Any Australia or New Zealand Involvement Completed (AG28)

Industry % Change from Same Period Last Year 52.3% ▼
Industry % Change from Last Quarter 55.3% ▲

18 22

19

20

23

25 98

21 122*

22 55

24 26

53

-52.3% ▼ -55.3% ▲

3.5

2.9

2.8

2.7

2.5

2.4

3.5 ▲

2.9

2.8

2.0

2.0 🛦

-2.3 ▼

2.3 ▲

* tie

Clifford Chance

Baker Botts LLP

Stikeman Elliott

Mayer Brown LLP

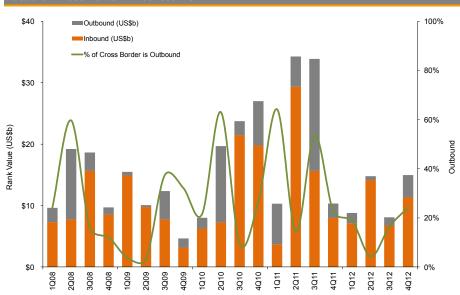
Simpson Grierson

Orrick Herrington & Sutcliffe LLP

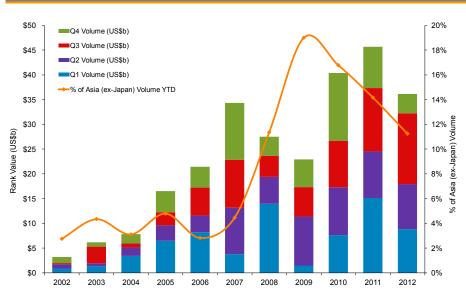
Osler Hoskin & Harcourt LLP

Jipyong Jisung

Australian Cross Border Announced M&A



Asia (ex-Japan) Buyside Financial Sponsor Activity



US\$m

(US\$m)

Jan 1 - Dec 31 2012

Mkt.

Share No. Deals



Japanese Announced M&A Down 1.3% | Outbound Deals Volume Reach Record High

Japan Deals Intelligence

In 2012, announced M&A activity with Japanese involvement reached US\$182.7 billion, a 1.3% decrease from the US\$185 billion of value recorded in 2011.

In spite of the slight annual decline, the fourth quarter of 2012 recorded the highest quarterly announced volume for Japanese deals since 2000, with deal value reaching US\$60 billion.

SoftBank's acquisition of a 70% interest in Sprint Nextel worth \$20.1 billion was 2012's largest Japanese announced and cross-border transaction, as well as the eighth largest Japanese involvement deal in history.

Japanese outbound M&A reached a record high in 2012, with 679 deals accruing \$85.9 billion, a 23.4% increase in value compared to 2011. US target transactions accounted for approximately 64% of the total value. Three US-target deals—SoftBank's acquisition of Sprint Nextel, Marubeni's acquisition of Govilon Group, and Daikin Industries' acquisition of Goodman Global Group—were included in the list of too ten deals with Japanese involvement in 2012.

On average, acquirors paid 10.3x EBITDA for Japanese targets in 2012, representing a decline of 2.5 "turns" from 2011 averages. Average bid premia (to 4-week prior stock price) for Japanese targets increased 0.8 percetage points over 2011—to 35.5%.

