



Sergio Sánchez Solé

Partner

Barcelona, French Desk, Indian Desk

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Corporate and M&A

Banking and Finance

Insurance

Securities Markets

Private Equity

Tourism and Hotels

Sergio Sánchez is a partner in the Corporate and M&A at Garrigues, where he has spent practically his entire professional career. He specializes in Mergers & Acquisitions and in Private Equity and has participated in several of the most significant M&A deals in Barcelona in recent years. In addition, he provides ongoing advice to franchisors and has been a member of the Committee of Experts of the Spanish Franchisors' Association. He is a lecturer in Commercial Law at Universitat Pompeu Fabra (Barcelona) and a regular speaker at seminars and conferences organized by the firm and by various specialist centers. He has been co-chair of the Corporate and M&A Law Committee of the International Bar Association and a member of its Legal Practice Division Council.

Experience

Partner since 1997, having joined Garrigues in September 1988. He has broad experience in mergers and acquisitions, having participated in some of the most high-profile deals in recent years in Catalonia and further afield, particularly in the healthcare sector. In addition to Spanish and Catalan, he has a good command of English and French. He is a member of the French Desk and Indian Desk at Garrigues, and is one of the professionals responsible for the firm's relations with the Scandinavian countries.

Academic background

- Law degree, Universidad de Barcelona (1987).
- Diplôme de Droit Comparé, Faculté Internationale de Droit Comparé, Strasbourg (1986 and 1988).
- Introduction to English Law, City of London Polytechnic (1987).
- Sergio has also studied at the Faculté de Sciences Sociales, Toulouse (1987 and 1988).

Teaching activity

- Lecturer in Corporate/Commercial Law, Colegio Universitario Abat Oliba, Barcelona (Faculty of Economics) (1988-1991).
- Lecturer in Commercial Law, Universitat Pompeu Fabra, Barcelona (1991-2017, 2020 to present).
- Speaker on various corporate/commercial law matters on several master's degree courses and seminars organized by Colegio Universitario Abat Oliba (Master's Degree for Corporate Lawyers), Universitat Pompeu Fabra (Master's Degree for Corporate Lawyers and Master's Degree in Legal Practice), ESADE (Seminar on Corporate Law and the Commercial Registry) and Universidad Internacional de Catalunya (European Master's Degree in Business Law and Industrial Property).
- Co-organizer of the Mergers and Acquisitions in the Technology Sector Conference organized by the IBA in Barcelona (2022) and Berlin (2023).
- Organizer of the Corporate Mergers and Acquisitions in Africa Conference organized by the IBA in Nairobi (Kenya) in 2011.
- Organizer of the Mergers, Acquisitions and Inward Investment in Africa Conference organized by the IBA in Lagos (Nigeria) in 2013.
- Co-organizer of the Corporate Governance Conference organized by the IBA in Singapore (2014) and London (2015).
- Co-organizer of The Changing Landscape of Corporate M&A in India Conference organized by the IBA in Mumbai (India) in 2014, 2016, and 2018.
- Former editor of the Financial Assistance guide published by the International Bar Association.
- Former editor of the Squeeze-out guide published by the International Bar Association.
- Speaker at numerous annual conferences of the IBA, including 2003 Current legal developments (San Francisco, USA); 2004 Cross-border migration of the corporate domicile and changes of the legal form of business entities – more changes ahead (Auckland, New Zealand); 2005 Running your first M&A transaction (Prague, Czechia); 2006 Mock company acquisition (Chicago, USA); 2007 Burdens, duties and obligations of shareholders in public and private companies (Singapore); 2008 Anglo-Saxon clauses in civil law corporate sale and purchase agreements: do they work? (Buenos Aires, Argentina); 2009 Common law clauses in civil law M&A agreements: do they work? Part II (Madrid); 2010 When M&A transactions go wrong: the resolution of disputes arising out of M&A transactions (Vancouver, Canada); 2011 Dealing with stakeholders – from cradle to the grave (Dubai, UAE); 2012 Negotiated M&A transactions: the complex, troubling provisions (Dublin, Ireland); 2013 Corporate Governance (Boston, USA); 2014 Corporate governance: proxy advisers and executive compensation (Tokyo, Japan); 2015 Anglo-Saxon legal concepts in civil law acquisition agreements: do they work? (Vienna, Austria); 2016 Main features of modern auction processes (Washington, USA), and 2023 Advising the board in strategic transactions (Paris, France).
- Speaker on Corporate governance issues in M&A deals, including executive compensation and conflicts of interest, and on Miscellaneous Provisions in M&A Contracts at the European Corporate and Private M&A Conference organized by the IBA in Paris in 2014 and 2022.
- Speaker on The threat of criminal liability: compliance programmes to minimise liability in risky transactions, at the Corporate Governance Conference organized by the IBA in Miami (USA) in 2016.

