



Héctor Zegarra

Counsel

Lima

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Corporate and M&A

Banking and Finance

Corporate Governance and Sustainable Development

Private Equity

Media and Entertainment

ESG

Héctor has more than fifteen year of experience in advising in different corporate transactions, with special focus on Mergers and Acquisitions, financing transactions and, in general, corporate contracting and Corporate Law. In particular, his M&A experience has been recognized in different occasions by the most prestigious law reviews, acknowledging him as “rising star” and “associate to watch”.

He has developed part of his professional career working at the Madrid office, where he was involved in Private Equity and Venture Capital transactions advising important European and American funds. In the Peruvian market, he has participated in relevant and complex M&A transactions, whether domestic and cross-border, the result of which made him gain a relevant position in the market, so acknowledged by different clients and other law firms.

Given his significant experience, he has advised clients in M&A transaction in the following industries: Industrial, Healthcare, Education, Energy, Finance, Agribusiness, Telecommunication, Technology, Public Infrastructure, etc.

Experience

He is counsel since 2022 and part of Garrigues since 2014 when the Lima office started operations. Prior to joining Garrigues, he was an associate at Rubio Leguía Normand and Payet Rey Cauvi.

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His significant experience in M&A transactions made him develop expertise in the following industries:

- Industrial: in the acquisition of relevant industrial premises.
- Healthcare: in joint ventures and acquisition of private healthcare centers.
- Education: in the acquisition of private schools.
- Energy: in the sale of electricity generation companies.
- Agribusiness: in the incorporation of joint ventures for the acquisition of land and the development of products for exportation.
- Telecommunication: in the acquisition of passive telecom infrastructure and telecom concessionaires.
- He speaks Spanish, English and French.

He is part of the M&A group of the Latin-American Garrigues offices.

He has articles in different legal publications and participated as panelist in different legal seminars related to Mergers and Acquisitions.

Academic background

- Graduate by Pontificia Universidad Católica del Perú (2007-2008).
- Post graduate diploma in Telecom Law by Pontificia Universidad Católica del Perú (2008).

Distinctions

- Chambers and Partners 2023
"Associate to watch".
Clients enthuse: "He has vast experience in M&A transactions and is best in class when negotiating the best terms for his clients."
- Legal 500 2023
"Rising star"
- IFLR 2022
"Rising star"

Publications

- M&A: ¿Navegando la inestabilidad política? The Legal Industry. February 2023
<https://thelegalindustry.com/peru/>
- El bring down de las declaraciones y garantías. Enfoque Derecho. 28/04/2022
<https://www.enfoquederecho.com/2022/04/28/el-bring-down-de-las-declaraciones-y-garantias/>
- La importancia del waiver o documento de renuncia de condiciones precedentes en transacciones de M&A. Enfoque Derecho. 23/05/2019
<https://www.enfoquederecho.com/2019/05/23/la-importancia-del-waiver-o-documento-de-renuncia-de-condiciones-precedentes-en-transacciones-de-ma/>