Energy and Power 30,805.9 Materials 15,338.3 Nishimura & Asahi 57.5 Nagashima Ohno & Tsunematsu 3.571.8 23.3 17.709.3 5 27 Nagashima Ohno & Tsunematsu 57.1 Nishimura & Asahi 214 17.577.9 2 3.281.4 2 9 Mori Hamada & Matsumoto 12,742.7 41.4 Mori Hamada & Matsumoto 2,604.2 17.0 Real Estate 14.903.0 120 Freshfields Bruckhaus Deringer Skadden 20.470.2 96.4 5.228.9 35.1 Cravath Swaine & Moore 20 140 0 2* 94 9 Nagashima Ohno & Tsunematsu 2 081 3 14 0 8 Mori Hamada & Matsumoto 20,140.0 2* 94.9 Shearman & Sterling LLP 1.674.1 11.2 Polsinelli Shughart PC 20,140.0 2* 94.9 Financials 13.985.6 187 Morrison & Foerster 20,140.0 2* 94.9 Nagashima Ohno & Tsunematsu 2,673.2 19.1 9 Paul. Weiss 20.140.0 2 Freshfields Bruckhaus Deringer 94.9 1.618.6 11.6 5 Foulston Siefkin Powers & Elkouri (K! 20 140 0 2* 94 9 Sullivan & Cromwell 1 608 3 115 Potter Anderson & Corroon 20,140.0 94.9 Media and Entertainment 11,888.1 232 506 Mori Hamada & Matsumoto 7,376.6 62.1 21 High Technology 4,973.6 2 Mori Hamada & Matsumoto White & Case LLP 11.889.5 56.4 26 41.8 3 Morrison & Foerster 10,148.0 48.1 15 Linklaters 4,962.4 3* 41.7 Nagashima Ohno & Tsunematsu 9.954.1 47.2 Blake Cassels & Graydon 4.962.4 3* 417 Industrials 17,590.9 Healthcare 8,843.4 Mori Hamada & Matsumoto 5 192 5 29.5 14 Jones Day 3 060 0 34 6 2 Davis Polk & Wardwell 5,181.8 2 29.5 3 Cooley LLP 2.830.0 2 32.0 Shearman & Sterling LLP 4,435.9 Dewey & LeBoeuf LLP 2,630.0 29.7 25.2 Consumer Staples 16,943.0 Mintz Levin Cohn Ferris Glovsky & Por. 2,630.0 Skadden 6.846.2 40.4 5 Jones Day 5.600.0 2* 33.1 Paul, Weiss 5,600.0 2* 33.1 Blake Cassels & Graydon 5,600.0 2* Any Japanese Involvement Announced M&A

Any Japanese Involvement Advisors by Target Industry

Rank

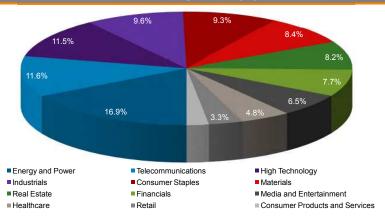
Share No. Deals

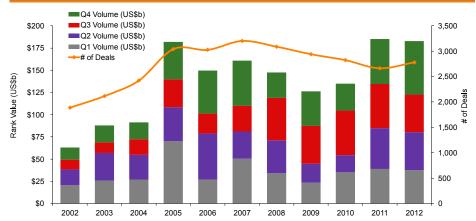
US\$m

(US\$m)

Japanese Involvement Announced M&A Target Industry by Value







| Top Ten Japane | se Involvement A | Announced Deals | | | | Jan 1 - Dec 31 2012 |
|----------------|------------------|------------------------------------|------------------------------|---------------------------------|--------------------|---|
| Rank Date | Date Effective | Target (% Sought/Acquired) | Acquiror | Acquiror / Target Nation | Rank Value (US\$m) | Target Macro / Mid Industry |
| 10/15/2012 | Pending | Sprint Nextel Corp (70%) | SoftBank Corp | Japan / United States | 20,140.0 | Telecommunications / Telecommunications Services |
| 5/9/2012 | 7/31/2012 | TEPCO (75.73%) | NDF | Japan / Japan | 12,612.0 | Energy and Power / Power |
| 5/29/2012 | Pending | Gavilon Group LLC (100%) | Marubeni Corp | Japan / United States | 5,600.0 | Consumer Staples / Agriculture & Livestock |
| 11/19/2012 | 12/14/2012 | Annington Homes Ltd (100%) | Terra Firma Capital Partners | United Kingdom / United Kingdom | 5,089.0 | Real Estate / Residential |
| 1/29/2012 | 6/1/2012 | Exxon Mobil (99%) | TonenGeneral Sekiyu KK | Japan / Japan | 4,965.9 | Energy and Power / Oil & Gas |
| 10/1/2012 | Pending | eAccess Ltd (100%) | SoftBank Corp | Japan / Japan | 4,515.9 | High Technology / Internet Software & Services |
| 7/12/2012 | Pending | Aegis Group PLC (86.4%) | Dentsu Inc | Japan / United Kingdom | 4,311.2 | Media and Entertainment / Advertising & Marketing |
| 8/29/2012 | 11/1/2012 | Goodman Global Group Inc (100%) | Daikin Industries Ltd | Japan / United States | 3,700.0 | Industrials / Other Industrials |
| 10/24/2012 | Intended | Jupiter Telecommunications (28.6%) | Investor Group | Japan / Japan | 2,707.2 | Media and Entertainment / Broadcasting |
| 2/29/2012 | 4/25/2012 | Boston Biomedical Inc (100%) | Dainippon Sumitomo Pharma Co | Japan / United States | 2,630.0 | Healthcare / Biotechnology |