- Speaker at various sessions of the Course of Corporate Structures and International Associations organized by the IBA and the Organización Nacional de Bufetes Colectivos de Cuba in La Habana (Cuba) in 2016 and 2017.
- Organizer of several editions of the Franco Spanish Day Conference in Barcelona, Madrid and Paris, with the support of the International Bar Association.
- Speaker at various conferences and seminars organized by the Barcelona Bar Association, the International Chamber of Commerce, Casa de la India/India House, Fundación Consejo España India, Banc de Sabadell, and the BANC Business Angels Network.

Memberships

- International Bar Association: former co-chair of the Corporate and M&A Law Committee. Member of the Advisory Board of the Corporate and M&A Law Committee. Co-Chair of the Online Services Committee. Former member of the Legal Practice Division Council.
- Association for Corporate Growth (Barcelona chapter): former chairman of the Executive Committee. Current secretary of the Executive Committee and of the judging panels for the awards for best corporate deal and best financial advice.
- Former member of the Committee of Experts of the Spanish Franchisors' Association.
- Former member of the Board of Trustees of Fundación Consejo España-India.
- Member of the Executive Board of the Hispano-Swedish Chamber of Commerce of Barcelona.

Distinctions

Sergio has been recognized by Chambers & Partners, Best Lawyers, Legal 500, IFRL1000 and Who's Who Legal (Thought Leader M&A 2022).

Chambers & Partners 2022: according to clients, "he finds solutions and understands the commercial part of any transaction".

Publications

- "El Contrato de Concesión Mercantil y el Derecho Comunitario de la Competencia" (Distribution Contracts and EU Competition Law). Boletín de Información Mercantil. Praxis Mercantil. June 15, 1989.
- "Distribución, Franquicia y Derecho de la Competencia" (Distribution, Franchising and Antitrust Law). Boletín de Información Mercantil. Praxis Mercantil. June 15, 1991.
- "En Torno a la Prenda de Acciones" (Share Pledges). Boletín de Información Mercantil. Praxis Mercantil. November 15, 1991.
- "Comentario a la Ley sobre el Contrato de Agencia" (Commentary on the Agency Contract Act). Boletín de Información Mercantil. Praxis Mercantil. June 15, 1992.
- "Las Medidas Cautelares en la Ley General de Publicidad" (Injunctive Measures in the General Advertising Act). Boletín de Información Mercantil. Praxis Mercantil. July 15, 1992.
- "Consideraciones sobre el Artículo 15 de la Ley de Competencia Desleal" (Considerations on Article 15 of the Antitrust Law). Boletín de Información Mercantil. Praxis Mercantil. July 15, 1992.

- “La Violación de Normas como Acto de Competencia Desleal” (Infringement of Rules as an Act of Unfair Competition). *Revista General de Derecho*. 604-605. January-February 1995.
- “La Junta General. El Reglamento de la Junta General” (The Shareholders’ Meeting. Shareholders’ Meeting Regulations). With José Ramón Morales. In “La Sociedad Cotizada”. The Garrigues Collection Marcial Pons. Madrid, 2006.
- “Propuesta de Medidas Fiscales de Fomento de la Figura de los Business Angels en España” (Proposed Tax Measures to Promote the Figure of the Business Angel in Spain). With Fernando Casanueva. Ministry of Industry, Tourism and Trade. Madrid, 2009.
- “El Arbitraje Estatutario” (By-laws Arbitration). *Economist & Jurist*. Vol. 23. Number 194. 2015.
- “El Contrato de Franquicia” (Franchise Agreements). With Almudena Ponce de León Cunyat and Olga Valle Zayas. In “La Franquicia”. Thomson Reuters Aranzadi. Madrid, 2015.
- Co-author of “Observatorio Jurisprudencia de Franquicias”, published by the Spanish Franchisors’ Association.