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Industry % Change from Same Period Last Year

Industry % Change from Last Quarter

*Tie

| Any Japanese Involvement | ent A | nnou | ınced (AE51) | 1 | | | | Jan1 | – Dec 3 |
|---|-------|------|----------------------|----------|-----------|--------|----------|-----------|----------------|
| | | Ra | nnk Value per Adviso | r (US\$m |) | # of . | Deals pe | r Advisor | |
| | 2012 | 2011 | Rank Value | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Mori Hamada & Matsumoto | 1 | 2 | 71,767.5 | 39.3 | 9.0 🛦 | 127 | 1 | 4.6 | -2 \ |
| Nagashima Ohno & Tsunematsu | 2 | 1 | 45,251.7 | 24.8 | -6.4 ▼ | 109 | 2 | 3.9 | 21 4 |
| Nishimura & Asahi | 3 | 3 | 40,454.4 | 22.1 | -6.5 ▼ | 99 | 3 | 3.6 | -23 |
| Morrison & Foerster | 4 | 11 | 32,371.0 | 17.7 | 9.6 ▲ | 30 | 6 | 1.1 | -2 1 |
| Skadden | 5 | 14 | 29,309.7 | 16.0 | 8.6 ▲ | 18 | 9 | 0.7 | 2 4 |
| Paul, Weiss | 6 | 77 | 28,149.7 | 15.4 | 15.2 ▲ | 7 | 29* | 0.3 | 5 🛭 |
| Anderson Mori & Tomotsune | 7 | 7 | 24,060.5 | 13.2 | -2.7 ▼ | 39 | 4 | 1.4 | -27 |
| Cravath, Swaine & Moore | 8 | 33* | 20,990.0 | 11.5 | 10.1 | 2 | 82* | 0.1 | 1 4 |
| Polsinelli Shughart PC | 9 | - | 20,200.0 | 11.1 | 11.1 ▲ | 2 | 82* | 0.1 | 2 / |
| Potter Anderson & Corroon (DE) | 10* | - | 20,140.0 | 11.0 | 11.0 🛦 | 1 | 105* | 0.0 | 1 4 |
| Foulston, Siefkin, Powers & Elkouri (KS | 10* | - | 20,140.0 | 11.0 | 11.0 🛦 | 1 | 105* | 0.0 | 1 4 |
| Blake Cassels & Graydon | 12 | 12 | 14,562.0 | 8.0 | 0.2 🛦 | 6 | 33* | 0.2 | 4 4 |
| Simpson Thacher & Bartlett | 13 | 5 | 14,372.9 | 7.9 | -11.7 ▼ | 9 | 21* | 0.3 | -5 ' |
| Sullivan & Cromwell | 14 | 6 | 12,842.7 | 7.0 | -9.2 ▼ | 11 | 18* | 0.4 | -3 ' |
| Jones Day | 15 | 49 | 9,518.6 | 5.2 | 4.5 ▲ | 17 | 10* | 0.6 | -2 |
| Freshfields Bruckhaus Deringer | 16 | 10 | 9,419.0 | 5.2 | -4.5 ▼ | 21 | 8 | 0.8 | 4 / |
| Baker & McKenzie | 17 | 26 | 9,198.6 | 5.0 | 2.8 ▲ | 36 | 5 | 1.3 | 5 . |
| Shearman & Sterling LLP | 18 | 4 | 8,599.6 | 4.7 | -21.5 ▼ | 11 | 18* | 0.4 | -12 ' |
| Davis Polk & Wardwell | 19 | 15 | 8,568.2 | 4.7 | 0.4 🛦 | 11 | 18* | 0.4 | -1 ' |
| Clifford Chance | 20 | 16 | 6,960.8 | 3.8 | -0.3 ▼ | 17 | 10* | 0.6 | 3 4 |
| Linklaters | 21 | 27 | 6,720.1 | 3.7 | 1.5 ▲ | 13 | 16 | 0.5 | -3 |
| White & Case LLP | 22 | 71 | 6,450.6 | 3.5 | 3.3 ▲ | 17 | 10* | 0.6 | 7 . |
| Ashurst | 23 | 56 | 5,550.2 | 3.0 | 2.5 ▲ | 15 | - | - | 5 4 |
| Hogan Lovells | 24 | 91 | 5,490.5 | 3.0 | 2.9 ▲ | 9 | 21* | 0.3 | 6 , |
| Slaughter & May | 25 | 41 | 5,054.4 | 2.8 | 1.8 ▲ | 3 | 59* | 0.1 | 0 |
| Industry Total | | | 182,703.5 | 100.0 | | 2,780 | | | 117 |

-1.3% ▼ 41.4% ▲ 4.4% ▲ 5.3% ▲

| Any Japanese Involve | ment | Com | pleted (AG52 |) | | | | Jan1 | – Dec 31 |
|----------------------------------|--------------------------------|------|--------------|--------|-----------|------------------------|------|--------|------------|
| | Rank Value per Advisor (US\$m) | | | | | # of Deals per Advisor | | | |
| | 2012 | 2011 | Rank | Market | Market | # of | | Market | Change in |
| Legal Advisor | Rank | Rank | Value US\$m | Sh (%) | Share Ch. | Deals | Rank | Sh (%) | # of Deals |
| Mori Hamada & Matsumoto | 1 | 2 | 66,026.7 | 39.1 | 16.3 ▲ | 138 | 1 | 6.8 | 39 ▲ |
| Nagashima Ohno & Tsunematsu | 2 | 1 | 61,936.2 | 36.7 | 8.6 ▲ | 103 | 2 | 5.1 | 16 ▲ |
| Nishimura & Asahi | 3 | 6 | 59,026.7 | 35.0 | 21.5 🛦 | 87 | 3 | 4.3 | -15 ▼ |
| Shearman & Sterling LLP | 4 | 3 | 42,162.3 | 25.0 | 10.2 ▲ | 17 | 12 | 0.8 | 0 - |
| Anderson Mori & Tomotsune | 5 | 13 | 39,504.6 | 23.4 | 14.7 ▲ | 48 | 4 | 2.4 | 1 ▲ |
| Sullivan & Cromwell | 6 | 9 | 34,796.2 | 20.6 | 9.3 ▲ | 13 | 15* | 0.6 | 1 ▲ |
| Simpson Thacher & Bartlett | 7 | 5 | 28,186.8 | 16.7 | 2.7 ▲ | 6 | 30* | 0.3 | -6 ▼ |
| Clayton Utz | 8 | 46 | 22,877.9 | 13.6 | 12.9 ▲ | 2 | 67* | 0.1 | -3 ▼ |
| Cleary Gottlieb Steen & Hamilton | 9 | 29 | 10,079.6 | 6.0 | 4.2 ▲ | 5 | 36* | 0.3 | 1 🛦 |
| Allen & Overy | 10 | 8 | 9,967.0 | 5.9 | -6.2 ▼ | 12 | 17 | 0.6 | -2 ▼ |
| Skadden | 11 | 22 | 9,499.0 | 5.6 | 2.2 🛦 | 13 | 15* | 0.6 | -1 ▼ |
| Lee and Li | 12 | - | 9,442.8 | 5.6 | 5.6 ▲ | 5 | 36* | 0.3 | 5 🛦 |
| Morrison & Foerster | 13 | 7 | 9,189.5 | 5.4 | -7.4 ▼ | 28 | 6 | 1.4 | -3 ▼ |
| Freshfields Bruckhaus Deringer | 14 | 10 | 8,538.0 | 5.1 | -5.7 ▼ | 19 | 8 | 0.9 | 6 ▲ |
| Latham & Watkins | 15 | 43 | 8,276.2 | 4.9 | 4.0 ▲ | 7 | 26* | 0.3 | 2 🛦 |
| Davis Polk & Wardwell | 16 | 4 | 7,933.5 | 4.7 | -9.5 ▼ | 10 | 18* | 0.5 | -3 ▼ |
| Clifford Chance | 17 | 11 | 7,315.2 | 4.3 | -5.2 ▼ | 15 | 13 | 0.7 | 0 - |
| Allen & Gledhill | 18 | 35 | 6,572.2 | 3.9 | 2.7 ▲ | 7 | 26* | 0.3 | 3 🛦 |
| WongPartnership LLP | 19 | 52 | 6,208.7 | 3.7 | 3.2 ▲ | 6 | 30* | 0.3 | -2 ▼ |
| Baker & McKenzie | 20 | 27 | 5,916.2 | 3.5 | 1.5 ▲ | 31 | 5 | 1.5 | 3 ▲ |
| O'Melveny & Myers | 21 | 67 | 5,625.5 | 3.3 | 3.0 ▲ | 1 | 102* | 0.1 | -2 ▼ |
| TMI Associates | 22 | 40 | 5,563.7 | 3.3 | 2.3 ▲ | 27 | 7 | 1.3 | 2 🛦 |
| Ashurst | 23 | 41 | 5,516.1 | 3.3 | 2.3 ▲ | 10 | 18* | 0.5 | 2 🛦 |
| Hogan Lovells | 24 | 64 | 5,171.6 | 3.1 | 2.8 ▲ | 6 | 30* | 0.3 | 2 🛦 |
| Blake Cassels & Graydon | 25 | 12 | 4,650.7 | 2.8 | -6.4 ▼ | 3 | 47* | 0.2 | 0 - |
| Industry Total | | | 168,833.6 | 100.0 | | 2,029 | | | 209 |

5.6% ▲ 13.1% ▲ 11.5% ▲ -14.6% ▼

Japense Outbound M&A Target Nation Region Jan1 - Dec 31 60 400 Americas Europe 350 50 Asia Pacific 300 → Americas Number of Deals 40 ---Europe Number of Deals Rank Value (US\$b) 250 -- Asia Pacific Number of Deals 200 150 20 100 10 50 2003 2012 2002 2004 2005 2006 2007 2008 2009 2010 2011

Industry % Change from Same Period Last Year Industry % Change from Last Quarter

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Ranking Criteria Summary

If you would like to participate in the submission process, receive quarterly press releases, or have questions about league table criteria please

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- Announced league tables include all deals that were announced between January 1, 2011 and December 31, 2012 and of which Thomson Reuters was made aware. All current data and previous year's data is as of 5:00pm EST on December 31, 2012.
- League tables include rank eligible mergers, acquisitions, repurchases, spin-offs, self-tenders, minority stake purchases and debt restructurings.
- A tender/merger transaction is considered to be effective at the time of consummation of the merger or the date on which it is declared wholly unconditional
- Deals with undisclosed dollar values are rank eligible but with no corresponding Rank Value. Non-US dollar denominated transactions are converted to the US dollar equivalent at the time of announcement of terms.
- Financial and legal advisors receive full credit for each deal on which they provide financial or legal advisory services, unless they represent minority sellers or advise on only a portion of the transaction or Thomson Reuters has not been made aware of their participation in that transaction. For pending transactions, advisors to targets of multiple bids receive credit for the transaction agreed to or, in the absence of an agreement, the value of the highest offer.
- Any Involvement league tables include deals where the target, acquiror, or either ultimate parent are domiciled (nation of headquarters) in the specified region or nation.
- League tables, commentary, and charts citing announced activity are based on Rank Date and include intended, pending, partially complete, completed, pending regulatory, and unconditional transactions. Rank Date is defined as the earliest public announcement of when a value can be applied to a transaction.

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